

# NIS A.D. – Naftna industrija Srbije Novi Sad

Naftna industrija Srbije A.D.

Consolidated Financial Statements and Independent Auditor's Report

Novi Sad, 28 February 2018

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#### INDEPENDENT AUDITOR'S REPORT

# To the Shareholders and the Board of Directors of Naftna Industrija Srbije a.d. Novi Sad

We have audited the accompanying consolidated financial statements of Naftna Industrija Srbije a.d. Novi Sad (the "Parent") and its subsidiaries (the "Group") which comprise the consolidated balance sheet as of 31 December 2017 and the consolidated income statement, consolidated statement of other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended and notes, comprising a summary of significant accounting policies and other explanatory information.

# Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the requirements of the Law on Accounting and accounting regulation effective in the Republic of Serbia, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Law on Auditing and auditing regulation effective in the Republic of Serbia. These regulations require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as of 31 December 2017, its financial performance and its cash flows for the year then ended in accordance with the requirements of the Law on Accounting and accounting regulation effective in the Republic of Serbia.

Milivoje Nešović Licensed Auditor

Belgrade, 28 February 2018



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# **CONSOLIDATED BALANCE SHEET**

| ONOCIDATED BALANCE OTILET  | AOP  | Note | 31 December<br>2017 | 31 December<br>2016 |
|--|------|------|---------------------|---------------------|
| A. SUBSCRIBED CAPITAL UNPAID   | 0001 |      | -                   | -                   |
| B. NON-CURRENT ASSETS  | 0002 |      | 278,528,255         | 276,234,033         |
| (0003 + 0010 + 0019+ 0024 + 0034)                                    |      |      |                     |                     |
| I. INTANGIBLE ASSETS (0004+0005+0006+0007+0008+0009)                 | 0003 | 8    | 22,261,148          | 21,845,039          |
| Development investments  | 0004 |      | 7,765,207           | 5,473,418           |
| 2 Concessions, licenses, software and other rights                   | 0005 |      | 2,549,083           | 3,252,535           |
| 3. Goodwill  | 0006 |      | 1,743,490           | 1,844,850           |
| Other intangible assets  | 0007 |      | 1,170,925           | 1,249,276           |
| 5. Intangible assets under development                               | 8000 |      | 9,032,443           | 10,024,960          |
| Advances for intangible assets                                       | 0009 |      | -                   | -                   |
| II. PROPERTY, PLANT AND EQUIPMENT                                    |      |      |                     |                     |
| (0011+0012+0013+0014+0015+0016+0017+0018)                            | 0010 | 9    | 250,948,308         | 241,732,526         |
| 1. Land  | 0011 |      | 16,849,316          | 17,283,666          |
| 2. Buildings   | 0012 |      | 134,940,466         | 126,587,960         |
| Machinery and equipment  | 0013 |      | 69,551,913          | 70,472,014          |
| 4. Investment property   | 0014 |      | 1,530,356           | 1,549,663           |
| 5. Other property, plant and equipment                               | 0015 |      | 86,623              | 86,696              |
| Construction in progress   | 0016 |      | 25,649,268          | 23,663,299          |
| 7. Investments in leased PP&E  | 0017 |      | 271,904             | 279,562             |
| 8. Advances for PP&E   | 0018 |      | 2,068,462           | 1,809,666           |
| III. BIOLOGICAL ASSETS (0020+0021+0022+0023)                         | 0019 |      | -                   | -                   |
| 1. Forest farming  | 0020 |      | -                   | -                   |
| 2. Livestock   | 0021 |      | _                   | -                   |
| Biological assets in production                                      | 0022 |      | -                   | -                   |
| 4. Advances for biological assets                                    | 0023 |      | _                   | -                   |
| IV. LONG-TERM FINANCIAL INVESTMENTS                                  |      |      |                     |                     |
| (0025+0026+0027+0028+0029+0030+0031+0032+0033)                       | 0024 |      | 5,310,386           | 3,356,590           |
| 1. Investments in subsidiary   | 0025 |      | -                   | -                   |
| Investments in associates and joint ventures                         | 0026 | 10   | 2,047,021           | 2,047,021           |
| 3. Investments in other legal entities and other available for sales | 0027 |      | 119,919             | 148,665             |
| financial assets   | 0027 |      | 119,919             | 140,000             |
| Long term investments in parent and subsidiaries                     | 0028 |      | _                   | -                   |
| Long-term investments in other related parties                       | 0029 |      | -                   | -                   |
| Long-term investments - domestic                                     | 0030 |      | _                   | -                   |
| 7. Long-term investments - foreign                                   | 0031 |      | -                   | -                   |
| Securities held to maturity  | 0032 |      | -                   | -                   |
| Other long-term financial investments                                | 0033 | 11   | 3,143,446           | 1,160,904           |
| V. LONG-TERM RECEIVABLES   |      |      |                     |                     |
| (0035+0036+0037+0038+0039+0040+0041)                                 | 0034 | 12   | 8,413               | 9,299,878           |
| Receivables from parent company and subsidiaries                     | 0035 |      | -                   | -                   |
| Receivables from other related parties                               | 0036 |      | _                   | -                   |
| Receivables from sale of goods on credit                             | 0037 |      | -                   | -                   |
| Receivables arising out of finance lease contracts                   | 0038 |      | 8,413               | 7,872               |
| 5. Claims arising from guarantees                                    | 0039 |      | _                   | -                   |
| 6. Bad and doubtful receivables                                      | 0040 |      | _                   | -                   |
| 7. Other long-term receivables                                       | 0041 |      | -                   | 9,292,006           |
| C. DEFFERED TAX ASSETS   | 0042 | 13   | 2,197,910           | 3,771,354           |

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# **CONSOLIDATED BALANCE SHEET (continued)**

| CONSOCIDATED DALANCE SHEET (CONTINUES)                               |      |      |              |             |
|--|------|------|--------------|-------------|
|  | AOP  | Note |              | 31 December |
|  |      |      | 2017         | 2016        |
| D. CURRENT ASSETS  | 0043 |      |              |             |
| (0044+0051+0059+0060+0061+0062+0068+0069+0070)                       |      |      | 106,828,207  | 94,311,133  |
| I. INVENTORY (0045+0046+0047+0048+0049+0050)                         | 0044 | 14   | 37,322,937   | 27,011,407  |
| 1. Materials, spare parts and tools                                  | 0045 |      | 22,868,451   | 15,303,086  |
| 2. Work in progress  | 0046 |      | 3,961,298    | 3,119,239   |
| 3. Finished goods  | 0047 |      | 8,084,524    | 6,014,045   |
| 4. Merchandise   | 0048 |      | 2,002,670    | 2,399,695   |
| 5. Assets held for sale  | 0049 |      | 163          | - · · · · - |
| 6. Advances for inventory and services                               | 0050 |      | 405,831      | 175,342     |
| II. TRADE RECEIVABLES (0052+0053+0054+0055+0056+0057+0058)           | 0051 | 15   | 27,914,176   | 36,717,678  |
| Domestic trade receivables - parents and subsidiaries                | 0052 | 10   | 27,514,170   | 00,717,070  |
| Foreign trade receivables - parents and subsidiaries                 | 0052 |      | -            | -           |
|  |      |      | 1 447 646    | 675 170     |
| Domestic trade receivables - other related parties                   | 0054 |      | 1,447,646    | 675,178     |
| 4. Foreign trade receivables - other related parties                 | 0055 |      | 1,024,133    | 1,047,541   |
| 5. Trade receivables - domestic                                      | 0056 |      | 24,013,778   | 34,046,147  |
| 6. Trade receivables - foreign                                       | 0057 |      | 1,428,619    | 948,812     |
| 7. Other trade receivbles  | 0058 |      | -            | -           |
| III. RECEIVABLES FROM SPECIFIC OPERATIONS                            | 0059 |      | 529,292      | 677,079     |
| IV. OTHER RECEIVABLES  | 0060 | 16   | 1,190,740    | 2,500,557   |
| V. FINANCIAL ASSETS AT FAIR VALUE THROUGHT PROFIT OR LOSS            | 0061 |      | -            | -           |
| VI. SHORT TERM FINANCIAL INVESTMENTS                                 |      |      |              |             |
| (0063+0064+0065+0066+0067)   | 0062 | 17   | 7,742,504    | 306,828     |
| · · · · · · · · · · · · · · · · · · ·                                | 0000 |      | 7,742,504    | 300,020     |
| Short-term loans and investments - parent companies and subsidiaries |      |      | -            | -           |
| Short-term loans and investments - other related parties             | 0064 |      | <del>-</del> | -           |
| Short-term loans and investments - domestic                          | 0065 |      | 72,681       | =           |
| Short-term loans and investments - foreign                           | 0066 |      | -            | -           |
| 5. Other short-term loans and investments                            | 0067 |      | 7,669,823    | 306,828     |
| VII. CASH AND CASH EQUIVALENTS                                       | 0068 | 18   | 27,075,370   | 22,899,342  |
| VIII. VALUE ADDED TAX  | 0069 |      | 286,562      | 274,292     |
| IX. PREPAYMENTS AND ACCRUED INCOME                                   | 0070 | 19   | 4,766,626    | 3,923,950   |
| E. TOTAL ASSETS (0001+0002+0042+0043)                                | 0071 |      | 387,554,372  | 374,316,520 |
| F. OFF-BALANCE SHEET ASSETS  | 0072 | 20   | 108,361,401  | 118,058,312 |
| A. EQUITY (0402+0411-0412+0413+0414+0415-0416+0417+0420-0421)        |      |      | 225,051,510  | 201,480,512 |
| I. EQUITY (0403+0404+0405+0406+0407+0408+0409+0410)                  | 0402 | 21   | 81,548,930   | 81,548,930  |
| 1. Share capital   | 0403 | 21.1 | 81,548,930   | 81,548,930  |
|  | 0404 | 21.1 | 01,340,930   | 01,340,930  |
| Stakes of limited liability companies     Stakes                     |      |      | -            | -           |
| 3. Stakes  | 0405 |      | -            | -           |
| 4. State owned capital   | 0406 |      | -            | -           |
| 5. Socially owned capital  | 0407 |      | -            | -           |
| 6. Stakes in cooperatives  | 0408 |      | =            | =           |
| 7. Share premium   | 0409 |      | -            | -           |
| 8. Other capital   | 0410 |      | -            | -           |
| II. SUBSCRIBED CAPITAL UNPAID  | 0411 |      | -            | -           |
| III. OWN SHARES  | 0412 |      | -            | -           |
| IV. RESERVES   | 0413 |      | -            | -           |
| V. REVALUATION RESERVES FROM VALUATION OF INTANGIBLES,               |      |      |              |             |
| PROPERTIES, PLANT AND EQUIPMENT                                      | 0414 |      | 81,796       | 80,607      |
| VI. UNREALISED GAINS FROM SECURITAS AND OTHER                        |      |      | 01,700       |             |
| COMPONENTS OF OTHER COMPREHENSIVE INCOME                             | 0415 |      | 212,811      | 183,035     |
|  |      |      | 212,011      | 103,035     |
| VII. UNREALIZED LOSSES FROM SECURITIES AND OTHER                     | 0416 |      | 24.242       | 200 101     |
| COMPONENTS OF OTHER COMPREHENSIVE INCOME                             |      |      | 64,013       | 662,464     |
| VIII. RETAINED EARNINGS (0418+0419)                                  | 0417 |      | 143,271,986  | 120,330,404 |
| Retained earnings from previous years                                | 0418 |      | 116,309,335  | 105,316,978 |
| 2. Retained earnings from current year                               | 0419 |      | 26,962,651   | 15,013,426  |
| IX. NON-CONTROLLING INTEREST   | 0420 |      | -            | -           |
| X. LOSS (0422+0423)  | 0421 |      | _            |             |
| 1. Loss from previous years  | 0422 |      |              |             |
| 2. Loss from current year  | 0423 |      | _            | -           |
| 2. Loss from ourient your  | U72U |      |              | (continued) |
|  |      |      |              |             |

(continued)

**CONSOLIDATED BALANCE SHEET (continued)** 

| CONSOLIDATED BALANCE SHEET (continued)   |      |      |                  |                     |
|--|------|------|------------------|---------------------|
|  | AOP  | Note | 31 December 2017 | 31 December<br>2016 |
| B. LONG-TERM PROVISIONS AND LIABILITIES (0425+0432)                                | 0424 |      | 100,262,181      | 103,914,491         |
| I. LONG-TERM PROVISIONS (0426+0427+0428+0429+0430+4031)                            | 0425 | 22   | 9,766,303        | 9,617,973           |
| Provisions for warranty claims   | 0426 |      |                  |                     |
| Provision for environmental rehabilitation   | 0427 |      | 8,904,782        | 7,801,828           |
| Provisions for restructuring costs   | 0428 |      |                  | 7,001,020           |
| Provisions for restricting costs     Provisions for employee benefits              | 0429 |      | 499,221          | 1,370,285           |
| 5. Provisions for litigations  | 0430 |      | 362,300          | 445,860             |
| 6. Other long term provisions  | 0431 |      | 002,000          | 110,000             |
| II. LONG-TERM LIABILITIES (0433+0434+0435+0436+0437+0438+0439+0440)                | 0432 | 23   | 90,495,878       | 94,296,518          |
| Liabilities convertible to equity  | 0433 |      |                  |                     |
| Liabilities to parent and subsidiaries   | 0434 |      | 24,796,612       | 31,585,938          |
| Liabilities to other related parties   | 0435 |      |                  | Se:                 |
| Liabilities for issued long-term securities  | 0436 |      | 2                |                     |
| 5. Long term borrowings - domestic   | 0437 |      | 43,049,008       | 23,842,201          |
| 6. Long-term borrowings - foreign  | 0438 |      | 22,210,666       | 38,504,763          |
| 7. Finance lease liabilities   | 0439 |      | 380,137          | 316,790             |
| 8. Other long-term liabilities   | 0440 |      | 59,455           | 46,826              |
| C. DEFFERED TAX LIABILITIES  | 0441 | 13   | -                | 40,020              |
| D. SHORT-TERM LIABILITIES (0443+0450+0451+0459+0460+0461+0462)                     | 0442 | _    | 62,240,681       | 68,921,517          |
| I. SHORT-TERM FINANCIAL LIABILITIES  |      |      |                  |                     |
| (0444+0445+0446+0447+0448+0449)  | 0443 | 24   | 6,099,584        | 21,732,658          |
| Short term borrowings from parent and subsidiaries                                 | 0444 | -    | ÷.               | -                   |
| 2. Short term borrowings from other related parties                                | 0445 |      | 2                | 92                  |
| 3. Short-term loans and borrowings - domestic                                      | 0446 |      | **               | 10,468,337          |
| 4. Short-term loans and borrowings - foreign                                       | 0447 |      | 5:               | 1,721,608           |
| 5. Liabilities relating to current assets and held-for-sale assets attributable to | 0448 |      |                  | , ,                 |
| discounted operations  |      |      | 0.000.504        |                     |
| 6. Other short term liabilities  | 0449 |      | 6,099,584        | 9,542,713           |
| II. ADVANCES RECEIVED  | 0450 |      | 1,439,243        | 1,325,012           |
| III. TRADE PAYABLES (0452+0453+0454+0455+0456+0458)                                | 0451 | 25   | 30,100,904       | 24,465,282          |
| <ol> <li>Trade payables - parent and subsidiaries - domestic</li> </ol>            | 0452 |      | *                |                     |
| Trade payables - parent and subsidiaries - foreign                                 | 0453 |      | 11,727,340       | 5,818,200           |
| Trade payables - other related parties - domestic                                  | 0454 |      | 1,252,736        | 675,393             |
| 4. Trade payables - other related parties - foreign                                | 0455 |      | 1,047,572        | 1,079,842           |
| 5. Trade payables - domestic   | 0456 |      | 9,506,890        | 7,511,772           |
| 6. Trade payables - foreign  | 0457 |      | 6,561,904        | 9,367,285           |
| 7. Other operating liabilities   | 0458 |      | 4,462            | 12,790              |
| IV. OTHER SHORT-TERM LIABILITIES   | 0459 | 26   | 9,397,192        | 8,599,455           |
| V. LIABILITIES FOR VAT   | 0460 |      | 1,853,794        | 1,538,157           |
| VI. LIABILITIES FOR OTHER TAXES  | 0461 | 27   | 9,187,515        | 7,479,910           |
| VII. ACCRUED EXPENSES  | 0462 | 28   | 4,162,449        | 3,781,043           |
| E. LOSS EXCEEDING EQUITY (0412+0416+0421-0420-0417-0415-0414-                      | 0463 |      | 2                |                     |
| 0413-0411-0402)>=0=(0441+0424+0442-0071)>=0  | 7407 |      |                  | 1742                |
| F. TOTAL EQUITY AND LIABILITIES  | 0464 |      | 387,554,372      | 374,316,520         |
| (0424+0442+0441+0401-0463)>=0  |      | 00   |                  |                     |
| G. OFF-BALANCE SHEET LIABILITIES   | 0465 | 20   | 108,361,401      | 118,058,312         |

Novi Sad, 28 February 2018

The person responsible for the preparation of consolidated financial statements

M.P

Legal representative

The accompanying notes on pages 10 to 59 are an integral part of these consolidated financial statements.

# **CONSOLIDATED INCOME STATEMENT**

|   |                     |       |                             | ended<br>cember            |
|---|---------------------|-------|-----------------------------|----------------------------|
|   | AOP                 | Note  | 2017                        | 2016                       |
| INCOME FROM REGULAR OPERATING ACTIVITIES  A. OPERATING INCOME (1002+1009+1016+1017)   | 1001                | 7     | 234,711,482                 | 192,104,367                |
| I. INCOME FROM THE SALE OF GOODS<br>(1003+1004+1005+1006+1007+1008)   | 1002                |       | 40,672,602                  | 34,033,041                 |
| Income from sales of goods to parent and subsidiaries on domestic   | 1002                |       | 40,072,002                  | 34,033,041                 |
| market  | 1003                |       | -                           | -                          |
| 2. Income from sales of goods to parent and subsidiaries on foreign   |                     |       |                             |                            |
| market  | 1004                |       | -                           | -                          |
| 3. Income from the sale of goods to other related parties on domestic   |                     |       |                             |                            |
| market  | 1005                |       | 155                         | 577                        |
| 4. Income from the sale of goods to other related parties on foreign  | 4000                |       | 40.045.070                  | 0.070.440                  |
| market  | 1006                |       | 10,015,978                  | 8,376,140                  |
| 5. Income from sale of goods on domestic market   | 1007                |       | 6,276,844                   | 8,452,437                  |
| 6. Income from sale of goods on foreign market  | 1008                |       | 24,379,625                  | 17,203,887                 |
| II. INCOME FROM SALES OF PRODUCTS AND SERVICES  | 4000                |       | 400 570 700                 | 457.045.000                |
| (1010+1011+1012+1013+1014+1015)   | 1009                |       | 193,578,793                 | 157,615,308                |
| 1. Income from sales of products and services to parent and subsidiaries  | 4040                |       |                             |                            |
| on domestic market  | 1010                |       | -                           | -                          |
| 2. Income from sales of products and services to parent and subsidiaries  | 1011                |       |                             |                            |
| on foreign market   | 1011                |       | -                           | -                          |
| 3. Income from sales of products and services to other related parties on   | 1010                |       | 04 050 045                  | 42 000 000                 |
| domestic market   | 1012                |       | 21,952,815                  | 13,809,239                 |
| 4. Income from sales of products and services to other related parties on   | 1012                |       | E02 2E0                     | 920.064                    |
| foreign market  | 1013                |       | 592,358                     | 839,061                    |
| <ol> <li>Income from sales of products and services – domestic</li> <li>Income from sales of products and services – foreign</li> </ol> | 1014                |       | 138,075,307                 | 118,885,115                |
| III. INCOME FROM PREMIUMS, SUBVENTIONS AND DONATIONS  | 1015<br><b>1016</b> |       | 32,958,313<br><b>26,380</b> | 24,081,893<br><b>4,239</b> |
| IV. OTHER OPERATING INCOME  | 1017                |       | 433,707                     | 451,779                    |
| B. OPERATING EXPENSES   | 1017                |       | 400,101                     | 401,773                    |
| (1019-1020-1021+1022+1023+1024+1025+1026+1027+1028+1029)>=0   | 1018                |       | 204,524,657                 | 175,066,413                |
| I. COST OF GOODS SOLD   | 1019                |       | 28,700,433                  | 25,284,968                 |
| II. WORK PERFORMED BY THE ENTITY AND CAPITALIZED  | 1020                |       | 10,697,349                  | 11,184,068                 |
| III. INCREASE IN INVENTORIES OF UNFINISHED AND FINISHED   | 1020                |       | 10,007,010                  | 11,101,000                 |
| GOODS AND ONGOING SERVICES  | 1021                |       | 3,213,109                   | _                          |
| IV. DECREASE IN INVENTORIES OF UNFINISHED AND FINISHED  |                     |       | 0,2:0,:00                   |                            |
| GOODS AND ONGOING SERVICES  | 1022                |       | _                           | 812,321                    |
| V. COST OF MATERIAL   | 1023                |       | 121,840,139                 | 91,195,090                 |
| VI. COST OF FUEL AND ENERGY   | 1024                |       | 4,035,172                   | 4,966,247                  |
| VII. COST OF SALARIES, FRINGE BENEFITS AND OTHER PERSONAL   |                     |       | .,000,=                     | .,000,=                    |
| EXPENSES  | 1025                |       | 18,761,914                  | 18,301,051                 |
| VIII. COST OF PRODUCTION SERVICES   | 1026                | 29    | 13,918,103                  | 15,791,400                 |
| IX. DEPRECIATION, DEPLETION AND AMORTIZATION  | 1027                | 8,9   | 16,427,278                  | 15,889,177                 |
| X. COST OF LONG-TERM PROVISIONING   | 1028                | - , - | 864,620                     | 727,608                    |
| XI. NON-PRODUCTION COSTS  | 1029                | 30    | 13,887,456                  | 13,282,619                 |
|   |                     |       | -,,                         | -,,-                       |
| C. OPERATING GAIN (1001-1018)>=0  | 1030                |       | 30,186,825                  | 17,037,954                 |
| D. OPERATING LOSS (1018-1001)>=0  | 1030                |       | 00,100,020                  | 17,007,004                 |
| D. OI EIGHTHO E000 (1010-1001)/-0   | 1031                |       | -                           |                            |

(continued)

# **CONSOLIDATED INCOME STATEMENT (continued)**

| OONOOLIDATED INCOME OTATEMENT (CONTINUED   | ,            |                      | Year e               |                      |
|--|--------------|----------------------|----------------------|----------------------|
|  | 400          | NI-4-                | 31 Dece              |                      |
| E. FINANCE INCOME (1033+1038+1039)   | AOP<br>1032  | Note                 | 2017<br>12,955,289   | 2016<br>3,281,762    |
| I. FINANCIAL INCOME (1033+1038+1039)  I. FINANCIAL INCOME FROM RELATED PARTIES AND OTHER | 1032         | 31                   | 12,955,269           | 3,201,762            |
| FINANCIAL INCOME (1034+1035+1036+1037)   | 1033         |                      | 2,863,316            | 883,490              |
| Finance income - parent company and subsidiaries   | 1034         |                      | 2,657,706            | 859,641              |
| Finance income - other related parties   | 1035         |                      | 43,951               | 20,291               |
| Share of profit of associates and joint ventures   | 1036         |                      | -                    | -                    |
| 4. Other financial income  | 1037         |                      | 161,659              | 3,558                |
| II. INTEREST INCOME (from third parties)   | 1038         |                      | 1,105,589            | 1,040,015            |
| III. FOREIGN EXCHANGE GAINS (third parties)  | 1039         |                      | 8,986,384            | 1,358,257            |
| F. FINANCE EXPENSES (1041+1046+1047)   | 1040         | 32                   | 8,121,812            | 9,090,676            |
| I. FINANCIAL EXPENSES FROM RELATED PARTIES AND OTHER                                     |              |                      | , ,                  | , ,                  |
| FINANCIAL EXPENSES (1042+1043+1044+1045)   | 1041         |                      | 3,297,002            | 2,098,554            |
| Finance expense - parent company and subsidiaries  | 1042         |                      | 3,220,819            | 2,064,063            |
| 2. Finance expense - other related parties   | 1043         |                      | 48,590               | 24,673               |
| 3. Share of loss of associates and joint ventures  | 1044         |                      | -                    | -                    |
| 4. Other financial expense   | 1045         |                      | 27,593               | 9,818                |
| II. INTEREST EXPENSE (from third parties)  | 1046         |                      | 2,553,231            | 3,093,080            |
| III. FOREIGN EXCHANGE LOSSES (third parties)   | 1047         |                      | 2,271,579            | 3,899,042            |
|  |              |                      |                      |                      |
| G. PROFIT FROM FINANCING OPERATIONS (1032-1040)  | 1048         |                      | 4,833,477            |                      |
| H. LOSS FROM FINANCING OPERATIONS (1040-1032)  | 1049         |                      | -                    | 5,808,914            |
| I. INCOME FROM VALUATION OF ASSETS AT FAIR VALUE THROUGH                                 |              |                      | 202 22               | 0.504.400            |
| PROFIT AND LOSS  | 1050         | 33                   | 309,387              | 6,524,108            |
| J. LOSS FROM VALUATION OF ASSETS AT FAIR VALUE THROUGH<br>PROFIT AND LOSS                | 4054         |                      | E00 0E0              | 202 472              |
| K. OTHER INCOME  | 1051<br>1052 | 34                   | 586,650<br>1,213,935 | 283,173<br>1,997,398 |
| L. OTHER INCOME  | 1052         | 3 <del>4</del><br>35 | 1,737,858            | 1,825,734            |
| M. OPERATING PROFIT BEFORE TAX   | 1000         | 33                   | 1,737,030            | 1,023,734            |
| (1030-1031+1048-1049+1050-1051+1052-1053)  | 1054         |                      | 34,219,116           | 17,641,639           |
| N. OPERATING LOSS BEFORE TAX   | 1004         |                      | 04,210,110           | 17,041,000           |
| (1031-1030+1049-1048+1051-1050+1053-1052)  | 1055         |                      | -                    | _                    |
| O. NET INCOME ATTRIBUTABLE TO DISCONTINUED OPERATIONS,                                   |              |                      |                      |                      |
| EXPENSES ARISING FROM CHANGES IN ACCOUNTING POLICIES                                     |              |                      |                      |                      |
| AND CORRECTION OF PRIOR PERIOD ERRORS  | 1056         |                      | -                    | -                    |
| P. NET LOSS ATTRIBUTABLE TO DISCONTINUED OPERATIONS,                                     |              |                      |                      |                      |
| EXPENSES ARISING FROM CHANGES IN ACCOUNTING POLICIES                                     |              |                      |                      |                      |
| AND CORRECTION OF PRIOR PERIOD ERRORS  | 1057         |                      | -                    | -                    |
| Q. PROFIT BEFORE TAX (1054-1055+1056-1057)   | 1058         |                      | 34,219,116           | 17,641,639           |
| R. LOSS BEFORE TAX (1055-1054+1057-1056)   | 1059         |                      | -                    |                      |
| II. INCOME TAX   |              |                      | 5 0 40 000           | 0.400.070            |
| I. CURRENT INCOME TAX  | 1060         | 36                   | 5,640,826            | 2,132,078            |
| II. DEFERRED TAX EXPENSE FOR THE PERIOD  | 1061         | 36                   | 2,073,470            | 1,153,890            |
| III. DEFERRED TAX INCOME FOR THE PERIOD  | 1062         | 36                   | 457,831              | 657,755              |
| S. PERSONAL INCOME PAID TO EMPLOYER  T. NET PROEIT (4059, 4050, 4050, 4051, 4053)        | 1063         |                      | -<br>26 062 654      | 45 042 426           |
| T. NET PROFIT (1058-1059-1060-1061+1062)   | 1064<br>1065 |                      | 26,962,651           | 15,013,426           |
| V. NET LOSS (1059-1058+1060+1061-1062)   | 1005         |                      | -                    | -                    |
| I. NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS                                  | 1066         |                      | _                    | _                    |
| II. NET INCOME ATTRIBUTABLE TO THE OWNER   | 1067         |                      | 26,991,074           | 15,037,973           |
| III. NET LOSS ATTRIBUTABLE TO NON-CONTROLLING INTERESTS                                  | 1068         |                      | 28,423               | 24,547               |
| IV. NET LOSS ATTRIBUTABLE TO THE OWNER   | 1069         |                      |                      | ,                    |
| V. EARNINGS PER SHARE  |              |                      |                      |                      |
| 1. Basic earnings per share  | 1070         |                      | 0.166                | 0.092                |
| 2. Diluted earnings per share  | 1071         |                      |                      |                      |
|  | -            |                      |                      |                      |

# CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME

| A. NET PROFIT/(LOSS)  1. PROFIT, NET (ADP 1065)  2. 2002  2. OTHER COMPREHENSIVE PROFIT OR LOSS 2. Ill. LOSS, NET (ADP 1065)  2. OTHER COMPREHENSIVE PROFIT OR LOSS 3. Ill. Ill. OSS, NET (ADP 1065)  2. Actuarial gains (in the revaluation of intangible assets, property, plant and equipment 3. Increase in revaluation reserves 3. Oscillation of the realization of intangible assets, property, plant and equipment 3. Increase in revaluation reserves 3. Oscillation of the realization of intangible assets, property, plant and equipment 3. Increase in revaluation reserves 3. Oscillation of the realization of intangible assets, property, plant and equipment 3. Increase in revaluation reserves 3. Oscillation of the realization of the rea |  | AOD  | Nata | Year e     | ember                                |
|--|--|------|------|------------|--------------------------------------|
| PROFIT, NET (AOP 1065)   | A NET DDOEIT//I OSS)   | AUP  | Note | 2017       | 2016                                 |
| II. LOSS, NET (AOP 1065)   2002   .   .  |  | 2001 |      | 26 962 651 | 15 013 426                           |
| B. OTHER COMPREHENSIVE PROFIT OR LOSS  |  |      |      | 20,902,031 | 15,015,426                           |
| Plums that will not be reclassified to profit or loss  |  | 2002 |      |            |                                      |
| 1. Changes in the revaluation of intangible assets, property, plant and equipment   a) increase in revaluation reserves   2004   2004   2006   |  |      |      |            |                                      |
| a) increase in revaluation reserves 2004 1,189 80,807 b) decrease in revaluation reserves 2004 2004 2. Actuarial gains (losses) of post employment benefit obligations a) gains a) gains 2006 2. 2. 3. 4. 2. 2. 3. 3. Gains and losses arising from equity investments 3. 3. Gains and losses arising from a share in the associate's other comprehensive profit or loss 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3.  |  | d    |      |            |                                      |
| a) increase in revaluation reserves 2004 2005 1.189 80.607 b) decrease in revaluation reserves 2004 2005 2. Actuarial gains (losses) of post employment benefit obligations a) gains 50 iosses 2006 2005 12.180 21.546 b) losses 2006 2006 2006 2006 2006 2006 2006 200  |  |      |      |            |                                      |
| 2. Actuarial gains (losses) of post employment benefit obligations a) gains b) losses 3. Gains and losses arising from equity investments a) gains b) losses 2007 2008 2008 2008 2008 2008 2009 2008 2008  |  | 2003 |      | 1,189      | 80,607                               |
| a) gains b) losses 2006 2006 21,546 b) losses 3 dains and losses arising from equity investments a) gains 50 losses 2008 2008 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | b) decrease in revaluation reserves                                | 2004 |      | -          | -                                    |
| Source   S   | 2. Actuarial gains (losses) of post employment benefit obligations |      |      |            |                                      |
| 3. Gains and losses arising from equity investments a) gains b) losses 4. Gains or losses arising from a share in the associate's other comprehensive profit or loss a) gains b) iosses 2009 2010 2010 2010 2010 2010 2010 2010  |  |      |      | 12,180     | 21,546                               |
| a) gains b) losses 2008 - 2008 - 2008 4. Gains or losses arising from a share in the associate's other comprehensive profit or loss a) gains 2009 - 2010 - 2 |  | 2006 |      | -          | -                                    |
| A. Gains of losses arising from a share in the associate's other comprehensive profit or loss   2009   -   -   -   |  |      |      |            |                                      |
| A. Gains or losses arising from a share in the associate's other comprehensive profit or loss   2009   | , •  |      |      | -          | -                                    |
| a) gains 2009  |  | 2008 |      | -          | -                                    |
| b) losses  b) ltems that may be subsequently reclassified to profit or loss  1. Gains (losses) from currency translation differences a) gains b) losses 2012 2012 3013 2013 2014 3013 3023 3033 303333 30333 30333 30333 30333 30333 30333 30333 30333 30333 303333 303333 30333 303333 30333 303333 30333 30333 303333 303333 303333 303333 303333 303333 303333 30333  | comprehensive profit or loss                                       |      |      |            |                                      |
| Description      |  |      |      | -          | -                                    |
| A clains (losses) from currency translation differences   2011   613,542   -   | b) losses  | 2010 |      | -          | -                                    |
| a) gains b) losses 2. Gains (losses) on investment hedging instruments in foreign business a) gains b) losses 2014 2013 3. Gains and losses on cash flow hedges a) gains b) losses 2014 2015 3. Gains and losses on cash flow hedges a) gains b) losses 2016 2016 2016 2016 2016 2016 2016 2017 2018 2018 2017 2018 2018 2017 2018 2018 2019 2018 2019 2019 2019 2019 2019 2019 2019 2019  |  |      |      |            |                                      |
| D) losses 2. Gains (losses) on investment hedging instruments in foreign business a) gains b) losses 2013 2014 2014 2016 2016 3. Gains and losses on cash flow hedges a) gains b) losses 2015 2016 2016 2016 2016 2016 2016 2016 2016  |  |      |      |            |                                      |
| 2. Gáins (losses) on investment hedging instruments in foreign business   2013   2014   2  |  |      |      | 613,542    | -                                    |
| a) gains 2014  |  | 2012 |      | -          | 133,833                              |
| Solition    | business   |      |      |            |                                      |
| 3. Gains and losses on cash flow hedges a) gains b) losses 4. Gains (losses) from change in value of available-for-sale financial assets a) gains 2017 2,505 13,047 b) losses 2018 2018 2018 2018 2018 2018 2018 2018  |  |      |      | -          | -                                    |
| a) gains b) losses 4. Gains (losses) from change in value of available-for-sale financial assets a) gains 2017 2,505 13,047 b) losses 1. OTHER COMPREHENSIVE PROFIT BEFORE TAX (2003+2005+2007+2009+2011+2013+2015+2017)- (2004+2006+2008+2010+2012+2014+2016+2018)>= 0 2019 629,416 - 11. OTHER COMPREHENSIVE LOSS BEFORE TAX (2003+2005+2007+2009+2011+2013+2015+2017)- (2004+2006+2008+2010+2012+2014+2016+2018)- (2003+2005+2007+2009+2001+2013+2015+2017)>= 0 2020 - 18,633 III. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD IV. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>= 0 2021 - 18,633 III. TOTAL COMPREHENSIVE LOSS (2020-2019+2021)>= 0 2022 629,416 - 2   |  | 2014 |      | -          | -                                    |
| b) losses 4. Gains (losses) from change in value of available-for-sale financial assets a) gains b) losses 2017 2,505 13,047 2,107 2,505 13,047 2,107  | <del>_</del>   | 0045 |      |            |                                      |
| A. Gains (losses) from change in value of available-for-sale financial assets a) gains 2017 2,505 13,047 b) losses 2018 - 2018 - 2018 LOTHER COMPREHENSIVE PROFIT BEFORE TAX (2003+2005+2007+2009+2011+2013+2015+2017)- (2004+2006+2008+2010+2012+2014+2016+2018)>=0 2019 629,416 - 2019 III. OTHER COMPREHENSIVE LOSS BEFORE TAX (2004+2006+2008+2010+2012+2014+2016+2018)- (2003+2005+2007+2009+2009+2011+2013+2015+2017)>=0 2020 18,633 IIII. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD 2021 - 2021 - 2021 IV. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0 2022 629,416 - 2021  V. TOTAL NET COMPREHENSIVE LOSS (2020-2019+2021)>=0 2022 629,416 - 2021 C. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0 2022 629,416 - 2021 III. TOTAL COMPREHENSIVE PROFIT, NET (2001-2002+2022-2023)>=0 2024 27,592,067 14,994,793 III. TOTAL COMPREHENSIVE LOSS, NET (2002-2001+2023-2022)>=0 2025   |  |      |      | -          | -                                    |
| a) gains 2017 2,505 13,047 b) losses 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2018 - 2019 -  |  |      |      | -          | -                                    |
| a) gains 2017 2,505 13,047 b) losses 2018 2018 2.505 1. OTHER COMPREHENSIVE PROFIT BEFORE TAX (2003+2005+2007+2009+2011+2013+2015+2017)- (2004+2006+2008+2010+2012+2014+2016+2018)>=0 2019 629,416 - III. OTHER COMPREHENSIVE LOSS BEFORE TAX (2003+2005+2007+2009+2011+2013+2015+2017)>=0 2020 - 18,633 III. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD 2021 - IV. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0 2022 629,416 - IX. TOTAL COMPREHENSIVE PROFIT (2019-2020-2021)>=0 2022 629,416 - IX. TOTAL COMPREHENSIVE PROFIT (2019-2020-2021)>=0 2022 629,416 - IX. TOTAL COMPREHENSIVE PROFIT (2019-2020-2021)>=0 2023 - 18,633 III. TOTAL COMPREHENSIVE PROFIT (2019-2020-2021)>=0 2023 - 18,633 - 18,633 - IX. TOTAL COMPREHENSIVE PROFIT (2019-2020-2019+2021)>=0 2024 27,592,067 14,994,793 III. TOTAL COMPREHENSIVE LOSS, NET (2001-2002+2022-2023)>=0 2025  |  |      |      |            |                                      |
| b) losses 1. ОТНЕR COMPREHENSIVE PROFIT BEFORE TAX (2003+2005+2007+2009+2011+2013+2015+2017)- (2004+2006+2008+2010+2012+2014+2016+2018)>=0 1I. ОТНЕR COMPREHENSIVE LOSS BEFORE TAX (2004+2006+2008+2010+2012+2014+2016+2018)- (2003+2005+2007+2009+2009+2011+2013+2015+2017)>=0 1II. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD 1V. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0 2021 2021 2022 629,416 2031  C. TOTAL NET COMPREHENSIVE LOSS (2020-2019+2021)>=0 2023 2024 27,592,067 14,994,793 1I. TOTAL COMPREHENSIVE PROFIT, NET (2001-2002+2022-2023)>=0 2024 27,592,067 14,994,793 1. Attributable to shareholders 2027 27,592,067 14,994,793   |  | 2017 |      | 2 505      | 13 047                               |
| I. OTHER COMPREHENSIVE PROFIT BEFORE TAX (2003+2005+2007+2009+2011+2013+2015+2017)- (2004+2006+2008+2010+2012+2014+2016+2018)>=0 2019 629,416 - II. OTHER COMPREHENSIVE LOSS BEFORE TAX (2004+2006+2008+2010+2012+2014+2016+2018)- (2003+2005+2007+2009+2009+2011+2013+2015+2017)>=0 2020 - 18,633  III. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD 2021 - 100,000 - 100,  |  |      |      | 2,000      | -                                    |
| C2004+2006+2008+2010+2012+2014+2016+2018 >=0   2019   629,416   - III. OTHER COMPREHENSIVE LOSS BEFORE TAX (2004+2006+2008+2010+2012+2014+2016+2018)- (2003+2005+2007+2009+2010+2013+2015+2017)>=0   2020   - 18,633     III. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD   2021   - 10,000     IV. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0   2022   629,416   - 10,000     V. TOTAL NET COMPREHENSIVE PROFIT   (2019-2020-2021)>=0   2023   - 18,633     C. TOTAL NET COMPREHENSIVE PROFIT   (2001-2002+2022-2023)>=0   2024   27,592,067   14,994,793     II. TOTAL COMPREHENSIVE LOSS, NET   (2001-2002+2022-2023)>=0   2025       (2001-2002+2022-2023)>=0   2025       D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS)   2026   (2027+2028)=AOP 2024>=0 или AOP 2025>0   27,592,067   14,994,793     II. Attributable to shareholders   2027   27,592,067   14,994,793   | I. OTHER COMPREHENSIVE PROFIT BEFORE TAX                           | 20.0 |      |            |                                      |
| II. OTHER COMPREHENSIVE LOSS BEFORE TÁX (2004+2006+2008+2010+2012+2014+2016+2018)- (2003+2005+2007+2009+2009+2011+2013+2015+2017)>=0 2020  |  | 2019 |      | 629 416    | _                                    |
| (2004+2006+2008+2010+2012+2014+2016+2018)- (2003+2005+2007+2009+2009+2011+2013+2015+2017)>=0  III. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD  IV. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0  V. TOTAL NET COMPREHENSIVE LOSS (2020-2019+2021)>=0  C. TOTAL NET COMPREHENSIVE PROFIT  I. TOTAL COMPREHENSIVE PROFIT, NET (2001-2002+2022-2023)>=0  II. TOTAL COMPREHENSIVE LOSS, NET (2002-2001+2023-2022)>=0  D. TOTAL NET COMPREHENSIVE PROFIT (LOSS) (2027+2028)=AOP 2024>=0 или AOP 2025>0  1. Attributable to shareholders  2020  - 18,633  - 2021  - 2022  629,416  - 18,633  |  | 20.0 |      | 020,       |                                      |
| (2003+2005+2007+2009+2011+2013+2015+2017)>=0   2020   - 18,633     III. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD   2021   - 1     IV. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0   2022   629,416   - 1     V. TOTAL NET COMPREHENSIVE LOSS (2020-2019+2021)>=0   2023   - 18,633     C. TOTAL NET COMPREHENSIVE PROFIT   I. TOTAL COMPREHENSIVE PROFIT   (2001-2002+2022-2023)>=0   2024   27,592,067   14,994,793     II. TOTAL COMPREHENSIVE LOSS, NET (2002-2001+2023-2022)>=0   2025       D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS)   2026     (2027+2028)=AOP 2024>=0 или AOP 2025>0   27,592,067   14,994,793     II. Attributable to shareholders   2027   27,592,067   14,994,793   |  |      |      |            |                                      |
| III. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD  10. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0  10. TOTAL NET COMPREHENSIVE LOSS (2020-2019+2021)>=0  10. TOTAL NET COMPREHENSIVE LOSS (2020-2019+2021)>=0  10. TOTAL NET COMPREHENSIVE PROFIT  11. TOTAL COMPREHENSIVE PROFIT, NET  12. TOTAL COMPREHENSIVE PROFIT, NET  13. TOTAL COMPREHENSIVE LOSS, NET  14. TOTAL COMPREHENSIVE LOSS, NET  15. TOTAL COMPREHENSIVE LOSS, NET  16.033  17. TOTAL NET COMPREHENSIVE PROFIT / (2019-2020-2021)>=0  18. COMPREHENSIVE LOSS, NET  18. COMPREHENSIVE PROFIT / (2019-2021)>=0  2024  2025  2025  2026  2026  2027,592,067  2027,592,067  2028,093,793  2027  2027  2027  2027  2027  2028  2029  2  |  | 0000 |      |            | 40.000                               |
| IV. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0 2022 629,416 -  V. TOTAL NET COMPREHENSIVE LOSS (2020-2019+2021)>=0 2023 - 18,633  C. TOTAL NET COMPREHENSIVE PROFIT  I. TOTAL COMPREHENSIVE PROFIT, NET  (2001-2002+2022-2023)>=0 2024 27,592,067 14,994,793  II. TOTAL COMPREHENSIVE LOSS, NET  (2002-2001+2023-2022)>=0 2025  D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS)  (2027+2028)=AOP 2024>=0 или AOP 2025>0 2026  (2027+2028)=AOP 2024>=0 или AOP 2025>0 2027 27,592,067 14,994,793   | III. TAX ON OTHER COMPREHENSIVE INCOME OR LOSS FOR THE             |      |      | -          | 18,633                               |
| V. TOTAL NET COMPREHENSIVE LOSS (2020-2019+2021)>=02023- 18,633C. TOTAL NET COMPREHENSIVE PROFIT<br>I. TOTAL COMPREHENSIVE PROFIT, NET<br>(2001-2002+2022-2023)>=0202427,592,06714,994,793II. TOTAL COMPREHENSIVE LOSS, NET<br>(2002-2001+2023-2022)>=02025D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS)2026(2027+2028)=AOP 2024>=0 или AOP 2025>027,592,06714,994,7931. Attributable to shareholders202727,592,06714,994,793   |  |      |      |            | -                                    |
| C. TOTAL NET COMPREHENSIVE PROFITI. TOTAL COMPREHENSIVE PROFIT, NET(2001-2002+2022-2023)>=0202427,592,06714,994,793II. TOTAL COMPREHENSIVE LOSS, NET2025(2002-2001+2023-2022)>=02025D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS)2026(2027+2028)=AOP 2024>=0 или AOP 2025>027,592,06714,994,7931. Attributable to shareholders202727,592,06714,994,793  | IV. TOTAL NET COMPREHENSIVE PROFIT (2019-2020-2021)>=0             | 2022 |      | 629,416    | -                                    |
| I. TOTAL COMPREHENSIVE PROFIT, NET (2001-2002+2022-2023)>=0 2024 27,592,067 14,994,793 II. TOTAL COMPREHENSIVE LOSS, NET (2002-2001+2023-2022)>=0 2025  D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS) (2027+2028)=AOP 2024>=0 или AOP 2025>0 27,592,067 14,994,793 1. Attributable to shareholders 2027 27,592,067 14,994,793   |  | 2023 |      |            | 18,633                               |
| (2001-2002+2022-2023)>=0202427,592,06714,994,793II. TOTAL COMPREHENSIVE LOSS, NET2025(2002-2001+2023-2022)>=02025D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS)2026(2027+2028)=AOP 2024>=0 или AOP 2025>027,592,06714,994,7931. Attributable to shareholders202727,592,06714,994,793   |  |      |      |            |                                      |
| II. TOTAL COMPREHENSIVE LOSS, NET (2002-2001+2023-2022)>=0 2025  D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS) (2027+2028)=AOP 2024>=0 или AOP 2025>0 2026  1. Attributable to shareholders 2027 27,592,067 14,994,793  |  | 0004 |      | 07.500.007 | 44.004.700                           |
| (2002-2001+2023-2022)>=02025D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS)2026(2027+2028)=AOP 2024>=0 или AOP 2025>027,592,06714,994,7931. Attributable to shareholders202727,592,06714,994,793  |  | 2024 |      | 27,592,067 | 14,994,793                           |
| D. TOTAL NET COMPREHENSIVE PROFIT / (LOSS)2026(2027+2028)=AOP 2024>=0 или AOP 2025>027,592,06714,994,7931. Attributable to shareholders202727,592,06714,994,793  |  | 2025 |      |            |                                      |
| (2027+2028)=AOP 2024>=0 или AOP 2025>027,592,06714,994,7931. Attributable to shareholders202727,592,06714,994,793  |  |      |      | -          |                                      |
| 1. Attributable to shareholders 2027 27,592,067 14,994,793   |  | 2026 |      | 27 502 067 | 14 994 792                           |
|  |  | 2027 |      |            |                                      |
|  |  |      |      | - ,552,557 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

|  |      |      | Year e      | nded         |
|--|------|------|-------------|--------------|
|  |      |      | 31 Dec      |              |
| A CACH ELONG EDON ODEDATINO ACTIVITIES                       | AOP  | Note | 2017        | 2016         |
| A. CASH FLOWS FROM OPERATING ACTIVITIES                      |      |      | 440.000.000 |              |
| I. Cash inflow from operating activities (1 to 3)            | 3001 |      | 440,902,299 | 382,762,574  |
| Sales and advances received                                  | 3002 |      | 439,897,897 | 382,057,884  |
| 2. Interest from operating activities                        | 3003 |      | 570,695     | 252,911      |
| 3. Other inflow from operating activities                    | 3004 |      | 433,707     | 451,779      |
| II. Cash outflow from operating activities (1 to 5)          | 3005 |      | 381,865,440 | 341,585,783  |
| Payments and prepayments to suppliers                        | 3006 |      | 179,712,687 | 147,657,733  |
| Salaries, benefits and other personal expenses               | 3007 |      | 18,675,293  | 18,128,411   |
| 3. Interest paid   | 3008 |      | 2,844,781   | 3,074,876    |
| 4. Income tax paid   | 3009 |      | 3,378,983   | 660,175      |
| 5. Payments for other public revenues                        | 3010 |      | 177,253,696 | 172,064,588  |
| III. Net cash inflow from operating activities (I - II)      | 3011 |      | 59,036,859  | 41,176,791   |
| IV. Net cash outflow from operating activities (II - I)      | 3012 |      | -           |              |
| B. CASH FLOWS FROM INVESTING ACTIVITIES                      |      |      |             |              |
| I. Cash flows from investing activities (1 to 5)             | 3013 |      | 2,516,845   | 1,008,030    |
| 1. Sale of shares (net inflow)                               | 3014 |      |             | -            |
| Proceeds from sale of property, plant and equipment          | 3015 |      | 291,282     | 832,619      |
| Other financial investments (net inflow)                     | 3016 |      | 2,225,407   | 175,346      |
| Interest from investing activities                           | 3017 |      | <u>-</u>    | -            |
| 5. Dividend received   | 3018 |      | 156         | 65           |
| II. Cash outflow from investing activities (1 to 3)          | 3019 |      | 41,697,700  | 29,806,063   |
| Acquisition of subsidiaries or other business (net outflow)  | 3020 |      | <u>-</u>    |              |
| Purchase of intangible assets, property, plant and equipment | 3021 |      | 30,066,617  | 28,880,458   |
| 3. Other financial investments (net outflow)                 | 3022 |      | 11,631,083  | 925,605      |
| III. Net cash inflow from investing activities (I - II)      | 3023 |      | -           | -            |
| IV. Net cash outflow from investing activities (II - I)      | 3024 |      | 39,180,855  | 28,798,033   |
| C. CASH FLOWS FROM FINANCING ACTIVITIES                      |      |      |             |              |
| I. Cash inflow from financing activities (1 to 5)            | 3025 |      | 36,955,269  | 24,059,274   |
| Increase in share capital                                    | 3026 |      | -           | -            |
| Proceeds from long-term borrowings (net inflow)              | 3027 |      | 36,955,269  | 8,904,810    |
| Proceeds from short-term borrowings (net inflow)             | 3028 |      | -           | 15,154,464   |
| 4. Other long-term liabilities                               | 3029 |      | -           | -            |
| 5. Other short-term liabilities                              | 3030 |      |             | -            |
| II. Cash outflow from financing activities (1 to 6)          | 3031 |      | 52,165,268  | 32,693,214   |
| 1. Purchase of own shares                                    | 3032 |      |             | <u>-</u>     |
| Repayment of long-term borrowings (net outflow)              | 3033 |      | 35,994,428  | 22,064,579   |
| Repayment of short-term borrowings (net outflow)             | 3034 |      | 12,032,433  | 6,602,674    |
| Repayment of other liabilities (net outflow)                 | 3035 |      |             | -            |
| 5. Financial lease   | 3036 |      | 117,338     | <del>.</del> |
| 6. Dividend distribution                                     | 3037 | 21   | 4,021,069   | 4,025,961    |
| III. Net cash inflow from financing activities (I - II)      | 3038 |      | -           | -            |
| IV Net cash outflow from financing activities (II - I)       | 3039 |      | 15,209,999  | 8,633,940    |
|  |      |      |             |              |
| D. TOTAL CASH INFLOW (3001+3013+3025)                        | 3040 |      |             | 407,829,878  |
| E. TOTAL CASH OUTFLOW (3005+3019+3031)                       | 3041 |      | 475,728,408 | 404,085,060  |
| F. NET CASH INFLOW (340-341)                                 | 3042 |      | 4,646,005   | 3,744,818    |
| G. NET CASH OUTFLOW (341-340)                                | 3043 |      | -           | -            |
| H. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR    | 3044 |      | 22,899,342  | 19,271,435   |
| I. CURRENCY TRANSLATION GAINS ON CASH AND CASH               |      |      |             |              |
| EQUIVALENTS  | 3045 |      | 469,641     | 280,901      |
| J. CURRENCY TRANSLATION LOSSES ON CASH AND CASH              |      |      |             |              |
| EQUIVALENTS  | 3046 |      | 939,618     | 397,812      |
| K. CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR          |      |      |             |              |
| (3042-3043+3044+3045-3046)                                   | 3047 |      | 27,075,370  | 22,899,342   |
|  |      |      |             |              |

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

|  | Equity components |                |      |      |      |                      | Other comprehensive income components |                      |  |
|--|-------------------|----------------|------|------|------|----------------------|---------------------------------------|----------------------|--|
|  | AOP               | Share capital  | 400  | Loss | 400  | Retained<br>earnings | 400                                   | Revaluation reserves |  |
| Balance as at 1 January 2016                             | AUP               | Silare Capital | AOP  | L055 | AOP  | earnings             | AOP                                   | reserves             |  |
| a) debit   | 4001              | _              | 4055 | _    | 4091 | _                    | 4109                                  | _                    |  |
| b) credit  | 4001              | 81,548,930     | 4056 | _    | 4091 | 109,342,939          | 41109                                 | _                    |  |
| Adjustments of material errors and changes in accounting | 4002              | 01,040,000     | 4000 |      | 4032 | 100,042,000          | 4110                                  |                      |  |
| policies   |                   |                |      |      |      |                      |                                       |                      |  |
| a) debit   | 4003              | _              | 4057 | _    | 4093 | _                    | 4111                                  | _                    |  |
| b) credit  | 4004              | _              | 4058 | _    | 4094 | _                    | 4112                                  | _                    |  |
| Restated opening balance as at 1 January 2016            | 1001              |                | 1000 |      | 1001 |                      | 2                                     |                      |  |
| a) debit (1a+2a-26)>=0                                   | 4005              | -              | 4059 | _    | 4095 | -                    | 4113                                  | -                    |  |
| б) credit (1б-2а+2б)>=0                                  | 4006              | 81,548,930     | 4060 | _    | 4096 | 109,342,939          | 4114                                  | _                    |  |
| Changes in period  | 4000              | 01,040,000     | 4000 |      | 4090 | 100,042,000          | 4114                                  |                      |  |
| a) debit   | 4007              | _              | 4061 | _    | 4097 | 4.025.961            | 4115                                  | _                    |  |
| b) credit  | 4007              |                | 4061 | _    | 4098 | 15.013.426           | 4116                                  | 80,607               |  |
| Balance as at 31 December 2016                           | 4000              |                | 4002 |      | 4030 | 10,010,120           | 4110                                  | 00,007               |  |
| a) debit (3a+4a-46)>=0                                   | 4009              | -              | 4063 | _    | 4099 | -                    | 4117                                  | _                    |  |
| б) credit (3б-4а+4б)>=0                                  | 4010              | 81,548,930     | 4064 | _    | 4100 | 120,330,404          | 4118                                  | 80,607               |  |
| Adjustments of material errors and changes in accounting | 4010              | 01,010,000     | 7007 |      | 4100 | 120,000,101          | 7110                                  |                      |  |
| policies   |                   |                |      |      |      |                      |                                       |                      |  |
| a) debit   | 4011              | _              | 4065 | _    | 4101 | _                    | 4119                                  | _                    |  |
| b) credit  | 4012              | _              | 4066 | _    | 4102 | _                    | 4120                                  | _                    |  |
| Restated opening balance as at 1 January 2017            |                   |                |      |      |      |                      | 0                                     |                      |  |
| a) debit (5a+6a-6б)>=0                                   | 4013              | -              | 4067 | _    | 4103 | -                    | 4121                                  | _                    |  |
| б) credit (5б-6а+6б)>=0                                  | 4014              | 81,548,930     | 4068 | -    | 4104 | 120,330,404          | 4122                                  | 80,607               |  |
| Changes in period  | -                 | · ·            |      |      |      | •                    |                                       | •                    |  |
| a) debit   | 4015              | -              | 4069 | -    | 4105 | 4,021,069            | 4123                                  | -                    |  |
| b) credit  | 4016              | -              | 4070 | -    | 4106 | 26,962,651           | 4124                                  | 1,189                |  |
| Balance as at 31 December 2017                           |                   |                |      |      |      |                      |                                       |                      |  |
| a) debit (7a+8a-8б)>=0                                   | 4017              | -              | 4071 | -    | 4107 | -                    | 4125                                  | -                    |  |
| б) credit (7б-8а+8б)>=0                                  | 4018              | 81,548,930     | 4072 | -    | 4108 | 143,271,986          | 4126                                  | 81,796               |  |

(continued)

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

|  |      |                         |      |   |      | •   | _    |              |
|--|------|-------------------------|------|---|------|---|------|--------------|
|  | AOP  | Acturial<br>gain/(loss) | AOP  | Gains (losses)<br>from currency<br>translation<br>differences | AOP  | Gains (losses)<br>from change in<br>value of available-<br>for-sale financial<br>assets | AOP  | Total Equity |
| Balance as at 1 January 2016                             |      |                         |      |   |      |   |      |              |
| a) debit   | 4127 | -                       | 4181 | 462,113   | 4217 | 79,565  |      |              |
| b) credit  | 4128 | 161,489                 | 4182 | -   | 4218 | -   | 4235 | 190,511,680  |
| Adjustments of material errors and changes in accounting | g    |                         |      |   |      |   |      |              |
| policies   |      |                         |      |   |      |   |      |              |
| a) debit   | 4129 | -                       | 4183 | -   | 4219 | -   |      |              |
| b) credit  | 4130 | -                       | 4184 | -   | 4220 | -   | 4236 | -            |
| Restated opening balance as at 1 January 2016            |      |                         |      |   |      |   |      |              |
| a) debit (1a+2a-26)>=0                                   | 4131 | -                       | 4185 | 462,113   | 4221 | 79,565  |      |              |
| b) credit (16-2a+26)>=0                                  | 4132 | 161,489                 | 4186 | -   | 4222 | -   | 4237 | 190,511,680  |
| Changes in period  |      |                         |      |   |      |   |      |              |
| a) debit   | 4133 | -                       | 4187 | 133,833   | 4223 | -   |      |              |
| b) credit  | 4134 | 21,546                  | 4188 | -   | 4224 | 13,047  | 4238 | 10,968,832   |
| Balance as at 31 December 2016                           |      |                         |      |   |      |   |      |              |
| a) debit (3a+4a-4б)>=0                                   | 4135 | -                       | 4189 | 595,946   | 4225 | 66,518  |      |              |
| b) credit (3б-4а+4б)>=0                                  | 4136 | 183,035                 | 4190 | -   | 4226 | -   | 4239 | 201,480,512  |
| Adjustments of material errors and changes in accounting | g    |                         |      |   |      |   |      |              |
| policies   |      |                         |      |   |      |   |      |              |
| a) debit   | 4137 | -                       | 4191 | -   | 4227 | -   |      |              |
| b) credit  | 4138 | -                       | 4192 | -   | 4228 | -   | 4240 | <u>-</u>     |
| Restated opening balance as at 1 January 2017            |      |                         |      |   |      |   |      |              |
| a) debit (5a+6a-6б)>=0                                   | 4139 | -                       | 4193 | 595,946   | 4229 | 66,518  |      |              |
| b) credit (5б-6а+6б)>=0                                  | 4140 | 183,035                 | 4194 | -   | 4230 | -   | 4241 | 201,480,512  |
| Changes in period  |      |                         |      |   |      |   |      |              |
| a) debit   | 4141 | -                       | 4195 | -   | 4231 | -   |      |              |
| b) credit  | 4142 | 12,180                  | 4196 | 613,542   | 4232 | 2,505   | 4242 | 23,570,998   |
| Balance as at 31 December 2017                           |      |                         |      |   |      |   |      |              |
| a) debit (7a+8a-8б)>=0                                   | 4143 | -                       | 4197 | -   | 4233 | 64,013  |      |              |
| б) credit (7б-8а+8б)>=0                                  | 4144 | 195,215                 | 4198 | 17,596  | 4234 | -   | 4243 | 225,051,510  |

#### 1. GENERAL INFORMATION

Open Joint Stock Company Naftna Industrija Srbije (the "Company") and its subsidiaries (together refer to as the "Group") is a vertically integrated oil company operating predominantly in Serbia. The Group's principal activities include:

- Exploration, development and production of crude oil and gas,
- Production of refined petroleum products,
- Petroleum products and gas trading and
- Electric generation and trading.

Other activities primarily include sales of other goods, works and services.

The Company was established in accordance with the Decision of the Government of the Republic of Serbia on 7 July 2005. On 2 February 2009, PJSC Gazprom Neft ("Gazprom Neft") acquired a 51% of the share capital of NIS a.d. which became a subsidiary of Gazprom Neft. In March 2011, under the Company's Share Sale and Purchase Agreement, Gazprom Neft acquired additional 5.15% of shares, thereby increasing its percentage of ownership to 56.15%.

The Company is an open joint stock company listed on the Belgrade Stock Exchange.

These Consolidated Financial Statements have been approved and authorized for issue by Chief Executive Officer and will be presented to Board of Directors for approval.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 2.1. Basis of preparation

These consolidated financial statements for the year ended 31 December 2017 were prepared in accordance with the Law on Accounting of the Republic of Serbia published in the Official Gazette of the Republic of Serbia (No. 62/2013), which requires full scope of International Financial Reporting Standards (IFRS) to be applied as translated into Serbian and the other regulations issued by the Ministry of Finance of the Republic of Serbia. In addition the Law requires certain presentations and treatments of accounts and balances which results in the following additional departures from IFRS:

- The financial statements are prepared in the format prescribed by the Ministry of Finance of the Republic of Serbia,
- "Off-balance sheet assets and liabilities" are recorded on the face of the balance sheet. Such items do not meet the definition of either an asset or a liability under IFRS.

As a result, the accompanying consolidated financial statements cannot be considered as financial statements prepared in full compliance with IFRS.

The preparation of financial statements in conformity with the Law on Accounting of the Republic of Serbia requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 3.

Subsequent events occurring after 31 December 2017 were evaluated through 28 February 2018, the date these Consolidated Financial Statements were authorised for issue.

## 2.2. Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors and the General Manager Advisory Board. The main indicator for assessing performance of operating segments is EBITDA, which is regularly reported to the chief operating decision-maker. The information on segment assets and liabilities are not regularly provided to the chief operating decision-maker.

## 2.3. Seasonality of Operations

The Group as a whole is not subject to significant seasonal fluctuation.

# 2.4. Foreign currency translation

#### (a) Functional and presentation currency

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the Group operates ("the functional currency"). The Consolidated financial statements are presented in Serbian dinars ("RSD"), which is the Group's functional and presentation currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the date of the transaction or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents and other monetary assets and liabilities are presented in the Consolidated income statement within 'finance income or expense'.

#### (c) Group's Companies

The result and financial position of all Group companies whose functional currency is different from the Group's presentation currency are calculated as follows:

- I. assets and liabilities are translated into the RSD using the exchange rate as at reporting
- II. income and expenses are translated at average exchange rates into RSD. All resulting foreign exchange differences are recognized in reserves as separate items in equity.

## 2.5. Principles of consolidation

Subsidiaries are all entities over which the Company has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over that entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Company until the date that control ceases.

Inter-group transactions, balances and unrealized gains on transactions between Group companies are eliminated during the preparation of Consolidated Financial Statements.

Financial statements of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

# (a) Joint Operations and Joint Ventures

A joint operation is a joint arrangement whereby parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement.

#### **NIS Group**

# Notes to Consolidated Financial Statements for the year ended 31 December 2017

(All amounts are in RSD 000 unless otherwise stated)

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement.

Where the Group acts as a joint operator, the Group recognises in relation to its interest in a joint operation:

- Its assets, including its share of any assets held jointly;
- Its liabilities, including its share of any liabilities incurred jointly;
- Its revenue from the sale of its share of the output arising from the joint operation;
- Its share of the revenue from the sale of the output by the joint operation; and
- Its expenses, including its share of any expenses incurred jointly.

With regards to joint arrangements, where the Group acts as a joint venturer, the Group recognises its interest in a joint venture as an investment and accounts for that investment using the equity method.

#### (b) Transactions Eliminated on Consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

## (c) Non-controlling interests

In the Consolidated Financial Statements, non-controlling interests in subsidiaries are presented separately from the Group equity as non-controlling interests.

#### 2.6. Business combinations

The Group accounts for its business combinations according to IFRS 3 Business Combinations. The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group and recognised goodwill or a gain from a bargain purchase. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Acquisition-related costs are expensed as incurred.

#### 2.7. Goodwill

Goodwill is measured by deducting the net assets of the acquiree from the aggregate of the consideration transferred for the acquiree, the amount of non-controlling interest in the acquiree and fair value of an interest in the acquiree held immediately before the acquisition date. Any negative amount ('bargain purchase') is recognized in profit or loss, after Management identified all assets acquired and all liabilities and contingent liabilities assumed and reviewed the appropriateness of their measurement.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in consolidated profit or loss. Transaction costs, that the Group incurs in connection with a business combination are expensed as incurred.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the CGUs, or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed (note 8).

## 2.8. Intangible assets

#### (a) Licenses and rights (concessions)

Separately acquired licenses are shown at historical cost. Licenses have a finite useful life and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of licenses over their estimated useful lives.

Licenses and rights include Oil and Gas Upstream Exploration adn Production Rights, which are amortised in accordance with the terms and conditions of the rights.

#### (b) Computer software

Costs associated with computer software primarily include the cost of the implementation of SAP software. Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software.

These costs are amortised over their estimated useful lives (not to exceed 8 years).

## 2.9. Exploration for and evaluation of mineral resources

#### (a) Exploration and evaluation expenditure

During the exploration period, costs of exploration and evaluation of oil and natural gas are capitalized until it is proven that oil and gas reserves will not suffice to justify exploration costs. Geological and geophysical costs as well as costs directly associated with exploration are capitalized as incurred. The costs of obtaining exploration rights are capitalised either as part of property, plant and equipment or intangible assets depending on the type of cost. When commercial reserves have been discovered, subsequent to exploration and development investment impairment testing, they are transferred to development of assets either within property, plant and equipment or intangible assets. No depreciation and/or amortisation are charged during the exploration and evaluation phase.

## (b) Development costs of fixed and intangible assets

Expenditure on the construction, installation or completion of infrastructure facilities such as platforms, pipelines and the drilling of commercially proven development wells is capitalized within construction in progress according to its nature. When development is completed, it is transferred to production assets. No depreciation and/or amortisation are charged during development.

#### (c) Oil and gas production assets

Oil and gas production assets comprise exploration and evaluation tangible assets as well as development costs associated with the production of proved reserves.

## (d) Depreciation/amortization

Oil and gas properties/intangible assets are depleted using the unit-of-production method. The unit-of production rates are based on proved developed reserves, which are oil, gas and other mineral reserves estimated to be recovered from existing facilities using current operating methods. Oil and gas volumes are considered produced once they have been measured through meters at custody transfer or sales transaction points at the outlet valve on the field storage tank.

## (e) Impairment – exploration and evaluation assets

Exploration property leasehold acquisition costs are assessed for impairment when there are indications of impairment. For the purpose of impairment testing, exploration property leasehold acquisition costs subject to impairment testing are grouped with existing cash-generating units (CGUs) of related production fields located in the same geographical region.

#### (f) Impairment – proved oil and gas properties and intangible assets

Proven oil and gas properties and intangible assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

## 2.10. Property, plant and equipment

As of the date of establishment, the Group's property, plant and equipment are stated at cost less accumulated depreciation and provision for impairment, where required. Cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the part that is replaced is derecognised. All other repairs and maintenance are charged to the consolidated income statement during the financial period in which they are incurred.

Land and works of art are not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

| Description              | Useful lives |
|--------------------------|--------------|
| Buildings                | 10 - 50      |
| Machinery and Equipment: |              |
| - Production equipment   | 7 - 25       |
| - Furniture              | 5 - 10       |
| - Vehicles               | 7 - 20       |
| - Computers              | 5 - 10       |
| Other PP&E               | 3 - 10       |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are recognised within "Other income/expenses" in the consolidated income statement (notes 34 and 35).

#### 2.11. Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

# 2.12. Investment property

Investment property is a property held to earn rentals or for capital appreciation or both.

Investment property principally comprises of petrol stations and business facilities rented out for a period exceeding one year.

## Notes to Consolidated Financial Statements for the year ended 31 December 2017

(All amounts are in RSD 000 unless otherwise stated)

Investment property is carried at fair value, representing open market value based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. Changes in fair values are recorded in the consolidated income statement as part of Other income/expenses (notes 34 and 35).

Subsequent expenditure is capitalized only when it is probable that future economic benefits associated with it will flow to the Group and the cost can be measured reliably. All other repairs and maintenance costs are expensed when incurred. If an investment property becomes owner-occupied, it is reclassified to property, plant and equipment, and its carrying amount at the date of reclassification becomes its deemed cost to be subsequently depreciated.

# 2.13. Long-term financial assets

The Group classifies its financial assets in the following categories: long-term loans and receivables and available for sale financial assets.

The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### 2.13.1. Financial assets classification

## (a) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the reporting date. These are classified as non-current assets.

#### (b) Available for sale financial assets

Available for sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the reporting date, in which case they are classified as current assets.

## 2.13.2. Recognition and measurement

Regular purchases and sales of investments are recognised on trade-date – the date on which the Group commits to purchase or sell the asset. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option pricing models, making maximum use of market inputs and relying as little as possible on entity-specific inputs.

Available-for-sale investments are carried at fair value. Interest income on available-for-sale debt securities is calculated using the effective interest method and recognised in consolidated profit or loss for the year as finance income. Dividends on available-for-sale equity instruments are recognised in consolidated profit or loss for the year as finance income when the Group's right to receive payment is established and it is probable that the dividends will be collected. All other elements of changes in the fair value are recognised in equity until the investment is derecognised or impaired at which time the cumulative gain or loss is reclassified from equity to fair value measurement gains (losses) in Consolidated income statement (note 33).

# 2.13.3. Impairment of financial assets

#### a) Assets carried at amortised cost

The Group assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired.

## Notes to Consolidated Financial Statements for the year ended 31 December 2017

(All amounts are in RSD 000 unless otherwise stated)

A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Group uses to determine that there is objective evidence of an impairment loss include:

- Significant financial difficulty of the issuer or obligor;
- A breach of contract, such as a default or delinquency in interest or principal payments;
- The Group, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- It becomes probable that the borrower will enter bankruptcy or other financial reorganisation;
- The disappearance of an active market for that financial asset because of financial difficulties; or observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio, including:
  - Adverse changes in the payment status of borrowers in the portfolio; and
  - National or local economic conditions that correlate with defaults on the assets in the portfolio.

The Group first assesses whether objective evidence of impairment exists.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The asset's carrying amount of the asset is reduced and the amount of the loss is recognised in the Consolidated income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the Consolidated Income Statement.

#### b) Assets classified as available for sale

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. For debt securities, the Group uses the criteria referred to (a) above. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss — measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss — is removed from equity and recognised in the Consolidated income statement. Impairment losses recognised in the Consolidated income statement on equity instruments are not reversed through the Consolidated income statement. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in Consolidated profit or loss, the impairment loss is reversed through the Consolidated income statement.

## 2.14. Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method. The cost of finished goods and work in progress comprises cost of raw materials, direct labour, other direct costs and related production overheads (based on normal operating capacity). It excludes borrowing costs.

Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. The impairment test of inventories i.e. spare parts due to damage or obsolescence is performed quarterly. Impairment losses are recognized as Other expense (note 35).

#### 2.15. Trade receivables

Trade receivables are amounts due from customers for products and merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments (more than 90 days for state controlled companies and more than 60 days overdue for other customers) are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in the consolidated income statement within 'loss from valuation of assets at fair value through consolidated profit and loss'. When a trade receivable is uncollectible, it is written-off against the allowance account for trade receivables. Subsequent recoveries of amount previously written-off are credited to 'income from valuation of assets at fair value through profit and loss' in the Consolidated income statement (note 33).

# 2.16. Cash and cash equivalents

Cash represents cash on hand and in bank accounts, that can be effectively withdrawn at any time without prior notice. Cash equivalents include all highly liquid short-term investments that can be converted to a certain cash amount and mature within three months or less from the date of purchase. They are initially recognised based on the cost of acquisition which approximates fair value.

#### 2.17. Off-balance sheet assets and liabilities

Off-balance sheet assets/liabilities include: material received from third parties for further processing and other assets not owned by the Group, as well as receivables/payables related to collaterals such as quarantees and other warrants.

## 2.18. Share capital

The Company is registered as open joint stock company. Ordinary shares are classified as share capital.

# 2.19. Earnings per share

The Group calculates and discloses the basic earnings per share. Basic earnings per share is calculated by dividing the net income that belongs to shareholders, the owners of ordinary shares of the Company, by the weighted average number of ordinary shares issued during the period.

#### 2.20. Provisions

Provisions for environmental restoration, asset retirement obligation and legal claims are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditure expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as cost of provision and charged to Consolidated income statement.

## 2.21. Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated income statement over the period of the borrowings using the effective interest rate method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a prepayment for liquidity services and amortized over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

## 2.22. Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities. Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest rate method.

#### 2.23. Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognized in the consolidated income statement, except to the extent that it relates to items recognized directly in equity, in which case deferred tax liability is also recognized in equity.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date in Serbia, where the Group operates and generates taxable profit. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognized, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

# 2.24. Employee benefits

#### (a) Pension obligations

The Group operates a defined contribution pension plan. The Group pays contributions to publicly administered pension insurance plans on a mandatory basis. The Group has no further payment obligations once the contributions have been paid.

#### Notes to Consolidated Financial Statements for the year ended 31 December 2017

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The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### (b) Employee benefits provided by the Collective Agreement

The Group provides jubilee, retirement and other employee benefit schemes in accordance with the Collective Agreement. The entitlement to these benefits is usually conditional on the employee remaining in service up to retirement age or the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in consolidated statement of other comprehensive income in the period in which they arise. These obligations are valued annually by independent qualified actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of Serbian Treasury bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related obligation.

#### (c) Bonus plans

The Group recognises a liability and an expense for bonuses and profit-sharing based on an Individual performance assessment. The Group recognizes a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

In 2017, the Group has made decision to introduce new three-year (2018-2020) program for Group's managers which will be based on the Key Performance Indicators ("KPI") reached during the program (note 22).

## 2.25. Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's activities. Revenue is presented net of value-added tax, excise duty, returns, rebates and discounts after eliminating sales within the Group.

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Group's activities. The amount of the revenue is not considered to be reliably measurable until all contingency relating to the sale have been resolved. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

#### (a) Sales of goods – wholesale

The Group manufactures and sells oil, petrochemical products and liquified natural gas in the wholesale market. Sales of goods are recognised when the Group has delivered products to the customer. Delivery does not occur until the products have been shipped to the specified location, the risks of obsolescence and loss have been transferred to the wholesaler, and either the wholesaler has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the Group has objective evidence that all criteria for acceptance have been satisfied.

Sales are recorded based on the price specified in the sales contracts, net of the estimated volume discounts and returns at the time of sale. Accumulated experience is used to estimate and provide for the discounts and returns. The volume discounts are assessed based on anticipated annual sales. No element of financing is deemed present as the sales are made with a credit term consistent with the market practice.

## (b) Sales – retail

The Group operates a chain of petrol stations. Sales of goods are recognised when the Group sells a product to the customer. Retail sales are usually in cash, fuel coupons or by credit card.

## (c) Sales of services

The Group sells oil and gas engineering services. These services are provided on a time and material basis or as a fixed price contract, with contract terms generally accepted in the industry.

Revenue from time and material contracts, typically from delivering engineering services, is recognised under the percentage of completion method. Revenue is generally recognized at the contractual rates. For time contracts, the stage of completion is measured on the basis of labour hours determined as a percentage of total hours to be delivered. For material contracts, the stage of completion is measured on the basis of direct expenses incurred as a percentage of the total expenses to be incurred.

Revenue from fixed-price contracts for delivering engineering services is also recognised under the percentage-of-completion method. Revenue is generally recognised based on the services performed to date as a percentage of the total services to be performed.

If circumstances arise that may change the original estimates of revenues, costs or extent of progress toward completion, estimates are revised. These revisions may result in increases or decreases in estimated revenues or costs and are reflected in income in the period in which the circumstances that give rise to the revision become known by management.

## (d) Sales of electricity

The Group sells electricity on a short and long term basis with a contract terms generally accepted in the energy industry. Majority of sales are made on a wholesale market without structured trades.

#### (e) Interest income

Interest income is recognised on a time-proportion basis using the effective interest method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans is recognised using the original effective interest rate.

#### 2.26. Leases

Leases under the terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and the leased assets are not recognised on the Group's Consolidated Balance Sheet. The total lease payments are charged to consolidated income statement on a straight-line basis over the lease term.

#### 2.27. Dividend distribution

Dividend distribution to the Group's shareholders is recognised as a liability in the period in which the dividends are approved by the Group's shareholders.

# 2.28. Capitalisation of borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial time to get ready for intended use or sale (qualifying assets) are capitalised as part of the costs of those assets. All other borrowing costs are expensed in the period in which they are incurred.

#### 3. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS

Preparing consolidated financial statements required Management to make estimates and assumptions that effect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the reporting date, and the reported amounts of revenues and expenses during the reporting period.

Management reviews these estimates and assumptions on a continuous basis, by reference to past experience and other facts that can reasonably be used to assess the book values of assets and liabilities. Adjustments to accounting estimates are recognised in the period in which the estimates is revised if the change affects only that period or in the period of the revision and subsequent periods, if both periods are affected.

In addition to judgments involving estimations, management also makes other judgments in the process of applying the Group's accounting policies. Actual results may differ from such estimates if different assumptions or circumstances apply.

Judgments and estimates that have the most significant effect on the amounts reported in these Consolidated financial statements and have a risk of causing a material adjustment to the carrying amount of assets and liabilities are described below.

#### 3.1. Estimation of Oil and Gas Reserves

Engineering estimates of oil and gas reserves are inherently uncertain and are subject to future revisions. The Group estimates its oil and gas reserves in accordance with rules promulgated by the US Securities and Exchange Commission (SEC) for proved and probable reserves. Accounting measures such as depreciation, depletion and amortization charges and impairment assessments that are based on the estimates of proved reserves are subject to change based on future changes to estimates of oil and gas reserves.

Proved reserves are defined as the estimated quantities of oil and gas which geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic conditions. In some cases, substantial new investment in additional wells and related support facilities and equipment will be required to recover such proved reserves. Due to the inherent uncertainties and the limited nature of reservoir data, estimates of underground reserves are subject to change over time as additional information becomes available.

Oil and gas reserves have a direct impact on certain amounts reported in the Consolidated financial statements, most notably depreciation, depletion and amortization as well as impairment expenses.

Depreciation rates on oil and gas assets using the units-of-production method for each field are based on proved developed reserves for development costs, and total proved reserves for costs associated with the acquisition of proved properties. Moreover, estimated proved reserves are used to calculate future cash flows from oil and gas properties, which serve as an indicator in determining whether or not property impairment is present.

Detailed disclosure about Oil and gas reserves was not given as these data prescribed by the law of the Republic of Serbia are classified as a state secret.

# 3.2. Useful Lives of Property, Plant and Equipment

Management assesses the useful life of an asset by considering the expected usage, estimated technical obsolescence, residual value, physical wear and tear and the operating environment in which the asset is located.

Differences between such estimates and actual results may have a material impact on the amount of the carrying values of the property, plant and equipment and may result in adjustments to future depreciation rates and expenses for the year.

Were the estimated useful lives to differ by 10% from management's estimates, the impact on depreciation for the year ended 31 December 2017 would be to increase/decrease it by RSD 1,481,790 (2016: RSD 1,399,849).

## 3.3. Impairment of goodwill

Goodwill is tested for impairment annually.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less cost to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset or CGU. The estimated future cash flows include estimation of future costs to produce reserves, future commodity prices, foreign exchange rate, discount rate etc. (Note 8)

# 3.4. Impairment of Non-Derivative Financial Assets

Financial assets are assessed at each reporting date to determine whether there is any objective evidence of impairment. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

The Group considers evidence of impairment for loans and receivables at both a specific asset and collective level. All individually significant loans and receivables are assessed for specific impairment. Loans and receivables that are not individually significant are collectively assessed for impairment by grouping together loans and receivables with similar risk characteristics.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables.

#### 3.5. Employee benefits

The present value of the employee benefit obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for employee benefits include the discount rate. Any changes in these assumptions will impact the carrying amount of obligations.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to calculate the present value of estimated future cash outflows which are expected to be required to settle the employee benefits obligations. In determining the appropriate discount rate, the Group takes into consideration the interest rates of Serbian Treasury bonds which are denominated in the currency in which pension liabilities will be settled and whose maturity dates approximate the maturity date of the related pension liability.

If the discount rate used to calculate the present value of employee benefit obligations had been 5.65% (rather than 4.65%) per year, the past service liability (DBO) for the whole NIS Group would decrease by about 10.2% for retirement indemnity and 7.1% for jubilee benefit. If pay increased by 1% higher than assumed on an annual basic, than the past service liability (DBO) for the whole NIS Group would increase by amount 11.7% for the retirement indemnity and 7.7% for the jubilee benefit.

#### 3.6. Decommissioning and environmental protection provision

Management makes provision for the future costs of decommissioning oil and gas production facilities, wells, pipelines, and related support equipment and for site restoration based on the best estimates of future costs and economic lives of the oil and gas assets. Estimating future asset retirement obligations is complex and requires management to make estimates and judgments with respect to removal obligations that will occur many years in the future.

Changes in the measurement of existing obligations can result from changes in estimated timing, future costs or discount rates used in valuation.

The amount recognised as a provision (note 22) is the best estimate of the expenditures required to settle the present obligation at the reporting date based on current legislation in each jurisdiction where the Group's operating assets are located, and is also subject to change because of revisions and changes in laws and regulations and their interpretation. As a result of the subjectivity of these provisions there is uncertainty regarding both the amount and estimated timing of such costs.

If the discount rate used to calculate the present value of decommissioning obligations had been 5.65% (rather than 4.65%) per year, the present liability would have decreased by approx. RSD 383,925.

# 3.7. Contingencies

Certain conditions may exist as of the date of these Consolidated financial statements are issued that may result in a loss to the Group, but one that will only be realised when one or more future events occur or fail to occur. Management makes an assessment of such contingent liabilities that is based on assumptions and is a matter of judgement. In assessing loss contingencies relating to legal or tax proceedings that involve the Group or unasserted claims that may result in such proceedings, the Group, after consultation with legal and tax advisors, evaluates the perceived merits of any legal or tax proceedings or unasserted claims as well as the perceived merits of the amount of relief sought or expected to be sought therein.

If the assessment of a contingency indicates that it is probable that a loss will be incurred and the amount of the liability can be estimated, then the estimated liability is accrued in the Group's Consolidated financial statements. If the assessment indicates that a potentially material loss contingency is not probable, but is reasonably possible, or is probable but cannot be estimated, then the nature of the contingent liability, together with an estimate of the range of possible loss if determinable and material, is disclosed. If loss contingencies cannot be reasonably estimated, management recognises the loss when information becomes available that allows a reasonable estimation to be made. Loss contingencies considered remote are generally not disclosed unless they involve guarantees, in which case the nature of the guarantee is disclosed. However, in some instances in which disclosure is not otherwise required, the Group may disclose contingent liabilities of an unusual nature which, in the judgment of Management and its legal counsel, may be of interest to shareholders or others (note 38).

## 3.8. Recoverability of carrying amount of Property, Plant and Equipment

In the line with changes in the crude oil price on the world market, management of the Group performed stress sensitivity analysis of its impact on recoverability of the Group PPE and overall business performance. Based on the currently available information and crude oil price forecast obtained from a reputable firm management believe that at reporting date recoverable amount of Group's PPE exceed its carrying value.

The Group assessed crude oil price volatility as main impairment indicator. If the actual crude oil price decrease for 10\$/barrel below the forecasted crude oil prices, sensitivity analysis shows that the recoverable amount is still above the carrying value of Group's PPE by 46.3 bln RSD.

Management will continue to monitor the crude oil price fluctuation and its influence on business performance in order to adequately take measure to mitigate impact if the negative trends on the market continue.

## 4. APPLICATION OF NEW IFRS

The following standards or amended standards became effective for the Group from 1 January 2017:

• The amendments to IAS 7 – Statement of Cash Flow (issued in January 2016 effective for annual periods beginning on or after 1 January 2017) require entities to provide disclosures that enable investors to evaluate changes in liabilities arising from financing activities, including changes arising from cash flows and non-cash changes. The Group made disclosure in the Consolidated Financial Statements (note 23).

The following standards or amended standards that became effective for the Group from 1 January 2017 did not have any material impact on the Group:

- The amendments to IAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrealised Losses (issued in January 2016 effective for annual periods beginning on or after 1 January 2017).
- Amendments to IFRS 12 Disclosure of Interest in Other Entities included in Annual Improvements to IFRSs 2014-2016 Cycle (issued on 8 December 2016 and effective for annual periods beginning on or after 1 January 2017).

#### 5. NEW ACCOUNTING STANDARDS

Certain new standards and interpretations have been issued that are mandatory for the annual periods beginning on 1 January 2018 or later, and that the Group has not early adopted.

IFRS 9 "Financial Instruments" (amended in July 2014 and effective for annual periods beginning on or after 1 January 2018). Key features of the new standard are:

- Financial assets are required to be classified into three measurement categories: those to be
  measured subsequently at amortised cost, those to be measured subsequently at fair value
  through other comprehensive income (FVOCI) and those to be measured subsequently at fair
  value through profit or loss (FVPL).
- Classification for debt instruments is driven by the entity's business model for managing the financial assets and whether the contractual cash flows represent solely payments of principal and interest (SPPI). If a debt instrument is held to collect, it may be carried at amortised cost if it also meets the SPPI requirement. Debt instruments that meet the SPPI requirement that are held in a portfolio where an entity both holds to collect assets' cash flows and sells assets may be classified as FVOCI. Financial assets that do not contain cash flows that are SPPI must be measured at FVPL (for example, derivatives). Embedded derivatives are no longer separated from financial assets but will be included in assessing the SPPI condition.
- Investments in equity instruments are always measured at fair value. However, management can
  make an irrevocable election to present changes in fair value in other comprehensive income,
  provided the instrument is not held for trading. If the equity instrument is held for trading, changes
  in fair value are presented in profit or loss.
- Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated at fair value through profit or loss in other comprehensive income.
- IFRS 9 introduces a new model for the recognition of impairment losses the expected credit losses (ECL) model. There is a 'three stage' approach which is based on the change in credit quality of financial assets since initial recognition. In practice, the new rules mean that entities will have to record an immediate loss equal to the 12-month ECL on initial recognition of financial assets that are not credit impaired (or lifetime ECL for trade receivables). Where there has been a significant increase in credit risk, impairment is measured using lifetime ECL rather than 12-month ECL. The model includes operational simplifications for lease and trade receivables.

Hedge accounting requirements were amended to align accounting more closely with risk
management. The standard provides entities with an accounting policy choice between applying
the hedge accounting requirements of IFRS 9 and continuing to apply IAS 39 to all hedges
because the standard currently does not address accounting for macro hedging.

Based on the preliminary analysis of the Group's financial assets and financial liabilities as at 31 December 2017 and on the basis of the facts and circumstances that exist at that date, the management of the Group is not expecting a significant impact on its consolidated financial statements from the adoption of the new standard on 1 January 2018. Management of the Group believes that provision in amount of RSD 7,942,578 (trade receivables); RSD 3,923,383 (sepcific receivables) and RSD 11,687,452 (other receivables) is sufficient and reflects the right measure of the risks associated with collecting the company's claims taking into account all available information's.

IFRS 15, Revenue from Contracts with Customers (issued on 28 May 2014 and effective for the periods beginning on or after 1 January 2018). The new standard introduces the core principle that revenue must be recognised when the goods or services are transferred to the customer, at the transaction price. Any bundled goods or services that are distinct must be separately recognised, and any discounts or rebates on the contract price must generally be allocated to the separate elements. When the consideration varies for any reason, minimum amounts must be recognised if they are not at significant risk of reversal. Costs incurred to secure contracts with customers have to be capitalised and amortised over the period when the benefits of the contract are consumed. Amendments to IFRS 15, Revenue from Contracts with Customers (issued on 12 April 2016 and effective for annual periods beginning on or after 1 January 2018). The amendments do not change the underlying principles of the Standard but clarify how those principles should be applied. The amendments clarify how to identify a performance obligation (the promise to transfer a good or a service to a customer) in a contract; how to determine whether a company is a principal (the provider of a good or service) or an agent (responsible for arranging for the good or service to be provided); and how to determine whether the revenue from granting a licence should be recognised at a point in time or over time. In addition to the clarifications, the amendments include two additional reliefs to reduce cost and complexity for a company when it first applies the new Standard.

In accordance with the transition provisions in IFRS 15 the Group has elected simplified transition method with the effect of transition to be recognised as at 1 January 2018 in the consolidated financial statements for the year-ending 31 December 2018 which will be the first year when the Group will apply IFRS 15.

The Group plans to apply the practical expedient available for simplified transition method. The Group applies IFRS 15 retrospectively only to contracts that are not completed at the date of initial application (1 January 2018).

Based on the preliminary analysis of Group's revenue streams, sales contracts and on the basis of facts and circumstances that exist as at 31 December 2017, the expectation of the Group management is that impact on consolidated financial statements, arising from the adoption of the new standard, would be less than 0.3% of sales revenue for the period ended 31 December 2017. The impact mainly relates to reclassification between sales of goods and services.

The Group plans to finish the implementation process in the first half of 2018. The main remaining tasks include changes in accounting policies and accounting instructions, adapting processes so that economic events are considered in terms of IFRS 15 requirements as at the transaction date and preparing disclosures for the consolidated financial statements. The Group plans to present the main disclosures arising from IFRS 15 requirements in its interim consolidated financial statements as at 30 June 2018.

IFRS 16, Leases (issued on 13 January 2016 and effective for annual periods beginning on or after 1 January 2019). The new standard sets out the principles for the recognition, measurement, presentation and disclosure of leases. All leases result in the lessee obtaining the right to use an asset at the start of the lease and, if lease payments are made over time, also obtaining financing. Accordingly, IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17 and, instead, introduces a single lessee accounting model. Lessees will be required to recognise: (a) assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value; and (b) depreciation of lease assets separately from interest on lease liabilities in the statement of profit or loss and other comprehensive income. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently. The Group is currently assessing the impact of the new standard on its consolidated financial statements.

IFRS 17 "Insurance Contracts" (issued on 18 May 2017 and effective for annual periods beginning on or after 1 January 2021). IFRS 17 replaces IFRS 4, which has given companies dispensation to carry on accounting for insurance contracts using existing practices. As a consequence, it was difficult for investors to compare and contrast the financial performance of otherwise similar insurance companies. IFRS 17 is a single principle-based standard to account for all types of insurance contracts, including reinsurance contracts that an insurer holds. The standard requires recognition and measurement of groups of insurance contracts at: (i) a risk-adjusted present value of the future cash flows (the fulfilment cash flows) that incorporates all of the available information about the fulfilment cash flows in a way that is consistent with observable market information; plus (if this value is a liability) or minus (if this value is an asset) (ii) an amount representing the unearned profit in the group of contracts (the contractual service margin). Insurers will be recognising the profit from a group of insurance contracts over the period they provide insurance coverage, and as they are released from risk. If a group of contracts is or becomes loss-making, an entity will be recognising the loss immediately. The Group is currently assessing the impact of the new standard on its consolidated financial statements.

IFRIC 22 "Foreign currency transactions and advance consideration" (issued on 8 December 2016 and effective for annual periods beginning on or after 1 January 2018). This interpretation considers how to determine the date of the transaction when applying the standard on foreign currency transactions, IAS 21. The interpretation applies where an entity either pays or received consideration in advance for foreign currency-denominated contracts. The interpretation specifies that the date of transaction is the date on which the entity initially recognizes the non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration. If there are multiple payments or receipts in advance, the Interpretation requires an entity to determine the date of transaction for each payment or receipt of advance consideration. The Group is currently assessing the impact of the interpretation on its consolidated financial statements.

IFRIC 23 "Uncertainty over Income Tax Treatments" (issued on 7 June 2017 and effective for annual periods beginning on or after 1 January 2019). IAS 12 specifies how to account for current and deferred tax, but not how to reflect the effects of uncertainty. The interpretation clarifies how to apply the recognition and measurement requirements in IAS 12 when there is uncertainty over income tax treatments. An entity should determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments based on which approach better predicts the resolution of the uncertainty. An entity should assume that a taxation authority will examine amounts it has a right to examine and have full knowledge of all related information when making those examinations. If an entity concludes it is not probable that the taxation authority will accept an uncertain tax treatment, the effect of uncertainty will be reflected in determining the related taxable profit or loss, tax bases, unused tax losses, unused tax credits or tax rates, by using either the most likely amount or the expected value, depending on which method the entity expects to better predict the resolution of the uncertainty. An entity will reflect the effect of a change in facts and circumstances or of new information that affects the judgments or estimates required by the interpretation as a change in accounting estimate. Examples of changes in facts and circumstances or new information that can result in the reassessment of a judgment or estimate include, but are not limited to, examinations or actions by a taxation authority, changes in rules established by a taxation authority or the expiry of a taxation authority's right to examine or re-examine a tax treatment. The absence of agreement or disagreement by a taxation authority with a tax treatment, in isolation, is unlikely to constitute a change in facts and circumstances or new information that affects the judgments and estimates required by the Interpretation. The Group is currently assessing the impact of the interpretation on its consolidated financial statements.

The following other new pronouncements are not expected to have any material impact on the Group when adopted:

- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture Amendments to IFRS 10 and IAS 28 (issued on 11 September 2014 and effective for annual periods beginning on or after a date to be determined by the IASB).
- Amendments to IFRS 2, Share-based Payment (issued on 20 June 2016 and effective for annual periods beginning on or after 1 January 2018).

## Notes to Consolidated Financial Statements for the year ended 31 December 2017

(All amounts are in RSD 000 unless otherwise stated)

- Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts Amendments to IFRS 4
   (issued on 12 September 2016 and effective, depending on the approach, for annual periods
   beginning on or after 1 January 2018 for entities that choose to apply temporary exemption option,
   or when the entity first applies IFRS 9 for entities that choose to apply the overlay approach).
- Transfers of Investment Property Amendments to IAS 40 (issued on 8 December 2016 and effective for annual periods beginning on or after 1 January 2018).
- Annual Improvements to IFRSs 2014-2016 cycle Amendments to IFRS 1 an IAS 28 (issued on 8 December 2016 and effective for annual periods beginning on or after 1 January 2018).
- Prepayment Features with Negative Compensation Amendments to IFRS 9 (issued on 12 October 2017 and effective for annual periods beginning on or after 1 January 2019).
- Long-term Interests in Associates and Joint Ventures Amendments to IAS 28 (issued on 12 October 2017 and effective for annual periods beginning on or after 1 January 2019.
- Annual Improvements to IFRSs 2015-2017 cycle amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23 (issued on 12 December 2017 and effective for annual periods beginning on or after 1 January 2019).

Unless otherwise described above, the new standards and interpretations are not expected to affect significantly the Group's Consolidated Financial Statements.

# 6. FINANCIAL RISK MANAGEMENT

#### 6.1. Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk and cash flow interest rate risk), credit risk, liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. The Group uses financial instruments to hedge certain risk exposures.

Risk management is carried out by the finance and finance control department within the Company's Function for Economics, Finance and Accounting (further "FEPA") which under the policies approved by the Group identifies and evaluates financial risks in close co-operation with the Group's operating units.

In the normal course of its operations the Group has exposure to the following financial risks:

- a) market risk (including foreign exchange risk and interest rate risk);
- b) credit risk and
- c) liquidity risk.

## Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to USD and EUR. Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities.

Management has set up a policy to manage its foreign exchange risk against its functional currency. In order to manage its foreign exchange risk arising from future transactions and recognised assets and liabilities, responsible persons in the finance department within the FEPA negotiate the best possible exchange rates for the purchase of foreign currency to be contracted on a daily basis based on the exchange rate applicable on the day the purchase is made. Foreign exchange risks arise when future commercial transactions or recognised assets or liabilities are denominated in a currency that is not the Group functional currency.

The Group has borrowings denominated in foreign currency mainly in EUR and USD which predominantly expose Group to the foreign currency translation risk. Currency exposure arising from the borrowings is managed through the participation of the borrowing denominated in functional currency of the Group in the total credit portfolio.

The carrying values of the Group's financial instruments by currencies they are denominated are as follows:

| ionovio.                         |             |                                       |              |                     |              |
|----------------------------------|-------------|---------------------------------------|--------------|---------------------|--------------|
| As of 31 December 2017           |             |                                       |              |                     |              |
|                                  | RSD         | EUR                                   | USD          | Other               | Total        |
| Financial assets                 |             |                                       |              |                     |              |
| Non-current                      |             |                                       |              |                     |              |
| Other long-term financial        |             |                                       |              |                     |              |
| investments                      | 2,107,677   | 959,722                               | 4,964        | 71,083              | 3,143,446    |
| Long term receivables            | 8,413       | -                                     | -            | -                   | 8,413        |
| Current assets                   |             |                                       |              |                     |              |
| Trade receivables                | 21,114,139  | 4,269,578                             | 827,079      | 1,703,380           | 27,914,176   |
| Receivables from specific        |             | 40.4-0                                |              |                     |              |
| operations                       | 341,232     | 13,170                                | 155,363      | 19,527              | 529,292      |
| Other receivables                | 151,116     | 1,014,723                             | 1,227        | 23,674              | 1,190,740    |
| Short term financial investments | 7,657,613   | 63,519                                | 8,742,852    | 21,372<br>1,915,991 | 7,742,504    |
| Cash and cash equivalents        | 11,205,666  | 5,210,861                             | 0,742,002    | 1,915,991           | 27,075,370   |
| Financial liabilities            |             |                                       |              |                     |              |
| Non-current                      |             |                                       |              |                     |              |
| Long-term liabilities            | (283,880)   | (72,137,729)                          | (17,890,187) | (184,082)           | (90,495,878) |
| Current liabilies                | ( , ,       | , , ,                                 | ( , , , ,    | , , ,               | , , ,        |
| Short-term financial liabilities | (31,813)    | (6,022,439)                           | (44,062)     | (1,270)             | (6,099,584)  |
|                                  | (14,801,961 |                                       | , , ,        |                     |              |
| Trade payables                   | )           | (6,905,661)                           | (7,010,922)  | (1,382,360)         | (30,100,904) |
| Other short-term liabilities     | (8,986,880) | (142,413)                             | (195,505)    | (72,394)            | (9,397,192)  |
| Net exposure                     | 18,481,322  | (73,676,669)                          | (15,409,191) | 2,114,921           | (68,489,617) |
| As of 31 December 2016           |             |                                       |              |                     |              |
| AS 01 31 December 2016           | RSD         | EUR                                   | USD          | Other               | Total        |
| Financial assets                 |             |                                       |              |                     |              |
| Non-current                      |             |                                       |              |                     |              |
| Other long-term financial        |             |                                       |              |                     |              |
| investments                      | 77,303      | 1,002,384                             | 7,028        | 74,189              | 1,160,904    |
| Long term receivables            | 7,872       | 9,292,006                             | -            | -                   | 9,299,878    |
| Current assets                   | ,           | , ,                                   |              |                     | , ,          |
| Trade receivables                | 23,960,950  | 11,088,796                            | 507,965      | 1,159,967           | 36,717,678   |
| Receivables from specific        |             |                                       | ·            |                     |              |
| operations                       | 455,394     | 37,474                                | 183,610      | 601                 | 677,079      |
| Other receivables                | 359,306     | 2,121,074                             | 342          | 19,835              | 2,500,557    |
| Short term financial investments | 12,250      | 294,527                               | -            | 51                  | 306,828      |
| Cash and cash equivalents        | 11,063,921  | 6,470,898                             | 4,681,789    | 682,734             | 22,899,342   |
| Financial liabilities            |             |                                       |              |                     |              |
| Non-current                      |             |                                       |              |                     |              |
| Long-term liabilities            | (4,166)     | (54 367 760)                          | (39,371,390) | (553 103)           | (94,296,518) |
| Current liabilies                | (4,100)     | (34,307,709)                          | (39,371,390) | (555, 195)          | (94,290,310) |
| Short-term financial liabilities | (198)       | (21,462,959)                          | (236,526)    | (32 975)            | (21,732,658) |
| Trade payables                   | (6,845,162) | (9,848,305)                           | (6,328,574)  | , ,                 | (24,465,282) |
| Other short-term liabilities     | (8,039,813) | (95,410)                              | (319,193)    | (145,039)           | (8,599,455)  |
| Net exposure                     | 21,047,657  | (55,467,284)                          | (40,874,949) | (237,071)           | (75,531,647) |
| P                                | = -, ,      | · · · · · · · · · · · · · · · · · · · | · - , , /    | (==:,=:-)           | ,,           |

The following exchange rates applied during the period:

|     | Reporting date spot rate |                  |  |  |  |
|-----|--------------------------|------------------|--|--|--|
|     | 31 December 2017         | 31 December 2016 |  |  |  |
| EUR | 118.4727                 | 123.4723         |  |  |  |
| USD | 99.1155                  | 117.1353         |  |  |  |

#### Sensitivity analysis

The Group has chosen to provide information about market and potential exposure to hypothetical gain / (loss) from its use of financial instruments through sensitivity analysis disclosures.

The sensitivity analysis below reflects the hypothetical effect on the Group's financial statements and the resulting hypothetical gains/losses that would occur assuming change in closing exchange rates and no changes in the portfolio of investments and other variables at the reporting dates.

As at 31 December 2017, if the currency had strengthened/weaken by 5% against the EUR with all other variables held constant, pre-tax profit and equity for the year would have been RSD 3,683,833 (2016: RSD 2,773,364) higher/lower, mainly as a result of foreign exchange gains/losses on translation of EUR – denominated borrowings.

As at 31 December 2017, if the currency had strengthened/weaken by 10% against the USD with all other variables held constant, pre-tax profit and equity for the year would have been RSD 1,540,919 (2016: RSD 4,087,495) higher/lower, mainly as a result of foreign exchange gains/losses on translation of USD – denominated borrowings and trade payables.

#### Cash flow and fair value interest rate risk

Borrowings withdrawn at variable interest rates expose the Group to cash flow interest rate risk, whilst borrowings issued at fixed rates expose the Group to fair value interest rate risk. Depending on the levels of net debt at any given period of time, any change in the base interest rates (Euribor or Libor) has a proportionate impact on the Group's results. If interest rates on foreign currency denominated borrowings, with floating interest rate, had been 1% higher/lower with all other variables held constant, pre-tax profit and equity for 2017 would have been RSD 940,437 (2016: RSD 1,087,907) lower/higher, mainly as a result of higher/lower interest expense on floating rate borrowings.

#### Credit risk

Credit risk is managed on the Group's level basis. Credit risk arises from cash and cash equivalents, deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions.

Credit exposure related to sales of electricity has systematically monitored based on centrally approved credit limits for each customer, taking into account financial position of customer, past experience and credit security.

Banks are rated only in the case of collateralised receivables on various grounds, as well as based on the banks total exposure to the Group. For domestic banks, only the second criterion is applied. Sales to retail customers are settled in cash or using credit cards.

Group's maximum exposure to credit risk by class of assets is reflected in the carrying amounts of financial assets in the balance sheet is as follows:

| rear end 31 December |   |  |
|----------------------|---|--|
| 2017                 | 2016  |  |
| 3,143,446            | 1,160,904   |  |
| 8,413                | 9,299,878   |  |
| 27,914,176           | 36,717,678  |  |
| 529,292              | 677,079   |  |
| 1,190,740            | 2,500,557   |  |
| 7,742,504            | 306,828   |  |
| 27,075,370           | 22,899,342  |  |
| 67,603,941           | 73,562,266  |  |
|                      | 2017<br>3,143,446<br>8,413<br>27,914,176<br>529,292<br>1,190,740<br>7,742,504<br>27,075,370 |  |

Vear and 31 December

### Trade and Other receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Credit limit is established for each customer individually as maximum amount of credit risk taking into account a number of characteristics, such as:

- financial statements of the counterparty;
- scoring Serbian Business Register Agency, NIS and/or D&B reports;
- amount of registered pledges;
- data on customer's account blockade;
- history of relationships with the Group;
- planned sales volume;
- duration of relationship with the Group, including ageing profile, maturity and existence of any financial difficulties.

As a rule, an excess of receivables over approved credit limit is secured by either bank guarantee, advance payment or other security.

The Management of the Group regularly assesses the credit quality of trade and other receivables taking into account analysis of ageing profile of receivables and duration of relationships with the Group.

Management believes that not impaired trade and other receivables and other current assets are fully recoverable.

As of 31 December 2017 and 2016, the ageing analysis of short-term trade receivables is as follows:

|                           | 31 December 2017 |             |            | 31 December 2016 |              |            |
|---------------------------|------------------|-------------|------------|------------------|--------------|------------|
|                           | Gross            | Impaired    | Net        | Gross            | Impaired     | Net        |
| Not past due<br>Past due: | 25,321,163       | -           | 25,321,163 | 33,491,655       | -            | 33,491,655 |
| within 30 days:           | 2,128,643        | -           | 2,128,643  | 1,722,906        | -            | 1,722,906  |
| 1 to 3 months             | 242,422          | (5,941)     | 236,481    | 1,230,704        | (24,637)     | 1,206,067  |
| 3 months to 1 year        | 383,307          | (238,143)   | 145,164    | 309,158          | (76,890)     | 232,268    |
| over 1 year               | 7,781,219        | (7,698,494) | 82,725     | 17,453,443       | (17,388,661) | 64,782     |
| Total                     | 35,856,754       | (7,942,578) | 27,914,176 | 54,207,866       | (17,490,188) | 36,717,678 |

Movements on the Group's provision for impairment of trade receivables are as follows:

|  | Trade        |              |             |
|--|--------------|--------------|-------------|
|  | receivab     |              |             |
|  | Individually | Collectively |             |
| _  | impaired     | impaired     | Total       |
| As at 1 January 2016                               | 6,165,399    | 13,486,068   | 19,651,467  |
| Provision for receivables impairment               | 12,149       | 106,073      | 118,222     |
| Unused amounts reversed (note 33)                  | (4,345,232)  | (89,800)     | (4,435,032) |
| Receivables written off during the year as         | ,            |              |             |
| uncollectible                                      | (4,220)      | (204, 174)   | (208,394)   |
| Transfer from receivables from specific operations | 2,247,189    | -            | 2,247,189   |
| Other  | (314,097)    | 430,833      | 116,736     |
| As at 31 December 2016                             | 3,761,188    | 13,729,000   | 17,490,188  |
| Provision for receivables impairment               | 3,313        | 410,845      | 414,158     |
| Unused amounts reversed (note 33)                  | (740)        | (178,994)    | (179,734)   |
| Receivables written off during the year as         |              |              |             |
| uncollectible                                      | -            | (140,623)    | (140,623)   |
| Unwinding of discount (note 31 and 32)             | -            | (164,147)    | (164,147)   |
| Transfer from LT receivables                       | -            | 208,808      | 208,808     |
| Transfer to investment to associates (note 10)     | (1,349,735)  | (8,362,950)  | (9,712,685) |
| Other  | (8,465)      | 35,078       | 26,613      |
| As at 31 December 2017                             | 2,405,561    | 5,537,017    | 7,942,578   |

Release of provision during 2016, in the amount of RSD 4,435,032 mainly relate to positive outcome of negotiations between the Company and Serbian Government for collection of receivables from HIP Petrohemija a.d. Pancevo. The negotiations ended in adoption of the Law on taking over the receivables from HIP Petrohemija by the Government. According to the Law, NIS will collect the amount of EUR 105,000,000 in following two years, with the last installment on 15 June 2019. Receivable was collected in accordance with Agreement with Unicredit bank on the trasfer of part of receivables for a fee without recourse in 2017 (note12).

Expenses that have been provided for or written off are included in fair value measurement loss within the income statement. Amounts charged to the allowance account are generally written off where there is no expectation of recovering additional cash.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivables mentioned above less bank quarantines provided as collateral. The other classes within trade and other receivables do not contain impaired assets.

Movements on the Group's impairment provision of long-term other receivables are as follows:

|  | receivables |
|--|-------------|
| As at 1 January 2016                                     | 912,967     |
| Unwinding of discount (note 31 and 32)                   | (193,552)   |
| Exchange differences                                     | 9,128       |
| As at 31 December 2016                                   | 728,542     |
| Release of provision                                     | (159,154)   |
| Receivables written off during the year as uncollectible | (132,657)   |
| Exchange differences                                     | (12,860)    |
| Unwinding of discount (note 31 and 32)                   | (215,064)   |
| Transfer to current part                                 | (208,808)   |
| As at 31 December 2017                                   |             |

As of 31 December 2017 and 2016, receivables from specific operations amounting RSD 3,923,383 (31 December 2016 : RSD 4,467,337) are mostly impaired in the amount of RSD 3,394,091 (31 December 2016: RSD 3,790,258). 96% these receivables are older than 5 years.

As of 31 December 2017 and 2016, the ageing analysis of other receivables were as follows:

|                           | 31 December 2017 |              |           | 3          | 1 December 2010 | 6         |
|---------------------------|------------------|--------------|-----------|------------|-----------------|-----------|
|                           | Gross            | Impaired     | Net       | Gross      | Impaired        | Net       |
| Not past due<br>Past due: | 1,120,164        | -            | 1,120,164 | 2,393,532  | -               | 2,393,532 |
| within 30 days:           | 13,378           | (2,013)      | 11,365    | 23,073     | (54)            | 23,019    |
| 1 to 3 months             | 8,117            | (970)        | 7,147     | 35,922     | (9,027)         | 26,895    |
| 3 months to 1 year        | 137,645          | (101,777)    | 35,868    | 86,850     | (65,253)        | 21,597    |
| over 1 year               | 11,598,888       | (11,582,692) | 16,196    | 11,697,960 | (11,662,446)    | 35,514    |
| Total                     | 12,878,192       | (11,687,452) | 1,190,740 | 14,237,337 | (11,736,780)    | 2,500,557 |

Movements on the provision for other receivables:

|  | Interest<br>receivables | Other receivables | Total       |
|--|-------------------------|-------------------|-------------|
| As at 1 January 2016                                     | 6,331,838               | 7,440,576         | 13,772,414  |
| Provision for other receivables impairment               | 82,107                  | 9,414             | 91,521      |
| Unused amounts reversed (note 33)                        | (2,086,052)             | (715)             | (2,086,767) |
| Receivables written off during the year as uncollectible | (38,291)                | (2,184)           | (40,475)    |
| Other  | (1,323)                 | 1,410             | 87          |
| As at 31 December 2016                                   | 4,288,279               | 7,448,501         | 11,736,780  |
| Provision for other receivables impairment               | 79,215                  | _                 | 79,215      |
| Unused amounts reversed (note 33)                        | (74,244)                | (16)              | (74,260)    |
| Receivables written off during the year as uncollectible | (102,085)               | 1,966             | (100,119)   |
| Other  | 599                     | 45,237            | 45,836      |
| As at 31 December 2017                                   | 4,191,764               | 7,495,688         | 11,687,452  |

Liquidity risk

Cash flow forecasting is performed as aggregated at the Group's level. The Company's finance function monitors rolling forecasts of the Group's liquidity requirements to ensure It has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the Group does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. Such forecasting takes into consideration the Group's debt financing plans, covenant compliance, compliance with internal balance sheet ratio targets and, if applicable external regulatory or legal requirements – for example, currency restrictions.

Surplus cash held by the Group over and above balance required for working capital management are invested as surplus cash in time deposits.

The table below analyses the Group's financial liabilities into relevant maturity groupings at the balance sheet.

The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

|                              | Carrying    | Contractual | Less than 1 | 1 - 5      |              |
|------------------------------|-------------|-------------|-------------|------------|--------------|
| As at 31 December 2017       | amount      | cash flows  | year        | years      | Over 5 years |
| Borrowings                   | 96,595,462  | 103,637,762 | 8,412,188   | 88,135,122 | 7,090,452    |
| Trade payables and dividends | 33,873,212  | 33,873,212  | 33,873,212  | -          | -            |
|                              | 130,468,674 | 137,510,974 | 42,285,400  | 88,135,122 | 7,090,452    |
| As at 31 December 2016       |             |             |             |            |              |
| Borrowings                   | 116,029,176 | 124,087,721 | 24,476,346  | 84,520,995 | 15,090,380   |
| Trade payables and dividends | 28,237,590  | 28,237,590  | 28,237,590  | -          | -            |
|                              | 144,266,766 | 152,325,311 | 52,713,936  | 84,520,995 | 15,090,380   |

# 6.2. Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

On the Group level capital is monitored on the basis of the net debt to EBITDA ratio. Net debt to EBITDA is calculated as net debt divided by EBITDA. Net debt is calculated as total debt, which includes long and short term loans, less cash and cash equivalents and short term deposits. EBITDA is defined as earnings before interest, income tax expense, depreciation, depletion and amortisation, other finance income (expenses) net, other non-operating income (expenses).

The Group's net debt to EBITDA ratios at the end of the reporting periods were as follows:

|  | 31 December 2017           | 31 December 2016            |
|--|----------------------------|-----------------------------|
| Total borrowings (notes 23 and 24) Less: cash and cash equivalents (note 18) | 96,595,462<br>(27,075,370) | 116,029,176<br>(22,899,342) |
| Net debt   | 69,520,092                 | 93,129,834                  |
| EBITDA   | 46,961,778                 | 39,776,634                  |
| Net debt to EBITDA   | 1.48                       | 2.35                        |

The Group has committed (at the level of Gazprom Neft Group) to maintain debt cover ratio of total indebtedness and EBITDA not exceeding 3.0 during the terms of long-term borrowings agreements with certain commercial banks. Group constantly monitoring the established commitments to maintain the height of debt cover ration and there has been no breach of these obligation.

There were no changes in the Group's approach to capital management during the year.

#### 6.3. Fair value estimation

The fair value of financial instruments traded in an active market (such as available for sale securities) is based on quoted market prices at the reporting date. The quoted market price used for financial assets held by the Group is the current bid price.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each reporting date. Quoted market prices or dealer quotes for similar instruments are used for long-term debt. Other techniques, such as estimated discounted cash flows, are used to determine fair value for the remaining financial instruments.

The carrying amount of trade and other receivables, other current assets and trade and other payable due to their short-term nature is considered to be the same as their fair value. For the majority of the non-current receivables and non-current payables the fair values are also not significantly different to their carrying amounts.

## 7. SEGMENT INFORMATION

Presented below is information about the Group's operating segments for the years ended 31 December 2017 and 2016. Operating segments are components that engaged in business activities that may earn revenues or incur expenses, whose operating results are regularly reviewed by the chief operating decision maker (CODM), and for which discrete financial information is available.

The Group manages its operations in 2 operating segments: Upstream and Downstream.

Upstream segment (exploration and production) includes the following Group operations: exploration, development and production of crude oil and natural gas and oil field services. Downstream segment (refining and marketing) processes crude oil into refined products and purchases, sells and transports crude and refined petroleum products (refining and marketing). Corporate centre and Energy business activities expenses are presented within the Downstream segment.

Eliminations and other adjustments section encompasses elimination of inter-segment sales and related unrealized profits, mainly from the sale of crude oil and products, and other adjustments. Intersegment revenues are based upon estimated market prices.

EBITDA represents the Group's EBITDA. Management believes that EBITDA represents useful means of assessing the performance of the Group's on-going operating activities, as it reflects the Group's earnings trends without showing the impact of certain charges. EBITDA is defined as earnings before interest, income tax expense, depreciation, depletion and amortization, finance income (expenses) net and other non-operating income (expenses). EBITDA is a supplemental non-IFRS financial measure used by management to evaluate operations.

Reportable segment results for the year ended 31 December 2017 are shown in the table below:

|  | Upstream    | Downstream  | Eliminations | Total        |
|--|-------------|-------------|--------------|--------------|
|  | 40.040.00   | /           | (45.000.550) |              |
| Segment revenue                          | 43,812,695  | 235,933,159 | (45,060,752) | 234,685,102  |
| Intersegment                             | 41,956,055  | 3,104,697   | (45,060,752) | -            |
| External                                 | 1,856,640   | 232,828,462 | -            | 234,685,102  |
| EBITDA (Segment results)                 | 29,987,138  | 16,974,640  | -            | 46,961,778   |
| Depreciation, depletion and amortization | (6,821,640) | (9,605,638) | -            | (16,427,278) |
| Impairment losses/Revaluation surpluses  |             |             |              |              |
| (note 35)                                | (75,245)    | (244,237)   | -            | (319,482)    |
| Writte off exploration works (note 9)    | (568,493)   | -           | -            | (568,493)    |
| Finance income, net                      | 182,294     | 4,651,183   | -            | 4,833,477    |
| Income tax                               | (2,256,789) | (4,999,676) | -            | (7,256,465)  |
| Segment profit (loss)                    | 20,407,819  | 6,554,832   | -            | 26,962,651   |

Reportable segment results for the year ended 31 December 2016 are shown in the table below:

|  | Upstream    | Downstream  | Eliminations | Total        |
|--|-------------|-------------|--------------|--------------|
| Segment revenue                          | 36,353,306  | 192,438,464 | (36,691,642) | 192,100,128  |
| Intersegment                             | 34,048,352  | 2,643,290   | (36,691,642) | -            |
| External                                 | 2,304,954   | 189,795,174 | -            | 192,100,128  |
| EBITDA (Segment results)                 | 22,392,045  | 17,384,589  | -            | 39,776,634   |
| Depreciation, depletion and amortization | (6,351,069) | (9,538,108) | -            | (15,889,177) |
| Impairment losses/Revaluation surpluses  | , , ,       | , , ,       |              | , , , ,      |
| (note 35)                                | (4,640)     | 41,731      | -            | 37,091       |
| Writte off exploration works (note 9)    | (1,204,851) | -           | -            | (1,204,851)  |
| Finance expenses, net                    | (262,423)   | (5,546,491) | -            | (5,808,914)  |
| Income tax                               | (273,282)   | (2,354,931) | -            | (2,628,213)  |
| Segment profit (loss)                    | 15,197,681  | (184,255)   | -            | 15,013,426   |

EBITDA for the year ended 31 December 2017 and 2016 is reconciled below:

| EDITIDATION THE year ended 31 December 2017 and 2010 is reconciled below. |              |             |
|---|--------------|-------------|
|   | Year end     | ed          |
|   | 31 Decem     | ber         |
|   | 2017         | 2016        |
| Profit for the year   | 26,962,651   | 15,013,426  |
| Income tax expenses   | 7,256,465    | 2,628,213   |
| Other expenses  | 1,737,858    | 1,825,734   |
| Other income  | (1,213,935)  | (1,997,398) |
| Loss from valuation of assets at fair value through profit and loss       | 586,650      | 283,173     |
| Income from valuation of assets at fair value through profit and loss     | (309,387)    | (6,524,108) |
| Finance expense   | 8,121,812    | 9,090,676   |
| Finance income  | (12,955,289) | (3,281,762) |
| Depreciation, depletion and amortization                                  | 16,427,278   | 15,889,177  |
| Other non operating expenses, net*  | 347,675      | 6,849,503   |
| EBITDA  | 46,961,778   | 39,776,634  |

<sup>\*</sup>Other non-operating expense, net mainly relate to reversal of impairment, decommissioning and site restoration cost, allowance of receivables and other.

Oil, gas and petroleum products sales comprise the following (based on the country of customer incorporation):

|                            | Year ended 31 December 2017<br>Export and |                        |             |  |
|----------------------------|---|------------------------|-------------|--|
|                            | Domestic<br>market                        | international<br>sales | Total       |  |
| Sale of crude oil          | -   | 1,705,444              | 1,705,444   |  |
| Sale of gas                | 2,306,408                                 | -                      | 2,306,408   |  |
| Through a retail network   | -   | -                      | -           |  |
| Wholesale activities       | 2,306,408                                 | -                      | 2,306,408   |  |
| Sale of petroleum products | 157,375,766                               | 51,827,955             | 209,203,721 |  |
| Through a retail network   | 54,723,170                                | 16,011,635             | 70,734,805  |  |
| Wholesale activities       | 102,652,596                               | 35,816,320             | 138,468,916 |  |
| Sales of electricity       | 462,216                                   | 11,053,820             | 11,516,036  |  |
| Other sales                | 6,594,438                                 | 3,359,055              | 9,953,493   |  |
| Total sales                | 166,738,828                               | 67,946,274             | 234,685,102 |  |

|                            | Year ended 31 December 2016<br>Export and |                        |             |
|----------------------------|---|------------------------|-------------|
|                            | Domestic<br>market                        | international<br>sales | Total       |
| Sale of crude oil          | -   | 2,021,495              | 2,021,495   |
| Sale of gas                | 3,052,867                                 | -                      | 3,052,867   |
| Through a retail network   | -   | -                      | -           |
| Wholesale activities       | 3,052,867                                 | -                      | 3,052,867   |
| Sale of petroleum products | 131,768,030                               | 36,596,892             | 168,364,922 |
| Through a retail network   | 44,481,288                                | -                      | 44,481,288  |
| Wholesale activities       | 87,286,742                                | 36,596,892             | 123,883,634 |
| Sales of electricity       | 474,398                                   | 8,690,443              | 9,164,841   |
| Other sales                | 6,303,852                                 | 3,192,151              | 9,496,003   |
| Total sales                | 141,599,147                               | 50,500,981             | 192,100,128 |

In 2016 export and international sales through own retail network within foreign subsidiaries were presented within wholesale activities in the amount of 12,729,699 RSD. Starting from 2017 these sales activities are separated.

Out of the amount of RSD 138,468,916 (2016: RSD 123,883,634) revenue from sale of petroleum products (wholesale), the amount of RSD 21,947,228 (2016: RSD 13,844,962) are derived from a single domestic customer, HIP Petrohemija. These revenues are attributable to wholesale activities within Downstream segment.

Sales of electricity mainly relates to trading with Gazprom Marketing & Trading Co., Ltd. in the amount of RSD 10,015,978 (2016: RSD 8,415,713).

Other sales mainly relate to sales of non-fuel products at petrol stations in the amount of RSD 7,701,849 (2016: RSD 7,143,831).

The Group is domiciled in the Republic of Serbia. The result of its revenue from external customers in the Republic of Serbia is RSD 166,738,828 (2016: RSD 141,599,147), and the total of revenue from external customer from other countries is RSD 67,946,274 (2016: RSD 50,500,981). The breakdown of the major component of the total revenue from external customers from other countries is disclosed below:

|   |                   | Year ended |  |  |
|---|-------------------|------------|--|--|
|   | 31 Decemb<br>2017 | er<br>2016 |  |  |
| Sale of crude oil                                 | 1,705,444         | 2,021,495  |  |  |
| Sale of petroleum products (retail and wholesale) |                   |            |  |  |
| Bulgaria  | 14,183,784        | 10,290,270 |  |  |
| Bosnia and Herzegovina                            | 12,757,872        | 7,769,234  |  |  |
| Romania   | 10,754,460        | 8,612,276  |  |  |
| Croatia   | 2,677,174         | 1,952,210  |  |  |
| Switzerland                                       | 2,642,440         | 1,668,061  |  |  |
| Great Britain                                     | 1,953,167         | 353,776    |  |  |
| Macedonia   | 1,614,993         | 829,922    |  |  |
| Hungary   | 1,035,140         | 590,464    |  |  |
| All other markets                                 | 4,208,925         | 4,530,679  |  |  |
|   | 51,827,955        | 36,596,892 |  |  |
| Sales of electricity                              | 11,053,820        | 8,690,443  |  |  |
| Other sales                                       | 3,359,055         | 3,192,151  |  |  |
|   | 67,946,274        | 50,500,981 |  |  |

Revenues from the individual countries included in all other markets are not material.

Non-current assets, other than financial instruments, deferred income tax assets, investments in joint venture and other non-current assets (there are no employment benefit assets and rights arising under insurance contracts), by country:

|                        | 31 December | 31 December |
|------------------------|-------------|-------------|
|                        | 2017        | 2016        |
| Serbia                 | 249,437,027 | 238,780,066 |
| Bulgaria               | 7,334,652   | 7,966,581   |
| Bosnia and Herzegovina | 7,401,758   | 8,052,241   |
| Romania                | 6,967,529   | 6,968,931   |
| Hungary                | 28          | 80          |
|                        | 271,140,994 | 261,767,899 |

## 8. INTANGIBLE ASSETS

|  | pa<br>Development               | Concessions,<br>tents, licenses,<br>software and |                               | Other                         | Intangible assets under       |                                  |
|--|---------------------------------|--|-------------------------------|-------------------------------|-------------------------------|----------------------------------|
|  | investments                     | other rights                                     | Goodwill                      | intangibles                   | development                   | Total                            |
| At 1 January 2016 Cost Accumulated amortisation and              | 6,617,839                       | 8,291,324  | 2,339,301                     | 1,496,540                     | 9,006,680                     | 27,751,684                       |
| impairment   | (464,122)                       | (4,628,461)                                      | (520,925)                     | (207,671)                     | (105,715)                     | (5,926,894)                      |
| Net book amount  | 6,153,717                       | 3,662,863  | 1,818,376                     | 1,288,869                     | 8,900,965                     | 21,824,790                       |
|  |                                 |  |                               |                               |                               |                                  |
| Year ended 31 December 2016 Additions Transfer from assets under | -                               | -  | -                             | -                             | 2,784,203                     | 2,784,203                        |
| development  | _                               | 735,268  | _                             | 19,669                        | (754,937)                     | _                                |
| Amortization   | (680,299)                       | (1,146,914)                                      | <u>-</u>                      | (58,407)                      | • • •                         | (1,890,686)                      |
| Transfer to PP&E (note 9)  | -                               | ( , , , , , , , , , , , , , , , , , , ,          | _                             | (00, .0.)                     | (20,227)                      | (20,227)                         |
| Disposals and write-off  | -                               | (5)  | -                             | (4,869)                       | (902,203)                     | (907,077)                        |
| Other transfers  | -                               | 1,032  | -                             | (1,421)                       |                               | (14,470)                         |
| Translation differences  |                                 | 291  | 26,474                        | 5,435                         | 36,306                        | 68,506                           |
| Closing net book amount  | 5,473,418                       | 3,252,535  | 1,844,850                     | 1,249,276                     | 10,024,960                    | 21,845,039                       |
| As at 31 December 2016   |                                 |  |                               |                               |                               |                                  |
| Cost Accumulated amortization and                                | 6,617,839                       | 8,810,629  | 2,371,943                     | 1,483,996                     | 10,077,842                    | 29,362,249                       |
| impairment   | (1,144,421)                     | (5,558,094)                                      | (527,093)                     | (234,720)                     | (52,882)                      | (7,517,210)                      |
| Net book amount  | 5,473,418                       | 3,252,535  | 1,844,850                     | 1,249,276                     | 10,024,960                    | 21,845,039                       |
|  |                                 | **   |                               | -                             |                               |                                  |
| At 1 January 2017  |                                 |  |                               |                               |                               |                                  |
| Cost   | 6,617,839                       | 8,810,629  | 2,371,943                     | 1,483,996                     | 10,077,842                    | 29,362,249                       |
| Accumulated amortization and                                     | (4.444.404)                     | (5.550.004)                                      | (507.000)                     | (004.700)                     | (50,000)                      | (7.547.040)                      |
| impairment Net book amount                                       | (1,144,421)<br><b>5,473,418</b> | (5,558,094)<br><b>3,252,535</b>                  | (527,093)<br><b>1,844,850</b> | (234,720)<br><b>1,249,276</b> | (52,882)<br><b>10,024,960</b> | (7,517,210)<br><b>21,845,039</b> |
|  | 5,473,410                       | 3,232,333  | 1,044,050                     | 1,249,276                     | 10,024,960                    | 21,045,035                       |
| Year ended 31 December 2017 Additions Transfer from assets under | -                               | -  | -                             | 345                           | 2,411,927                     | 2,412,272                        |
| development  | 2,712,862                       | 427,948  | _                             | 57,032                        | (3,197,842)                   | -                                |
| Amortization   | (421,073)                       | (1,118,170)                                      | -                             | (65,256)                      | ,                             | (1,609,377)                      |
| Impairment (note 35)   | -                               | (8,641)  | (19,248)                      | -                             | -                             | (27,889)                         |
| Transfer to PP&E (note 9)  | -                               | -  | -                             | -                             | (13,945)                      | (13,945)                         |
| Disposals and write-off  | -                               | (3,729)  | -                             | (3,508)                       | ` ' '                         | (88,596)                         |
| Other transfers  | -                               | - (000)  | - (00 440)                    | (48,529)                      |                               | 54,700                           |
| Translation differences  | 7 705 007                       | (860)  | (82,112)                      | (18,435)                      | (209,649)                     | (311,056)                        |
| Closing net book amount  | 7,765,207                       | 2,549,083  | 1,743,490                     | 1,170,925                     | 9,032,443                     | 22,261,148                       |
| As at 31 December 2017<br>Cost                                   | 9,330,701                       | 9,133,906  | 2,256,798                     | 1,436,956                     | 9,089,090                     | 31,247,451                       |
| Accumulated amortization and                                     | -,,                             | -,,0   | ,,                            | ,,0                           | -,,0                          | , ,,,-,                          |
| impairment   | (1,565,494)                     | (6,584,823)                                      | (513,308)                     | (266,031)                     | (56,647)                      | (8,986,303)                      |
| Net book amount  | 7,765,207                       | 2,549,083  | 1,743,490                     | 1,170,925                     | 9,032,443                     | 22,261,148                       |

Intangible assets under development as at 31 December 2017 amounting to RSD 9,032,443 (31 December 2016: RSD 10,024,960) mostly relate to investments in explorations (unproved reserves) in the amount of RSD 8,162,735 (31 December 2016: RSD 9,096,426).

## Impairment test for goodwill

Goodwill is monitored by the management on an individual CGU basis and geographical location. The recoverable amount of each CGUs has been determined by independent appraisal based on higher of value-in-use and fair value less cost to disposed calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a five-year period.

The average key assumptions used in value-in use calculations:

|                                 | 2017   | 2016   |
|---------------------------------|--------|--------|
| Average gross margin            | 22.0%  | 22.0%  |
| Growth rate                     | 1%     | 1%     |
| Discount rate                   |        |        |
| - Romania market                | 7.56%  | 7.06%  |
| - Bulgaria market               | 7.37%  | 7.05%  |
| - Bosnia and Herzegovina market | 12.89% | 12.61% |

Management determined the budgeted gross margin based on past performance and its expectations for the market development. The weighted average growth rates used are consistent with the forecasts included in industry reports. The discount rates used are pre-tax and reflect specific risks relation to the relevant CGU. The following is a summary of goodwill allocation:

|                        | Opening   | Addition | Impairment | Translation differences | Closing   |
|------------------------|-----------|----------|------------|-------------------------|-----------|
| 2017                   |           |          |            |                         | <u> </u>  |
| Bosnia and Herzegovina | 494,015   | -        | -          | (20,003)                | 474,012   |
| Romania                | 307,831   | -        | -          | (19,983)                | 287,848   |
| Bulgaria               | 1,043,004 | -        | (19,248)   | (42,127)                | 981,629   |
|                        | 1,844,850 | -        | (19,248)   | (82,113)                | 1,743,489 |
| 2016                   |           | -        |            |                         |           |
| Bosnia and Herzegovina | 486,349   | -        | -          | 7,666                   | 494,015   |
| Romania                | 304,895   | -        | -          | 2,936                   | 307,831   |
| Bulgaria               | 1,027,132 | -        | -          | 15,872                  | 1,043,004 |
|                        | 1,818,376 | -        |            | 26,474                  | 1,844,850 |

Except recognised impairment loss in Bulgaria in the amount of RSD 19,248, impairment test in Romania and Bosnia and Herzegovina shows that the recoverable amount calculated based on value in use / fair value exceeds carrying value.

If the revised estimated growth rate would be 0.5% instead of 1% and if applied discounted rate would be 1 % higher than management's estimates, the recoverable amount of the each CGU in total still exceeds its carrying amount.

#### 9. PROPERTY, PLANT AND EQUIPMENT

# a) Property, plant and equipment carried at cost

|  | Land       | Buildings    | Machinery and C                         | onstruction in<br>Progress |              | Investments in<br>leased PP&E | Advances to suppliers | Total         |
|--|------------|--------------|---|----------------------------|--------------|-------------------------------|-----------------------|---------------|
| At 1 January 2016                            |            | _            | • •                                     |                            |              |                               |                       |               |
| Cost   | 17,491,508 | 160,380,190  | 115,619,407                             | 30,220,489                 | 91,412       | 457,949                       | 1,360,565             | 325,621,520   |
| Accumulated depreciation and impairment      | (304,230)  | (44,291,075) | (44,618,460)                            | (2,382,658)                | (3,708)      | (116,910)                     | (30,809)              | (91,747,850)  |
| Net book amount                              | 17,187,278 | 116,089,115  | 71,000,947                              | 27,837,831                 | 87,704       | 341,039                       | 1,329,756             | 233,873,670   |
| Year ended 31 December 2016                  | -          | <del></del>  | <del>\</del>                            | <del></del>                | <del></del>  | -                             |                       |               |
| Additions                                    | -          | -            | 1,212                                   | 20,588,227                 | _            | -                             | 3,612,037             | 24,201,476    |
| Transfer from assets under development       | 60,649     | 16,946,912   | 7,366,792                               | (24,380,904)               | -            | 6,551                         | -                     | -             |
| Appraisal effects                            | -          | 94,832       | =                                       | -                          | -            | -                             | -                     | 94,832        |
| Impairment charge (note 35)                  | -          | (1,603)      | (4,356)                                 | (25,695)                   | -            | -                             | (11,213)              | (42,867)      |
| Depreciation                                 | -          | (6,278,201)  | (7,652,103)                             | -                          | -            | (68,187)                      | -                     | (13,998,491)  |
| Transfer from intangible assets (note 8)     | =          | -            | 102                                     | 20,125                     | -            | -                             | -                     | 20,227        |
| Transfer to investment property              | (5,554)    | (131,685)    | 741                                     | -                          | -            | -                             | -                     | (136,498)     |
| Transfer to non-current assets held for sale | (7,515)    | 624          | 169                                     | -<br>-                     |              | -                             | <u>-</u>              | (6,722)       |
| Disposals and write-off                      | (25,802)   | (247,312)    | (209,027)                               | (469,961)                  | (477)        | -                             | (2,968,348)           | (3,920,927)   |
| Other transfers                              | (20,916)   | 32,425       | (63,724)                                | 73,478                     | (50.4)       | -                             | (152,686)             | (131,423)     |
| Translation differences                      | 95,526     | 82,853       | 31,261                                  | 20,198                     | (531)        | 159                           | 120                   | 229,586       |
| Closing net book amount                      | 17,283,666 | 126,587,960  | 70,472,014                              | 23,663,299                 | 86,696       | 279,562                       | 1,809,666             | 240,182,863   |
| At 31 December 2016                          |            |              |   |                            |              |                               |                       |               |
| Cost   | 17,587,928 | 176,704,641  | 122,136,460                             | 25,774,166                 | 87,839       | 464,720                       | 1,851,425             | 344,607,179   |
| Accumulated depreciation and impairment      | (304,262)  | (50,116,681) | (51,664,446)                            | (2,110,867)                | (1,143)      | (185,158)                     | (41,759)              | (104,424,316) |
| Net book amount                              | 17,283,666 | 126,587,960  | 70,472,014                              | 23,663,299                 | 86,696       | 279,562                       | 1,809,666             | 240,182,863   |
| Year ended 31 December 2017                  | -          | <u> </u>     | ======================================= | <u> </u>                   | <del>-</del> |                               | •                     |               |
| Additions                                    | -          | 771,170      |   | 25,197,474                 | -            | -                             | 3,235,708             | 29,204,352    |
| Transfer from assets under development       | 21,401     | 15,971,073   | 6,247,036                               | (22,346,075)               | -            | 64,130                        | -                     | (42,435)      |
| Appraisal effects                            | -          | 1,399        | =                                       | =                          | -            | -                             | -                     | 1,399         |
| Impairment charge (note 35)                  | (145,510)  | (26,642)     | (42,589)                                | (47,382)                   | -            |                               | (3,023)               | (265,146)     |
| Depreciation                                 | -          | (6,763,948)  | (7,982,466)                             | -                          | (51)         | (71,436)                      | -                     | (14,817,901)  |
| Transfer from intangible assets (note 8)     | =          | (1,050,204)  | 1,049,229                               | 13,945                     | 975          | -                             | -                     | 13,945        |
| Transfer to investment property              | (2,759)    | (23,190)     |   | =                          | -            | -                             | -                     | (25,949)      |
| Transfer to non-current assets held for sale | (7,958)    | (108,920)    | (14,522)                                | -                          | -            | -                             | -                     | (131,400)     |
| Disposals and write-off                      | (4,152)    | (93,026)     | (154,796)                               | (610,047)                  | (57)         | -                             | (2,973,584)           | (3,835,662)   |
| Other transfers                              | (005.070)  | (005.000)    | 48,529                                  | (102,958)                  | (895)        | - (0.50)                      | - (2.25)              | (55,324)      |
| Translation differences                      | (295,372)  | (325,206)    | (70,522)                                | (118,988)                  | (45)         | (352)                         | (305)                 | (810,790)     |
| Closing net book amount                      | 16,849,316 | 134,940,466  | 69,551,913                              | 25,649,268                 | 86,623       | 271,904                       | 2,068,462             | 249,417,952   |
| At 31 December 2017                          | 47.450.040 | 404 405 000  | 400 504 000                             | 07.004.440                 | 00.050       | 500 450                       | 0.405.400             | 007 574 404   |
| Cost   | 17,153,246 | 191,485,363  | 128,531,892                             | 27,681,410                 | 88,653       | 528,159                       | 2,105,408             | 367,574,131   |
| Accumulated depreciation and impairment      | (303,930)  | (56,544,897) | (58,979,979)                            | (2,032,142)                | (2,030)      | (256,255)                     | ()/                   | (118,156,179) |
| Net book amount                              | 16,849,316 | 134,940,466  | 69,551,913                              | 25,649,268                 | 86,623       | 271,904                       | 2,068,462             | 249,417,952   |

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#### **NIS Group**

## Notes to Consolidated Financial Statements for the year ended 31 December 2017

(All amounts are in RSD 000 unless otherwise stated)

In 2017, the Group capitalised borrowing costs directly attributable to the acquisition, construction and production of qualifying asset, as part of its cost, amounting to RSD 75,476 (2016: RSD 57,818).

The management of the Group assesses at each reporting date whether there is an indication that the recoverable amount of property, plant and equipment fell below its book value.

As at 31 December 2017, the Group assessed impairment indicators of cash generating units ("CGU") – refer to Note 3.8 for details. In addition Group has assessed and recognized impairment losses for the asset which has disposed due to obsolete or physically demolition in amount of RSD 262,550 (2016: RSD 31,654).

#### b) Investment property - carried at fair value

Investment properties are valued at the reporting date at fair value representing the investment property market value.

2017

2016

Movements on the account were as follows:

|                                    | 2017      | 2010      |
|------------------------------------|-----------|-----------|
| As at 1 January                    | 1,549,663 | 1,336,060 |
| Fair value gains (note 34 and 35)  | 7,967     | 79,957    |
| Transfer from PP&E carried at cost | 25,949    | 136,498   |
| Disposals                          | (56,089)  | (4,432)   |
| Other                              | 2,866     | 1,580     |
| As at 31 December                  | 1,530,356 | 1,549,663 |

As at 31 December 2017, investment properties amounting to RSD 1,530,356 (31 December 2016: RSD 1,549,663) mainly relate to the petrol stations and business facilities that have been rented out under long-term lease agreements, and are valued at fair value as at the reporting date.

#### Fair value of investment properties

Valuation of the Group's investment properties comprised of rented petrol stations and other business facilities was performed to determine the fair value as at 31 December 2017 and 2016. The revaluation gain was credited to other income (note 32).

The following table analyses the non-financial assets carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

Fair value measurements at 31 December 2017 using:

|  | Quoted prices in<br>active markets<br>for identical<br>assets (Level 1) | Significant other observable inputs (Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) |
|--|---|---|--|
| Recurring fair value measurements<br>Land and buildings  |   | _   |  |
| <ul> <li>Shops and other facilities for rents</li> </ul> | -   | 872,172                                       | -  |
| <ul> <li>Gas stations</li> </ul>                         |   | -   | 658,184  |
| Total  | -   | 872,172                                       | 658,184  |

## Notes to Consolidated Financial Statements for the year ended 31 December 2017

(All amounts are in RSD 000 unless otherwise stated)

Fair value measurements at 31 December 2016 using:

|  | Quoted prices in<br>active markets for<br>identical assets<br>(Level 1) | Significant other observable inputs (Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) |
|--|---|---|--|
| Recurring fair value measurements<br>Land and buildings  |   | _   | _  |
| <ul> <li>Shops and other facilities for rents</li> </ul> | -   | 917,985                                       | -  |
| - Gas stations   |   | -   | 631,678  |
| Total  | -   | 917,985                                       | 631.678  |

## Valuation techniques used to derive level 2 fair values

Level 2 fair values of shops, apartments and other properties for rent have been derived using the sales comparison approach. Sales prices of comparable properties in close proximity are adjusted for differences in key attributes such as property size. The most significant input into this valuation approach is price per square meter.

#### Fair value measurements using significant unobservable inputs (Level 3)

Level 3 fair values of gas stations have been derived using value-in-use approach where fair value of gas station is determined as the present value of future net benefits which will belong to the Group based on long-term rental contracts. The most significant input into this valuation approach is rental price per gas station.

The key assumptions used for value-in-use calculations:

|                       | 2017 | 2016 |
|-----------------------|------|------|
| Long term growth rate | 0%   | 0%   |
| Discount rate         | 14%  | 16%  |

Reconciliation of changes in fair value measurement, assets categorised within Level 3 of the fair value hierarchy:

|  | 2017    | 2016    |
|--|---------|---------|
| Assets as at 1 January                                     | 631,678 | 541,624 |
| Changes in fair value measurement:                         |         |         |
| Gains recognised in profit or loss, fair value measurement | 3,788   | 68,043  |
| Transfer from PPE  | 22,484  | 17,740  |
| Other  | 234     | 4,271   |
| Total increase in fair value measurement, assets           | 26,506  | 90,054  |
| Assets as at 31 December                                   | 658,184 | 631,678 |

## c) Oil and gas production assets

Oil and gas production assets comprise of aggregated exploration and evaluation assets and development expenditures associated with the production of proved reserves (note 2.9).

NIS Group

# Notes to Consolidated Financial Statements for the year ended 31 December 2017

(All amounts are in RSD 000 unless otherwise stated)

|   | Capitalised<br>exploration and<br>evaluation<br>expenditure | Capitalised<br>development<br>expenditure | Total - asset under<br>construction<br>(exploration and<br>development<br>expenditure) | Production<br>assets | Other business<br>and corporate<br>assets | Total        |
|---|---|---|--|----------------------|---|--------------|
| As at 1 January 2016  |   | ·-  |  |                      |   |              |
| Cost  | 19,971,794  | 7,942,643                                 | 27,914,437   | 108,928,420          | 33,408                                    | 136,876,265  |
| Depreciation and impairment                                 | (21,185)  | (248,771)                                 | (269,956)  | (25,345,752)         | (22,292)                                  | (25,638,000) |
| Net book amount   | 19,950,609  | 7,693,872                                 | 27,644,481   | 83,582,668           | 11,116                                    | 111,238,265  |
| Year ended 31 December 2016                                 |   |   |  |                      |   |              |
| Additions   | 5,334,874   | 11,995,609                                | 17,330,483   | - (0.070)            | -   | 17,330,483   |
| Changes in decommissioning obligations                      | (000 545)   | - (40.454.057)                            | - (40.504.050)   | (9,379)              | -   | (9,379)      |
| Transfer from asset under construction                      | (366,515)   | (19,154,857)                              | (19,521,372)   | 19,521,372           | - (4.5)                                   | -            |
| Other transfers   | (3,640,647)   | 3,831,149                                 | 190,502  | (112,738)            | (15)                                      | 77,749       |
| Impairment  | (4.004.054)   | (4,595)                                   | (4,595)  | (45)                 | -   | (4,640)      |
| Unsuccessful exploration expenditures derecognised (note 7) | (1,204,851)   | -   | (1,204,851)  | (5.050.004)          | -   | (1,204,851)  |
| Depreciation and depletion                                  | (5,066)   | (07.000)                                  | (5,066)  | (5,953,801)          | - (7)                                     | (5,958,867)  |
| Disposals and write-off                                     | (6,543)   | (87,602)                                  | (94,145)   | (158,220)            | (7)                                       | (252,372)    |
| Translation differences                                     | 51,550  | 4 070 570                                 | 51,550   | 6                    | - 44.004                                  | 51,556       |
| A4 04 D 0040  | 20,113,411  | 4,273,576                                 | 24,386,987   | 96,869,863           | 11,094                                    | 121,267,944  |
| As at 31 December 2016                                      | 00.400.005  | 4 074 450                                 | 04.444.057   | 407.000.000          | 04.400                                    | 450 050 000  |
| Cost  | 20,139,905  | 4,274,452                                 | 24,414,357   | 127,806,623          | 31,406                                    | 152,252,386  |
| Depreciation and impairment                                 | (26,494)  | (876)                                     | (27,370)   | (30,936,760)         | (20,312)                                  | (30,984,442) |
| Net book amount   | 20,113,411  | 4,273,576                                 | 24,386,987   | 96,869,863           | 11,094                                    | 121,267,944  |
| As at 1 January 2017  | 00 400 005  | 4 074 450                                 | 04.444.057   | 407.000.000          | 04 400                                    | 450.050.000  |
| Cost  | 20,139,905  | 4,274,452                                 | 24,414,357   | 127,806,623          | 31,406                                    | 152,252,386  |
| Depreciation and impairment                                 | (26,494)  | (876)                                     | (27,370)   | (30,936,760)         | (20,312)                                  | (30,984,442) |
| Net book amount   | 20,113,411  | 4,273,576                                 | 24,386,987   | 96,869,863           | 11,094                                    | 121,267,944  |
| Year ended 31 December 2017                                 | E 007.0E0   | 10.751.000                                | 17.010.050   |                      |   | 47.040.050   |
| Additions   | 5,067,953   | 12,751,699                                | 17,819,652   | 705.005              | =   | 17,819,652   |
| Changes in decommissioning obligations                      | (4.000.407)   | (45.045.540)                              | (40.070.000)   | 765,325              | (005)                                     | 765,325      |
| Transfer from asset under construction                      | (4,060,487)   | (15,215,542)                              | (19,276,029)   | 19,276,924           | (895)                                     | (70.005)     |
| Impairment  | (27,447)  | (10,703)                                  | (38,150)   | (41,535)             | -   | (79,685)     |
| Other transfers   | (1,184,964)   | 1,167,608                                 | (17,356)   | (52,092)             | 975                                       | (68,473)     |
| Depreciation and depletion                                  | (4,878)   | -   | (4,878)  | (6,403,068)          | (52)                                      | (6,407,998)  |
| Unsuccessful exploration expenditures derecognised (note 7) | (568,493)   | (00.044)                                  | (568,493)  | (77.455)             | - (40)                                    | (568,493)    |
| Disposals and write-off                                     | (80,243)  | (39,041)                                  | (119,284)  | (77,455)             | (19)                                      | (196,758)    |
| Translation differences                                     | (309,708)   |   | (309,708)  | 30                   | (3)                                       | (309,681)    |
| A   | 18,945,144  | 2,927,597                                 | 21,872,741   | 110,337,992          | 11,100                                    | 132,221,833  |
| As at 31 December 2017                                      | 40.004.000  | 0.000.004                                 | 04 000 740   | 447 450 004          | 00.000                                    | 400 440 057  |
| Cost  | 19,004,026  | 2,929,684                                 | 21,933,710   | 147,452,224          | 32,323                                    | 169,418,257  |
| Depreciation and impairment                                 | (58,882)  | (2,087)                                   | (60,969)   | (37,114,232)         | (21,223)                                  | (37,196,424) |
| Net book amount   | 18,945,144  | 2,927,597                                 | 21,872,741   | 110,337,992          | 11,100                                    | 132,221,833  |

Unsuccessful exploration expenditures derecognised in the amount of RSD 568,493 mainly relate to exploration assets located in Serbia in the amount of RSD 461,615 due to uncertain viability of commercial production (2016: amount of RSD 1,204,851 mainly relate to exploration assets located in Hungary in the amount of RSD 1,188,909).

#### 10. INVESTMENTS IN ASSOCIATES AND JOINT VENTURE

The carrying values of the investments in associates and joint ventures as of 31 December, 2017 and 2016 are summarised below:

|  |                                | Ownership percentage | 31<br>December<br>2017                         | 31<br>December<br>2016 |
|--|--------------------------------|----------------------|--|------------------------|
| Energowind<br>Serbskaya Generaciya                                     | Joint venture<br>Joint venture | 50%<br>49%           | 1,008,221<br>1,038,800                         | 1,008,221<br>1,038,800 |
| HIP Petrohemija ad Pančevo Less Impairment provision Total investments | Associate                      | 20,86%               | 11,572,197<br>(11,572,197)<br><b>2,047,021</b> | 2,047,021              |

The principal place of business of joint ventures disclosed above is Republic of Serbia.

There are no contingent liabilities relating to the Group's interest in the joint venture, and no contingent liabilities of the venture itself.

## **Energowind**

In 2013 the Group has acquired 50% of interest in a joint venture, Energowind d.o.o. which is intended to be used as a vehicle for operation of future wind farm "Plandiste" with total capacity of 102 MW. On the date of the issuance of these Consolidated Financial Statements there have been no significant business activities. Energowind d.o.o. is a private company and there is no available quoted market price.

#### Serbskaya Generaciya

In 2015, the Group and Centrenergoholding OAO Russian Federation established the holding company Serbskaya Generaciya, through which they will jointly operate with the Thermal and Heating Power Plant "TETO" Pancevo with a projected capacity of 208 MW. In October 2017 the contract with Shanghai Electric Group Co., Ltd. was signed on a "turnkey" basis and the design phase started. The project will be financed through project financing and is expected to be completed by the end of 2019. During 2016 the Group increased their investment in Serbskaya Generaciya in the amount of RSD 858,362.

#### **HIP Petrohemija**

In accordance with the laws in force in the Republic of Serbia, at the beginning of October 2017 all the condition were met for the full implementation of the earlier prepared plan for restructuring of the company HIP Petrohemija a.d. Pancevo. In accordance with the adopted plan, the structure of the share capital of the company HIP Petrohemija has been changed, whereby NIS increased its equity interest. After conversion, NIS holds, directly more than 20,86% (before conversion 12,72%) per cent of the voting power of the HIP Petrohemija. Also, NIS has representatives on the BoD and Supervisory boards.

The total amount of fully impaired investments relates to reclassification of impaired receivables in the amount of RSD 9,712, 685 (note 6.1) and reclassification of impaired financial assets available for sale in the amount of RSD 1,859,512.

#### 11. OTHER LONG-TERM FINANCIAL INVESTMENTS

|  | 31 December<br>2017 | 31 December 2016 |
|--|---------------------|------------------|
| Deposits with original maturity more than 1 year | 2,029,483           | -                |
| Other long-term financial investments            | 79,416              | 84,239           |
| LT loans given to employees                      | 1,034,606           | 1,076,724        |
| Less provision                                   | (59)                | (59)             |
|  | 3,143,446           | 1,160,904        |

At 31 December 2017 deposits with original maturity more than 1 year amounting to RSD 2,029,483 relates to bank deposits placements with interest rates 4.65% p.a. that will be due in following two years.

Loans to employees as at 31 December 2017 amounting to RSD 1,034,606 (31 December 2016: RSD 1,076,724) represent interest-free loans or loans at the interest rate of 0.5% and 1.5% given to employees for housing purposes. These loans are repaid through monthly installments.

## 12. LONG-TERM RECEIVABLES

|  | 31 December<br>2017 | 31 December 2016 |
|--|---------------------|------------------|
| LT receivables – state owned companies |                     | 10,020,549       |
| LT receivables – finacial lease        | 20,620              | 20,620           |
| Less: Impairment                       | (12,207)            | (741,291)        |
|  | 8,413               | 9,299,878        |

Decrease in long-term receivables mostly relates to effect of signed contract with Unicredit bank on the transfer of part of receivables for a fee without recourse. The total amount of EUR 67,200,000 transferred in accordance with the Agreement relates to receivables from the Republic of Serbia with the due dates in 2016-2019. All risk and rewards are transferred to Unicredit bank. The payment under the Agreement was made on 17 July 2017 in full.

#### 13. DEFERRED TAX ASSETS AND LIABILITIES

The analysis of deferred tax assets and deferred tax liabilities is as follows:

|   | 31 December<br>2017 | 31 December<br>2016 |
|---|---------------------|---------------------|
| Deferred tax assets:  |                     |                     |
| - Deferred tax assets to be recovered after more than 12 months | 3,578,507           | 5,693,395           |
| - Deferred tax assets to be recovered within 12 months          | 1,387,464           | 977,854             |
| <del>-</del>  | 4,965,971           | 6,671,249           |
| Deferred tax liabilities:                                       |                     | , ,                 |
| - Deferred tax liabilities to be recovered after more than 12   |                     |                     |
| months  | (2,768,061)         | (2,899,895)         |
|   | (2,768,061)         | (2,899,895)         |
| Deferred tax assets (net)                                       | 2,197,910           | 3,771,354           |

The gross movement on the deferred income tax account is as follows:

|   | 2017        | 2016      |
|---|-------------|-----------|
| At 1 January                              | 3,771,354   | 4,268,741 |
| Charged to the income statement (note 36) | (1,615,639) | (496,135) |
| Charged to other comprehensive income     | 14,179      | 4,449     |
| Other                                     | 28,016      | (5,701)   |
| 31 December                               | 2,197,910   | 3,771,354 |

The movement in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same jurisdiction, is as follows:

|   |                   |             | rrying  |        |           |             |
|---|-------------------|-------------|---------|--------|-----------|-------------|
|   |                   | value of    |         | Revalu | ıation    |             |
|   | Provision         | is vs Tax   | k base  | re     | serve     | Total       |
| Deferred tax liabilities                  |                   |             |         |        |           |             |
| As at 1 January 2016                      | (28,62            | 25) (2,9    | 59,545) |        | -         | (2,988,170) |
| Charged to the income statement (note 36) |                   | -           | 79,576  |        | -         | 79,576      |
| Charged to other comprehensive income     | 8,69              |             | -       | (1     | 4,225)    | (5,528)     |
| Other                                     | 19,92             | 28          | -       |        | -         | 19,928      |
| Translation difference                    |                   | -           | (5,701) |        | -         | (5,701)     |
| As at 31 December 2016                    |                   | - (2,8      | 85,670) | (1     | 4,225)    | (2,899,895) |
|   |                   | <del></del> | -       |        | <u>_</u>  |             |
| Charged to the income statement (note 36) |                   | - 13        | 30,547  |        | -         | 130,547     |
| Charged to other comprehensive income     |                   | -           | -       |        | (210)     | (210)       |
| Translation difference                    |                   | -           | 1,497   |        | -         | 1,497       |
| As at 31 December 2017                    |                   | - (2,7      | 53,626) | (1     | 4,435)    | (2,768,061) |
|   |                   |             | -       |        | .,        |             |
|   | Ir                | npairment   | Investm | ent F  | air value |             |
|   | <b>Provisions</b> | loss        | cre     | edit   | gains     | Total       |
| Deferred tax assets                       |                   |             |         |        |           |             |
| As at 1 January 2016                      | 958,468           | 864,022     | 5,434,  | 421    | -         | 7,256,911   |
| Charged to the income statement (note 36) | 30,239            | 66,171      | (672,   | 121)   | -         | (575,711)   |
| Charged to other comprehensive income     | (1,762)           | -           |         | -      | 11,739    | 9,977       |
| Other                                     | (19,928)          | -           |         | -      | -         | (19,928)    |
| As at 31 December 2016                    | 967,017           | 930,193     | 4,762,  | 300    | 11,739    | 6,671,249   |
|   |                   |             |         |        |           |             |
| Charged to the income statement (note 36) | 11,280            | 18,935      | (1,776, | 401)   | -         | (1,746,186) |
| Charged to other comprehensive income     | 14,831            | -           |         | -      | (442)     | 14,389      |
| Other                                     | 26,519            | -           |         | -      | -         | 26,519      |
| As at 31 December 2017                    | 1,019,647         | 949,128     | 2,985,  | 899    | 11,297    | 4,965,971   |

The recognition of deferred tax assets was based on a five-year business plan of the Group and the actual results achieved to date which have given the management strong indications that the income tax credits carried forward will be utilised.

Investment credits represent 20% qualifying of capital investments made up to 31 December 2013 in accordance with tax legislation of the Republic of Serbia, which can be utilized in 10 years period.

The Group did not recognize deferred tax assets in respect of unused tax loss carry forwards in the amount of 886 million RSD (2016: 826 million RSD) that arose mostly in Bosnia, Romania, Bulgaria and Hungary and are available for offsetting against future taxable profits of the companies in which the losses arose.

Deferred tax assets have not been recognised in respect of these losses as they may not be used to offset taxable profits elsewhere in the Group. They have arisen in subsidiaries that have been loss-making for some time, and there are no other tax planning opportunities or other evidence of recoverability in the near future.

## 14. INVENTORY

|  | 31 December | 31 December |
|--|-------------|-------------|
|  | 2017        | 2016        |
| Materials, spare parts and tools         | 27,510,780  | 20,619,950  |
| Work in progress                         | 3,961,298   | 3,119,239   |
| Finished goods                           | 8,544,853   | 6,014,045   |
| Goods for sale                           | 2,008,505   | 2,408,908   |
| Advances                                 | 666,931     | 437,325     |
| Less: impairment of inventory            | (5,108,493) | (5,326,077) |
| Less: impairment of advances             | (261,100)   | (261,983)   |
|  | 37,322,774  | 27,011,407  |
| Non-current assets held for sale         | 5,986       | -           |
| Less: impairment of assets held for sale | (5,823)     | -           |
|  | 163         | -           |
|  | 37,322,937  | 27,011,407  |

Movement on inventory provision is as follows:

|  | Impairment<br>of<br>inventories | Impairment<br>of<br>Advances | Impairment<br>of Assets<br>held for<br>sale | Total     |
|--|---------------------------------|------------------------------|---|-----------|
| Balance as of 1 January 2016                     | 5,588,504                       | 270,298                      | 185,782                                     | 6,044,584 |
| Provision for inventories and advances (note 35) | 54,051                          | 7,837                        | -   | 61,888    |
| Unused amounts reversed (note 34)                | (12,505)                        | (8,544)                      | -   | (21,049)  |
| Receivables written off during the year as       | , ,                             | , ,                          |   | , ,       |
| uncollectible                                    | -                               | (3,732)                      | (185,782)                                   | (189,514) |
| Other  | (303,973)                       | (3,876)                      |   | (307,849) |
| Balance as of 31 December 2016                   | 5,326,077                       | 261,983                      | -   | 5,588,060 |
| Provision for inventories and advances (note 35) | 8,431                           | 6,974                        | 5,823                                       | 21,228    |
| Unused amounts reversed (note 34)                | (896)                           | (1,939)                      | -   | (2,835)   |
| Receivables written off during the year as       | , ,                             | ,                            |   | ,         |
| uncollectible                                    | -                               | (5,916)                      | -   | (5,916)   |
| Other  | (225,119)                       | (2)                          | -   | (225,121) |
| Balance as of 31 December 2017                   | 5,108,493                       | 261,100                      | 5,823                                       | 5,375,416 |

## 15. TRADE RECEIVABLES

|  | 31 December<br>2017                  | 31 December 2016                   |
|--|--------------------------------------|------------------------------------|
| Other related parties - domestic   | 1,447,646                            | 10,349,738                         |
| Other related parties - foreign Trade receivables domestic – third parties Trade receivables foreign – third parties | 1,024,133<br>31,924,918<br>1,460,057 | 1,047,541<br>41,832,190<br>978,397 |
| Less: Impairment   | 35,856,754<br>(7,942,578)            | 54,207,866<br>(17,490,188)         |
|  | 27,914,176                           | 36,717,678                         |

Decrease of receivables from other related parties – domestic and related impairment provision mostly relates to transfer of receivables from HIP Petrohemija to investments in associate (note 10). In accordance with the memorandum between the Republic of Serbia and NIS, Commercial Court in Pancevo adopted the Pre-packed Reorganization Plan for HIP Petrohemija in 2017 and at the beginning of October 2017 fully implemented. NIS increased its equity interest in HIP Petrohemija to 20.86% (12.72% before the increase) by the conversion of the part of receivables after the write-offs.

## 16. OTHER RECEIVABLES

|  | 31 December               | 31 December 2016          |
|--|---------------------------|---------------------------|
| Interest receivables                             | 5,211,198                 | 6,480,562                 |
| Receivables from employees Income tax prepayment | 94,329<br>1,053           | 90,356<br>141,764         |
| Other receivables Less: Impairment               | 7,571,612<br>(11,687,452) | 7,524,655<br>(11,736,780) |
|  | 1,190,740                 | 2,500,557                 |

#### 17. SHORT-TERM FINANCIAL INVESTMENTS

|   | 31 December<br>2017 | 31 December<br>2016 |
|---|---------------------|---------------------|
| Deposits with original maturity more than 3 months less than 1 year | 7,645,689           | -                   |
| Other short-term financial assets                                   | 96,815              | 306,828             |
| _   | 7,742,504           | 306,828             |

As at 31 December 2017 deposits with original maturity more than 3 months less than 1 year amounting to RSD 7,645,689 relates ti bank deposits placements with interest rates from 3.23% to 4.15% p.a. denominated in RSD.

#### 18. CASH AND CASH EQUIVALENTS

|   | 31 December<br>2017 | 31 December 2016 |
|---|---------------------|------------------|
| Cash in bank and in hand                                  | 15.896.738          | 14.101.298       |
| Deposits with original maturity of less than three months | 9.418.037           | 7.197.776        |
| Cash with restriction                                     | 1.521.241           | 1.599.284        |
|   | ,- ,                | ,, -             |
| Cash equivalents  | 239,354             | 984              |
|   | 27,075,370          | 22,899,342       |

Cash with restriction as of 31 December 2017 amounting to RSD 1,521,241 (31 December 2016: RSD 1,599,284) mostly relates to deposited funds in accordance with the interest in a joint venture through which the operation of future wind farm "Plandiste" will be managed. According to the Agreement, the Group can withdraw cash at any time.

## 19. PREPAYMENTS AND ACCRUED INCOME

|                                     | 31 December<br>2017 | 31 December 2016 |
|-------------------------------------|---------------------|------------------|
| Deferred input VAT                  | 1,419,963           | 1,251,278        |
| Prepaid expenses                    | 236,845             | 115,146          |
| Prepaid excise duty                 | 1,862,790           | 1,478,182        |
| Housing loans and other prepayments | 1,247,028           | 1,079,344        |
|                                     | 4,766,626           | 3,923,950        |

Deferred input VAT as at 31 December 2017 amounting to RSD 1,419,963 (31 December 2016: RSD 1,251,278) represents VAT claimed on invoices received and accounted for in the current period, whilst inputs will be allowed in the following accounting period.

Prepaid excise duty as at 31 December 2017 amounting to RSD 1,862,790 (31 December 2016: RSD 1,478,182) relates to the excise paid for finished products stored in non-excise warehouse and excise paid for imported products used in further production process which will be refunded in the near future.

#### OFF BALANCE SHEET ASSETS AND LIABILITIES 20.

|  | 31 December | 31 December |
|--|-------------|-------------|
|  | 2017        | 2016        |
| Issued warranties and bills of exchange        | 70,741,005  | 81,020,116  |
| Received warranties and bills of exchange      | 17,697,476  | 16,611,577  |
| Properties in ex-Republics of Yugoslavia       | 5,357,690   | 5,357,690   |
| Receivables from companies from ex-Yugoslavia  | 6,085,575   | 7,191,930   |
| Third party merchandise in NIS warehouses      | 6,819,872   | 6,410,848   |
| Assets for oil fields liquidation in Angola    | 1,332,018   | 1,179,546   |
| Other off-balance sheet assets and liabilities | 327,765     | 286,605     |
|  | 108,361,401 | 118,058,312 |

#### 21. **EQUITY**

|                                | Equity attributable to owners of the Group |               |          |                                |                      | Total                                   |                       |             |                                 |             |
|--------------------------------|--|---------------|----------|--------------------------------|----------------------|---|-----------------------|-------------|---------------------------------|-------------|
|                                |  |               |          |                                |                      | Unrealised                              |                       |             |                                 |             |
|                                | Share capital                              | Other capital | Reserves | Retained<br>earnings<br>(loss) | Translation reservas | gains<br>(losses)<br>from<br>securities | Actuarial gain (loss) | Total       | Non-<br>controlling<br>interest | Equity      |
| Balance as at 1 January 2016   | 81,530,200                                 | -             | -        | 109,536,896                    | (450,963)            | (79,564)                                | 161,245               | 190,697,814 | (186,134)                       | 190,511,680 |
| Profit (loss) for the year     | -  | -             | -        | 15,037,973                     | -                    | -                                       | -                     | 15,037,973  | (24,547)                        | 15,013,426  |
| Gains from securities          | -  | -             | -        | -                              | -                    | 13,046                                  | -                     | 13,046      | -                               | 13,046      |
| Dividend distribution          | -  | -             | -        | (4,025,961)                    | -                    | -                                       | -                     | (4,025,961) | -                               | (4,025,961) |
| Actuarial gain                 | -  | -             | -        | -                              | -                    | -                                       | 21,547                | 21,547      | -                               | 21,547      |
| Revaluation reserves           | -  | -             | 80,607   | -                              | -                    | -                                       | -                     | 80,607      | -                               | 80,607      |
| Other                          |  | -             | -        | 2                              | (130,208)            | -                                       | (535)                 | (130,741)   | (3,092)                         | (133,833)   |
| Balance as at 31 December 2016 | 81,530,200                                 | -             | 80,607   | 120,548,910                    | (581,171)            | (66,518)                                | 182,257               | 201,694,285 | (213,773)                       | 201,480,512 |
| Balance as at 1 January 2017   | 81,530,200                                 | -             | 80,607   | 120,548,910                    | (581,171)            | (66,518)                                | 182,257               | 201,694,285 | (213,773)                       | 201,480,512 |
| Profit (loss) for the year     | -  | -             | -        | 26,991,074                     | _                    | -                                       | -                     | 26,991,074  | (28,423)                        | 26,962,651  |
| Gains from securities          | -  | -             | -        | -                              | -                    | 2,505                                   | -                     | 2,505       | -                               | 2,505       |
| Dividend distribution          | -  | -             | -        | (4,021,069)                    | -                    | -                                       | -                     | (4,021,069) | -                               | (4,021,069) |
| Actuarial gain                 | -  | -             | -        | -                              | -                    | -                                       | 12,180                | 12,180      | -                               | 12,180      |
| Revaluation reserves           | -  | -             | 1,189    | -                              | -                    | -                                       | -                     | 1,189       | -                               | 1,189       |
| Other                          |  | -             | -        |                                | 603,842              |   |                       | 603,842     | 9,700                           | 613,542     |
| Balance as at 31 December 2017 | 81,530,200                                 | -             | 81,796   | 143,518,915                    | 22,671               | (64,013)                                | 194,437               | 225,284,006 | (232,496)                       | 225,051,510 |

#### 21.1. SHARE CAPITAL

Share capital represents share capital of the Company, which is listed on Belgrade Stock Exchange. Par value per share is RSD 500.

Share capital as of 31 December 2017 and 31 December 2016 comprise of 163,060,400 of ordinary shares.

Dividend declared for the year ended 31 December 2016, amounted to RSD 4,021,069 or RSD 24.66 per share. Distributions of dividends were approved on the General Assembly Meeting held on 27 June 2017 and paid on 18 August 2017.

#### 22. LONG – TERM PROVISIONS

Movements on the long-term provisions were as follow:

|                                 |             |              | Employees | Long-term | Legal      |            |
|---------------------------------|-------------|--------------|-----------|-----------|------------|------------|
|                                 | Decommi- Er | nvironmental | benefits  | incentive | claims     |            |
| _                               | ssioning    | protection   | provision | program   | provisions | Total      |
| As at 1 January 2016            | 9,152,369   | 687,702      | 856,168   | 296,783   | 714,001    | 11,707,023 |
| Charged to the income           |             |              |           |           |            |            |
| statement                       | 118,943     | 243,999      | 28,337    | 364,159   | 95,444     | 850,882    |
| New obligation incurred and     |             |              |           |           |            |            |
| change in estimates             | (9,332)     | -            | -         | -         | -          | (9,332)    |
| Release of provision            | (433,086)   | (42,517)     | (9,116)   | -         | (24,427)   | (509,146)  |
| Actuarial gain charged to other | ,           |              |           |           | , , ,      |            |
| comprehensive income            | -           | -            | (14,077)  | -         | -          | (14,077)   |
| Settlement                      | (187,593)   | (50,531)     | (85,915)  | -         | (104,697)  | (428,736)  |
| Other _                         | 1           | 2            | 17        | -         | 651        | 671        |
| As at 31 December 2016          | 8,641,302   | 838,655      | 775,414   | 660,942   | 680,972    | 11,597,285 |
| As at 1 January 2017            |             |              |           |           |            |            |
| Charged to the income           |             |              |           |           |            |            |
| statement                       | 606,381     | -            | 1,715     | 365,922   | 29,090     | 1,003,108  |
| New obligation incurred and     |             |              |           |           |            |            |
| change in estimates             | 765,325     | -            | -         | -         | -          | 765,325    |
| Release of provision            | -           | -            | (276,284) | -         | (34,298)   | (310,582)  |
| Actuarial loss charged to other |             |              |           |           |            |            |
| comprehensive income            | -           | -            | 27,011    | -         | -          | 27,011     |
| Settlement                      | (168,127)   | (157,493)    | (70,714)  | -         | (72,075)   | (468,409)  |
| Other _                         | (3)         | -            | (84)      | -         | (201)      | (288)      |
| As at 31 December 2017          | 9,844,878   | 681,162      | 457,058   | 1,026,864 | 603,487    | 12,613,450 |

Analysis of total provisions:

|             | 31 December<br>2017 | 31 December 2016 |
|-------------|---------------------|------------------|
| Non-current | 9,766,303           | 9,617,973        |
| Current     | 2,847,147           | 1,979,312        |
|             | 12,613,450          | 11,597,285       |

#### (a) Decommissioning

The Group's Management estimates future cash outflows for restoration of natural resources (land) on oil and gas wells based on previous experience in similar projects.

## (b) Environmental protection

The Group has to comply with environmental protection regulations. At the reporting date Group recorded provision for environmental protection of RSD 681,162 (31 December 2016: RSD 838,655) based on the management assessment of necessary costs for cleaning up sites and remediation of polluted facilities.

#### (c) Long-term incentive program

In 2011, the Group started setting-up a long-term incentive program for Group managers. Following the program's approval, cash incentives were paid out based on the Key Performance Indicators ("KPI") reached over the past three-year periods. As at 31 December 2017 the management made an assessment of present value of liabilities related to new three-year employee incentives (2018-2020) in amount of RSD 1,026,864 (2016: RSD 660,942).

## (d) Legal claims provisions

As at 31 December 2017, the Group assessed the probability of negative outcomes of legal procedures, as well as the amounts of probable losses. The Group released provision for litigation amounting to RSD 34,272 (2016: RSD 24,427 reversed) for proceedings which were assessed that won't have negative outcome and charged provision for litigation amounting to RSD 29,067 (2016: RSD 95,444) for proceedings which were assessed to have negative outcome. The Group estimated that the outcome of all legal proceedings would not lead to material losses exceeding the amount of provision as at 31 December 2017.

#### (e) Provision for employee benefits

| _   |       |      |        |
|-----|-------|------|--------|
| ⊢mn | lovee | bene | etits: |

|   | 31 December<br>2017 | 31 December<br>2016 |
|---|---------------------|---------------------|
| Retirement allowances                                     | 143,027             | 106,143             |
| Jubilee awards  | 314,031             | 669,271             |
|   | 457,058             | 775,414             |
| The principal actuarial assumptions used were as follows: |                     |                     |
|   | 31 December         | 31 December         |
|   | 2017                | 2016                |
| Discount rate   | 4.65%               | 7.15%               |
| Future salary increases                                   | 2.0%                | 2.0%                |
| Future average years of service                           | 15                  | 14.9                |
|   | Retirement Jubi     | lee                 |

|  | Retirement allowances | Jubilee<br>awards | Total     |
|--|-----------------------|-------------------|-----------|
| Balances as at 1 January 2016                        | 109,132               | 747,036           | 856,168   |
| Benefits paid directly                               | (3,981)               | (81,934)          | (85,915)  |
| Actuarial gain charged to other comprehensive income | (14,077)              | -                 | (14,077)  |
| Credited to the income statement                     | 15,052                | 4,169             | 19,221    |
| Translation difference                               | 17                    | -                 | 17        |
| Balances as at 31 December 2016                      | 106,143               | 669,271           | 775,414   |
| Benefits paid directly                               | (8,042)               | (62,672)          | (70,714)  |
| Actuarial loss charged to other comprehensive income | 27,011                | -                 | 27,011    |
| Credited to the income statement                     | 17,999                | (292,568)         | (274,569) |
| Translation difference                               | (84)                  | -                 | (84)      |
| Balances as at 31 December 2017                      | 143,027               | 314,031           | 457,058   |

The amounts recognized in the Consolidated Income Statement are as follows:

|                                   | Year ended<br>31 December |          |
|-----------------------------------|---------------------------|----------|
|                                   | 2017                      | 2016     |
| Current service cost              | 53,968                    | 62,084   |
| Interest cost                     | 52,179                    | 53,611   |
| Curtailment gain                  | (770)                     | (5,673)  |
| Actuarial gains (jubilee awards)  | 106,446                   | (87,414) |
| Amortisation of past service cost | (486,392)                 | (3,387)  |
|                                   | (274,569)                 | 19,221   |

#### 23. LONG-TERM LIABILITIES

|                                | 31 December<br>2017 | 31 December<br>2016 |
|--------------------------------|---------------------|---------------------|
| Long-term loan - Gazprom Neft  | 30,306,970          | 37,328,836          |
| Bank and other long-term loans | 65,796,475          | 66,120,490          |
| Finance lease liabilities      | 432,562             | 343,080             |
| Other long-term borrowings     | 59,455              | 46,825              |
| Less Current portion (note 24) | (6,099,584)         | (9,542,713)         |
|                                | 90,495,878          | 94,296,518          |

Movements on the Group's liabilities from finance activities are as follows:

|                             |                 | Short-term      |               |              |
|-----------------------------|-----------------|-----------------|---------------|--------------|
|                             | Long-term loans | loans (note 24) | Finance lease | Total        |
| As at 1 January 2016        | 113,444,171     | 3,553,120       | 199,289       | 117,196,580  |
| Proceeds                    | 8,904,811       | 15,154,463      | -             | 24,059,274   |
| Repayment                   | (22,064,776)    | (6,602,477)     | _             | (28,667,253) |
| Non-cash transactions       | ·               | · -             | 141,395       | 141,395      |
| Foreign exchange difference | 3,165,120       | 84,839          | 2,396         | 3,252,355    |
| As at 31 December 2016      | 103,449,326     | 12,189,945      | 343,080       | 115,982,351  |
| As at 1 January 2017        | 103,449,326     | 12,189,945      | 343,080       | 115,982,351  |
| Proceeds                    | 36,955,269      | -               | · -           | 36,955,269   |
| Repayment                   | (35,994,594)    | (12,032,267)    | (117,338)     | (48,144,199) |
| Non-cash transactions       | -               | -               | 220,303       | 220,303      |
| Foreign exchange difference | (8,306,556)     | (157,678)       | (13,483)      | (8,477,717)  |
| As at 31 December 2017      | 96,103,445      | -               | 432,562       | 96,536,007   |

#### a) Long-term loan - Gazprom Neft

As at 31 December 2017 long-term loan - Gazprom Neft amounting to RSD 30,306,970 (2016: RSD 37,328,836), with current portion of RSD 5,510,358 (2016: RSD 5,742,898), relate to loan from Gazprom Neft granted based on the Agreement for Sale and Purchase of shares signed on 24 December 2008. The stated liabilities shall be settled in guarterly instalments starting from December 2012 until 15 May 2023.

## b) Bank and other long-term loans

|   | 31 December<br>2017 | 31 December<br>2016 |
|---|---------------------|---------------------|
| Domestic  | 43,338,384          | 27,522,764          |
| Foreign   | 22,458,091          | 38,597,726          |
|   | 65,796,475          | 66,120,490          |
| Current portion of long-term loans                | (536,801)           | (3,773,525)         |
|   | 65,259,674          | 62,346,965          |
| The maturity of non-current loans was as follows: |                     |                     |
|   | 31 December         | 31 December         |
|   | 2017                | 2016                |
| Between 1 and 2 years                             | 23,403,612          | 13,481,072          |
| Between 2 and 5 years                             | 39,342,047          | 44,609,978          |
| Over 5 years                                      | 2,514,015           | 4,255,915           |
|   | 65,259,674          | 62,346,965          |

The carrying amounts of the Group's bank loans are denominated in the following currencies:

|     | 31 December | 31 December |
|-----|-------------|-------------|
|     | 2017        | 2016        |
| USD | 17,934,250  | 39,607,916  |
| EUR | 47,551,800  | 26,126,044  |
| RSD | 814         | 976         |
| JPY | 309,611     | 385,554     |
|     | 65,796,475  | 66,120,490  |

The Group repays loans in accordance with agreed dynamics, i.e. determined annuity plans. The Group has floating interest rates with the creditors. Floating interest rates are connected with Euribor and Libor. Management expects that the Group will be able to fulfil its obligations within agreed timeframe.

The loan agreements contain financial covenants that require the Group's ratio of Consolidated Indebtedness to Consolidated EBITDA. Management believes the Group is in compliance with these covenants as of 31 December 2017 and 31 December 2016 respectively.

#### c) Financial lease liabilities

Minimum finance lease payments:

| , ,  | 31 December<br>2017 | 31 December<br>2016 |
|--|---------------------|---------------------|
| Less than one year                         | 97,576              | 72,779              |
| 1-5 years                                  | 399,659             | 326,305             |
| Over 5 years                               | 611,584             | 623,996             |
| Future finance charges on finance leases   | (676,257)           | (680,000)           |
| Present value of finance lease liabilities | 432,562             | 343,080             |
|  | 31 December<br>2017 | 31 December<br>2016 |
| Less than one year (note 24)               | 52,425              | 26,290              |
| 1-5 years                                  | 203,407             | 124,217             |
| Over 5 years                               | 176,730             | 192,573             |
| Present value of finance lease liabilities | 432,562             | 343,080             |

## 24. SHORT-TERM FINANCE LIABILITIES

|  | 31 December<br>2017 | 31 December 2016 |
|--|---------------------|------------------|
| Short-term loans                                       | -                   | 12,189,945       |
| Current portion of long-term loans (note 23)           | 6,047,159           | 9,516,423        |
| Current portion of finance lease liabilities (note 23) | 52,425              | 26,290           |
|  | 6,099,584           | 21,732,658       |

## 25. TRADE PAYABLES

As at 31 December 2017 trade payables in a amount of RSD 30,100,904 (31 December 2016: RSD 24,465,282) including payables to parents and subsidiaries-foreign amounting to RSD 11,727,340 (31 December 2016: RSD 5,818,200) fully relate to payables to the supplier Gazprom Neft, St Petersburg, for the purchase of crude oil and services.

## 26. OTHER SHORT-TERM LIABILITIES

|  | 31 December | 31 December 2016 |
|--|-------------|------------------|
| Specific liabilities                             | 199,075     | 263,705          |
| Liabilities for unpaid wages and salaries, gross | 1,116,595   | 1,073,870        |
| Interest liabilities                             | 743,499     | 807,213          |
| Dividends payable                                | 3,772,308   | 3,772,308        |
| Other payables to employees                      | 1,583,215   | 646,704          |
| Decommissioning and site restoration costs       | 1,419,423   | 1,385,645        |
| Environmental provision                          | 201,836     | 292,484          |
| Litigation and claims                            | 241,188     | 235,112          |
| Other current liabilities                        | 120,053     | 122,414          |
|  | 9,397,192   | 8,599,455        |

## 27. LIABILITIES FOR OTHER TAXES

|                                | 31 December | 31 December |
|--------------------------------|-------------|-------------|
|                                | 2017        | 2016        |
| Excise tax                     | 5,258,815   | 5,395,623   |
| Contribution for buffer stocks | 527,858     | 601,357     |
| Income tax                     | 1,953,078   | 15,661      |
| Other taxes payables           | 1,447,764   | 1,467,269   |
|                                | 9,187,515   | 7,479,910   |

## 28. ACCRUED EXPENSES

Accrued expenses as at 31 December 2017 amounting to RSD 4,162,449 (31 December 2016: RSD 3,781,043) mainly relate to accrued employee bonuses of RSD 1,982,895 (31 December 2016: RSD 1,875,503).

## 29. COST OF PRODUCTION SERVICES

|                             | Year ended 31 December |            |
|-----------------------------|------------------------|------------|
|                             | 2017                   | 2016       |
| Cost of production services | 2,198,742              | 2,812,406  |
| Transportation services     | 3,723,605              | 3,444,162  |
| Maintenance                 | 3,426,803              | 4,070,590  |
| Rental costs                | 1,666,379              | 1,971,522  |
| Fairs                       | 508                    | 7,196      |
| Advertising costs           | 897,000                | 917,554    |
| Exploration expenses        | 624,857                | 1,247,296  |
| Cost of other services      | 1,380,209              | 1,320,674  |
|                             | 13,918,103             | 15,791,400 |

## 30. NON-PRODUCTION EXPENSES

|                                  | Year ended 31 December |            |
|----------------------------------|------------------------|------------|
|                                  | 2017                   | 2016       |
| Costs of non-production services | 8,466,351              | 8,231,868  |
| Representation costs             | 118,253                | 79,456     |
| Insurance premium                | 555,345                | 387,625    |
| Bank charges                     | 360,491                | 289,472    |
| Cost of taxes                    | 1,247,685              | 1,206,296  |
| Mineral extraction tax           | 1,202,368              | 1,014,164  |
| Other non-production expenses    | 1,936,963              | 2,073,738  |
|                                  | 13,887,456             | 13,282,619 |

Cost of non-production services for the year ended 31 December 2017 amounting to RSD 8,466,351 (2016: RSD 8,231,868) mainly relate to costs of service organizations of RSD 6,287,395; consulting service costs of RSD 442,482; security cost of RSD 513,076 and project management costs of RSD 433,978.

## 31. FINANCE INCOME

|   | Year ended 31 December |           |
|---|------------------------|-----------|
|   | 2017                   | 2016      |
| Finance income - related parties              |                        |           |
| - foreign exchange differences                | 2,701,657              | 879,932   |
| Interest income                               | 726,378                | 550,034   |
| Amortisation income – discount of receivables | 379,211                | 489,981   |
| Foreign exchange gains                        | 8,986,384              | 1,358,257 |
| Other finance income                          | 161,659                | 3,558     |
|   | 12,955,289             | 3,281,762 |

## 32. FINANCE EXPENSE

|  | Year ended 31 December |           |
|--|------------------------|-----------|
| _  | 2017                   | 2016      |
| Finance expenses – related parties                             |                        |           |
| - foreign exchange differences                                 | 2,636,982              | 1,327,780 |
| - other finance expense  | 632,427                | 760,956   |
| Interest expenses  | 2,414,743              | 2,677,708 |
| Decommissioning provision: unwinding of the present value      |                        |           |
| discount   | 138,488                | 118,943   |
| Provision of trade and other non-current receivables: discount | -                      | 296,429   |
| Foreign exchange losses  | 2,271,579              | 3,899,042 |
| Other finance expenses   | 27,593                 | 9,818     |
| <u></u>  | 8,121,812              | 9,090,676 |

# 33. INCOME FROM VALUATION OF ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS

|  | Year ended 31 December |           |  |
|--|------------------------|-----------|--|
|  | 2017                   | 2016      |  |
| Reversal of impairment of LT financial investments | 541                    | 788       |  |
| Income from valuation:                             |                        |           |  |
| - trade and specific receivables (note 6)          | 234,586                | 4,436,553 |  |
| - other receivables (note 6)                       | 74,260                 | 2,086,767 |  |
|  | 309,387                | 6,524,108 |  |

## 34. OTHER INCOME

|                                 | Year ended 31 December |           |
|---------------------------------|------------------------|-----------|
|                                 | 2017                   | 2016      |
| Gains on disposal - PPE         | 103,309                | 379,232   |
| Gains on disposal - materials   | 43,423                 | 59,794    |
| Surpluses from stock count      | 468,984                | 420,439   |
| Payables written off            | 39,130                 | 104,158   |
| Release of long-term provisions | 310,582                | 504,682   |
| Release of impairment:          |                        |           |
| - Investment property (note 9)  | 16,869                 | 79,957    |
| - Inventory                     | 896                    | 12,505    |
| - PPE & Other property          | 1,939                  | 8,807     |
| Penalty interest                | 142,323                | 125,672   |
| Other income                    | 86,480                 | 302,152   |
|                                 | 1,213,935              | 1,997,398 |

Voor anded 24 December

## 35. OTHER EXPENSES

| ooi o iii Exi ExioEo           |                  |                        |  |  |
|--------------------------------|------------------|------------------------|--|--|
|                                | Year ended 31 De | Year ended 31 December |  |  |
|                                | 2017             | 2016                   |  |  |
| Loss on disposal - PPE         | 223,329          | 310,543                |  |  |
| Shortages from stock count     | 584,272          | 605,785                |  |  |
| Write-off receivables          | 28,767           | 58,330                 |  |  |
| Write-off inventories          | 197,538          | 85,325                 |  |  |
| Impairment:                    |                  |                        |  |  |
| - Intangible assets (note 8)   | 27,889           | -                      |  |  |
| - PPE (note 9)                 | 265,146          | 42,867                 |  |  |
| - Inventory                    | 8,431            | 54,051                 |  |  |
| - Other property               | 6,974            | 7,837                  |  |  |
| - Investment property (note 9) | 43,396           | -                      |  |  |
| Other expenses                 | 352,116          | 660,996                |  |  |
|                                | 1,737,858        | 1,825,734              |  |  |

## **36. INCOME TAXES**

Components of income tax expense:

| ·  | Year ended 31 December |           |
|--|------------------------|-----------|
|  | 2017                   |           |
| Income tax for the year Deferred income tax for the period (note 12) | 5,640,826              | 2,132,078 |
| Origination and reversal of temporary differences                    | 1,615,639              | 496,135   |
|  | 7,256,465              | 2,628,213 |

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to the Group's profits as follows:

|  | Year ended 31 December |            |
|--|------------------------|------------|
|  | 2017                   | 2016       |
| Profit before tax  | 34,219,116             | 17,641,639 |
| Tax calculated at domestic tax rates applicable to profits in the      |                        |            |
| respective countries   | 5,358,430              | 2,646,246  |
| Tax effect on:   |                        |            |
| Revenues exempt from taxation  | (323,153)              | (21,019)   |
| Expenses not deductible for tax purposes                               |                        |            |
| - Tax paid in Angola   | 2,177,957              | 250,449    |
| <ul> <li>Other expenses not deductable</li> </ul>                      | 253,836                | 241,564    |
| Tax losses for which no deferred income tax asset was                  |                        |            |
| recognised (utilized recognised tax credit), net                       | (66,021)               | (434,051)  |
| Other tax effects for reconciliation between accounting profit and tax |                        |            |
| expense  | (144,584)              | (30,736)   |
|  | 7,256,465              | 2,652,453  |
| Adjustment in respect of prior years                                   | -                      | (24,240)   |
|  | 7,256,465              | 2,628,213  |
| Effective income tax rate  | 21.21%                 | 14.90%     |
|  |                        |            |

The weighted average applicable tax rate was 21.21% (2016: 14.90%). The increase is caused by a change in the profitability of the Group and due to Global agreement with the Ministry of finance and General Tax administration of the Republic of Angola signed in June 2017 by which Group agreed to pay tax charges for the fiscal years 2002 - 2016.

#### 37. OPERATING LEASES

Minimum lease payments under non-cancellable operating lease by lessor:

|                    | 31 December<br>2017 | 31 December<br>2016 |
|--------------------|---------------------|---------------------|
|                    |                     |                     |
| Less than one year | 278,871             | 256,812             |
| 1-5 years          | 417,942             | 349,136             |
| Over 5 years       | 149,922             | 138,121             |
|                    | 846,735             | 744,069             |

Minimum lease payments under non-cancellable operating lease by lessee:

|                    | 31 December | 31 December |
|--------------------|-------------|-------------|
|                    | 2017        | 2016        |
| Less than one year | 1,024,584   | 1,372,745   |
| 1-5 years          | 3,698,384   | 672,147     |
| Over 5 years       | 951,109     | 213,137     |
|                    | 5,674,077   | 2,258,029   |

The Group rentals mainly O&G equipment and petrol stations.

#### 38. COMMITMENTS AND CONTINGENT LIABILITIES

#### Capital commitments

As of 31 December 2017 the Group has entered into contracts to purchase property, plant and equipment for RSD 11,347,097 (31 December 2016: RSD 5,324,487) and drilling and exploration works estimated to 58.17 USD million (31 December 2016: 40.17 USD million).

#### Environmental protection

Based on an internal assessment of compliance with the Republic of Serbia environmental legislation as at the reporting date, the Group's management recognised an environmental provision in the amount of RSD 681,162 (31 December 2016: RSD 838,655).

The Group's Management believes that cash outflows related to provision will not be significantly higher than the ones already provided for. However, it is possible that these costs will increase significantly in the future, should the legislation become more restrictive.

## Taxes

Tax laws are subject to different interpretations and frequent amendments. Tax authorities' interpretation of Tax laws may differ to those made by the Group's management. As result, some transactions may be disputed by tax authorities and the Group may have to pay additional taxes, penalties and interests. Tax liability due date is five years. Tax authorities have rights to determine unpaid liabilities within five years since the transaction date. Management has assessed that the Group has paid all tax liabilities as of 31 December 2017.

There were no other material commitments and contingent liabilities of the Group.

#### 39. GROUP ENTITIES

The consolidated financial statements of below listed subsidiaries are consolidated as at 31 December 2017 and 31 December 2016:

|   |                           |              | Share  | %      |
|---|---------------------------|--------------|--------|--------|
| Cubaidian                                     | Country of                | Nature of    | 31-Dec | 31-Dec |
| Subsidiary                                    | incorporation             | business     | 2017   | 2016   |
| NIS Petrol d.o.o., Banja Luka                 | Bosnia and<br>Herzegovina | Trade        | 100    | 100    |
| NIS Petrol e.o.o.d., Sofija                   | Bulgaria                  | Trade        | 100    | 100    |
| NIS Petrol SRL, Bucharest                     | Romania                   | Trade        | 100    | 100    |
| Pannon naftagas Kft, Budapest                 | Hungary                   | Electricity  | 100    | 100    |
| NIS Oversiz, St Petersburg                    | Russia                    | Other        | 100    | 100    |
| Naftagas-naftni servisi d.o.o. Novi<br>Sad    | Serbia                    | O&G activity | 100    | 100    |
| NTC NIS-Naftagas d.o.o.<br>Novi Sad           | Serbia                    | O&G activity | 100    | 100    |
| Naftagas-tehnicki servisi d.o.o.<br>Zrenjanin | Serbia                    | O&G activity | 100    | 100    |
| Naftagas-Transport d.o.o.<br>Novi Sad         | Serbia                    | Transport    | 100    | 100    |
| O Zone a.d., Belgrade                         | Serbia                    | Other        | 100    | 100    |
| G Petrol d.o.o. Sarajevo                      | Bosnia and<br>Herzegovina | Trade        | 100    | 100    |
| Jadran - Naftagas d.o.o.<br>Banja Luka        | Bosnia and<br>Herzegovina | O&G activity | 66     | 66     |
| Svetlost, Bujanovac                           | Serbia                    | Trade        | 51     | 51     |

The proportion of the voting rights in the subsidiary undertakings held directly by the parent company do not differ from the proportion of ordinary shares held.

#### 40. RELATED PARTIES TRANSACTIONS

The majority owner of the Company is Gazprom Neft, St Petersburg, Russian Federation, with 56.15% shares of the Company. The total of 29.87% shares of the Company are owned by the Republic of Serbia, while 13.98% are owned by non-controlling shareholders and are quoted on the Belgrade Stock Exchange. Gazprom, Russian Federation is the ultimate owner of the Company.

During 2017 and 2016, the Group entered into business transactions with its related parties. The most significant transactions with related parties in the mentioned periods related to supply/delivery of crude oil, petroleum products and energy.

As of 31 December 2017 and 31 December 2016 the outstanding balances with related parties other than state and state own companies were as follows:

|  | Joint     |              | Parent's subsidiaries and |
|--|-----------|--------------|---------------------------|
|  | venture   | Parent       | associates                |
| As at 31 December 2017                       |           |              |                           |
| Investments in associates and joint ventures | 2,047,021 | -            | -                         |
| Trade receivables                            | -         | -            | 2,471,779                 |
| Other receivables                            | 269,242   | -            | -                         |
| Payment in advance                           | -         | -            | 2,754                     |
| Long-term liabilities                        | -         | (24,796,612) | -                         |
| Short-term financial liabilities             | -         | (5,510,358)  | -                         |
| Advances received                            | -         | -            | (74,404)                  |
| Trade payables                               |           | (11,727,340) | (2,300,308)               |
|  | 2,316,263 | (42,034,310) | 99,821                    |
| As at 31 December 2016                       |           |              |                           |
| Investments in associates and joint ventures | 2,047,021 | -            | -                         |
| Trade receivables                            | -         | -            | 1,047,541                 |
| Other receivables                            | 220,243   | -            | -                         |
| Long-term liabilities                        | -         | (31,585,938) | -                         |
| Short-term financial liabilities             | -         | (5,742,898)  | -                         |
| Advances received                            | -         | -            | (23,091)                  |
| Trade payables                               | -         | (5,818,200)  | (1,079,842)               |
|  | 2,267,264 | (43,147,036) | (55,392)                  |

For the year ended 31 December 2017 and 2016 the following transaction occurred with related parties:

|                             | Joint<br>venture | Parent       | Parent's subsidiaries and associates |
|-----------------------------|------------------|--------------|--------------------------------------|
| Year ended 31 December 2017 |                  |              |                                      |
| Sales revenue               | _                | _            | 32,561,306                           |
| Other operating income      | _                | _            | 2,377                                |
| Cost of goods sold          | _                | _            | (10,312,815)                         |
| Cost of material            | _                | (31,926,861) |                                      |
| Cost of production services | _                | -            | (197,261)                            |
| Non-material expense        | _                | (3,000)      | , ,                                  |
| Finance expense             | _                | (632,427)    | , ,                                  |
| Other income                | _                | 83,321       | -                                    |
| Other expenses              | _                | (69,543)     | (253)                                |
| •                           | -                | (32,548,510) |                                      |
| Year ended 31 December 2016 |                  | •            |                                      |
| Sales revenue               | _                | -            | 23,025,017                           |
| Cost of goods sold          | _                | -            | (8,473,522)                          |
| Cost of material            | -                | (36,864,735) |                                      |
| Cost of production services | -                | · -          | (113,594)                            |
| Non-material expense        | -                | (10)         | (141,857)                            |
| Finance expense             | -                | (2,088,736)  | · -                                  |
| Finance income              | -                | 760,956      | -                                    |
| Other income                | -                | 133,073      | -                                    |
| Other expenses              | =                | (148,657)    | (260)                                |
|                             |                  | (38,208,109) | 14,295,784                           |

Main balances and transactions with state and mayor state owned companies:

| As at 31 December 2017   Trade and other receivables (gross)   | man balances and transactions with state and mayor state | Parent's subsidiaries and associates | Other      |
|--|--|--------------------------------------|------------|
| HIP Petrohemija  | As at 31 December 2017                                   |                                      |            |
| HIP Petrohemija  | Trade and other receivables (gross)                      |                                      |            |
| • Srbjigags         - 109,748           • Republika Srbija         - 3,740,763           • Other state owned companies         - 4,936,110           Trade and other payables         - (1,252,736)         - (77,059)           • Srbjigags         - (77,059)         - (77,059)           Other current liabilities         180,303         8,709,562           As at 31 December 2016         180,303         8,709,562           Trade and other receivables (gross)         - HIP Petrohemija         - 10,349,446         - 34,142         - (74,308         - (74,508)         - (74,508)         - (74,508)         - (74,508)<   |  | 1,446,685                            | -          |
| Republika Srbija   |  | , , , <u>-</u>                       | 109,748    |
| Other state owned companies   1,936,110     Trade and other payables   1,1252,736   - 1,1252,7 | , ,  | _                                    |            |
| Trade and other payables         (1,252,736)         -           Strbjagas         (77,059)           Other current liabilities         (13,646)         -           HIP Petrohemija         (13,646)         -           As at 31 December 2016         180,303         8,709,562           Trade and other receivables (gross)         141P Petrohemija         -         10,349,446         -         13,49,446         -         13,49,446         -         13,49,446         -         13,41,42         -         21,764,308         -         34,142         -         21,764,308         -         34,142         -         21,764,308         -         14,142         -         21,764,308         -         14,268         -         14,038         -         14,142         -         22,1764,308         -         14,142         -         22,1764,308         -         14,142         -         22,1764,308         -         14,142         -         22,1764,308         -         14,142         -         14,142         -         14,142         -         14,142         -         14,142         -         14,142         -         14,142         -         14,142         -         14,142         -         14,142         -   |  | _                                    |            |
| HIP Petrohemija  |  |                                      | .,000, 0   |
| Srbijagas  |  | (1 252 736)                          | _          |
| Other current liabilities         (13,646)         -           IPP Petrohemija         180,303         8,709,562           As at 31 December 2016         Trade and other receivables (gross)           IPP Petrohemija         10,349,446           Srbijagas         21,764,308           Other state owned companies         21,764,308           Trade and other payables         675,393           IPP Petrohemija         675,393           Srbijagas         1 (141,195)           Other current liabilities         7 (1,567)           IPP Petrohemija         7 (1,567)           As at 31 December 2017         7 (1,567)           Operating income         1 (195,139)         2 (2,488)           Operating expenses         1 (195,139)         2 (26,488)           Operating expenses         1 (195,139)         2 (26,488)           As at 31 December 2016         7 (2,268)         2 (2,26,488)           Operating income         1 (2,26,488)         2 (2,26,488)           Operating income         1 (2,26,488)         2 (2,26,488)           Operating income         2 (2,26,488)         2 (2,26,488)           Operating income         3 (2,26,488)         3 (2,26,488)           Operating expenses         4 (2,26,488)<   |  | (1,202,700)                          | (77.059)   |
| HIP Petrohemija   13,646    -  |  |                                      | (11,000)   |
| As at 31 December 2016   Trade and other receivables (gross)   Image:  |  | (13.646)                             | _          |
| As at 31 December 2016   Trade and other receivables (gross)     • HIP Petrohemija   | • Thi Tellonenija  |                                      | 9 700 562  |
| Trade and other receivables (gross)         • HIP Petrohemija         - 10,349,446           • Srbijagas         - 34,142           • Republika Srbija         - 21,764,308           • Other state owned companies         - 3,621,268           Trade and other payables         - (675,393)           • HIP Petrohemija         - (675,393)           • Srbijagas         - (11,195)           Other current liabilities         - (1,567)           • HIP Petrohemija         - (1,567)           • As at 31 December 2017         - (1,567)           Operating income         - (1,267)           • HIP Petrohemija         21,947,228         - (782,306)           Operating expenses         - HIP Petrohemija         (195,139)         - (782,306)           Operating expenses         - (195,139)         - (926,488)         - (926,488)           • Srbijagas         - (1,123,794)         - (1,284,610)           Operating expenses         - (1)P Petrohemija         - (1,284,610)           • Srbijagas         - (1,95,479)         - (1,95,479)           • Srbijagas         - (1,123,794)         - (1,123,794)   | As at 24 December 2016                                   | 180,303                              | 0,709,562  |
| <ul> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>Republika Srbija</li> <li>Other state owned companies</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>HIP Petrohemija</li> <li>(675,393)</li> <li>Srbijagas</li> <li>Other current liabilities</li> <li>HIP Petrohemija</li> <li>(1,567)</li> <li>34,951,009</li> <li>Parent's subsidiaries and associates</li> <li>Other</li> <li>As at 31 December 2017</li> <li>Operating income</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>Operating expenses</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>Srbijagas</li> <li>(195,139)</li> <li>Srbijagas</li> <li>(195,139)</li> <li>Srbijagas</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>(195,479)</li> <li>Srbijagas</li> <li>(195,479)</li> </ul>   |  |                                      |            |
| • Srbijagas         - 34,142           • Republika Srbija         - 21,764,308           • Other state owned companies         - 3,621,268           Trade and other payables         - (675,393)           • HIP Petrohemija         - (141,195)           Other current liabilities         - (1,567)           • HIP Petrohemija         - 34,951,009           Parent's subsidiaries and associates         Other           As at 31 December 2017         Parent's subsidiaries and associates         Other           As at 31 December 2017         - (1947,228)         - (2,26,488)           • Srbijagas         - (195,139)         - (2,26,488)           • Parent's subsidiaries and associates         - (195,139)         - (195,488)           • Srbijagas         - (195,139)         - (1926,488)           • Srbijagas         - (14,182)         - (14,182)           As at 31 December 2016         Operating income         - (1,284,610)           • HIP Petrohemija         - (1,284,610)           • Srbijagas         - (1,284,610)           Operating expenses         - (1,123,794)           • Srbijagas         - (1,123,794)   |  |                                      | 10 240 446 |
| • Republika Srbija         21,764,308           • Other state owned companies         3,621,268           Trade and other payables         (675,393)           • HIP Petrohemija         (675,393)           • Srbijagas         (141,195)           Other current liabilities         (1,567)           • HIP Petrohemija         2,34,951,009           Parent's subsidiaries and associates         Other           As at 31 December 2017         Operating income           • HIP Petrohemija         21,947,228         -           • Srbijagas         782,306           Operating expenses         (195,139)         -           • HIP Petrohemija         (195,139)         -           • Srbijagas         (144,182)           As at 31 December 2016         Operating income         -         (144,182)           As at 31 December 2016         Operating expenses         -         1,284,610           Operating expenses         -         1,284,610           Operating expenses         -         1,284,610           • Srbijagas         -         1,284,787           • Srbijagas         -         1,284,787           • Srbijagas         -         1,284,787           • Srbijagas <td< td=""><td></td><td><del>-</del></td><td></td></td<>  |  | <del>-</del>                         |            |
| • Other state owned companies         - 3,621,268           Trade and other payables         - (675,393)           • HIP Petrohemija         - (141,195)           Other current liabilities         - (1,567)           • HIP Petrohemija         - (1,567)           As at 31 December 2017         - (34,951,009)           Operating income         - (195,139)         - (195,139)           • Srbijagas         - (195,139)         - (195,139)           • Srbijagas         - (195,139)         - (926,488)           Operating expenses         - (195,139)         - (144,182)           As at 31 December 2016         - (195,139)         - (144,182)           Operating income         - (119,175,089)         - (144,182)           • Srbijagas         - (1,284,610)         - (1,284,610)           Operating expenses         - (195,479)         - (1,123,794)           • Srbijagas         - (1,123,794)         - (1,123,794)  |  | -                                    |            |
| Trade and other payables       • HIP Petrohemija       - (675,393)         • Srbijagas       - (141,195)         Other current liabilities       - (1,567)         • HIP Petrohemija       - 34,951,009         As at 31 December 2017         Operating income       - HIP Petrohemija       21,947,228       - 782,306         • Srbijagas       - 782,306       - 782,306         Operating expenses       - HIP Petrohemija       (195,139)       - 68,488         • Srbijagas       - (926,488)       21,752,089       (144,182)         As at 31 December 2016       Operating income       - (1,284,610)         • HIP Petrohemija       - 13,847,087       - 37,57,193       - 1,284,610         Operating expenses       - HIP Petrohemija       - 1,284,610       - (195,479)       - (195,479)       - (1,23,794)         • Srbijagas       - (1,123,794)       - (1,123,794)       - (1,123,794)       - (1,123,794)       - (1,123,794)   |  | -                                    |            |
| ● HIP Petrohemija       - (675,393)         ● Srbijagas       - (141,195)         Other current liabilities       - (1,567)         ● HIP Petrohemija       - (34,951,009)         As at 31 December 2017       - (34,951,009)         Operating income       - (1,947,228)       - (3,947,228)         ● Srbijagas       - (195,139)       - (782,306)         Operating expenses       - (195,139)       - (926,488)         ● Srbijagas       - (926,488)       (21,752,089)       (144,182)         As at 31 December 2016       Operating income       - (1,123,794)       - (1,284,610)         ● Parent's subsidiaries and associates       - (1,95,479)       - (1,95,479)         ● Srbijagas       - (1,123,794)       - (1,123,794)   |  | -                                    | 3,621,268  |
| Srbijagas         -         (141,195)           Other current liabilities         -         (1,567)           HIP Petrohemija         -         (1,567)           As at 31 December 2017         Parent's subsidiaries and associates         Other           Operating income         -         HIP Petrohemija         21,947,228         -           • Srbijagas         -         782,306           Operating expenses         -         (195,139)         -           • Srbijagas         -         (926,488)           2 As at 31 December 2016         Operating income         -         (144,182)           As at 31 December 2016         Operating income         -         1,284,610           • Srbijagas         -         1,284,610           Operating expenses         -         1,284,610           • HIP Petrohemija         -         (195,479)           • Srbijagas         -         (195,479)           • Srbijagas         -         (195,479)           • Srbijagas         -         (1,123,794)  | · •  |                                      |            |
| Other current liabilities           HIP Petrohemija         - (1,567)           Parent's subsidiaries and associates         Other           As at 31 December 2017           Operating income         - HIP Petrohemija         21,947,228            • Srbijagas         - 782,306         - 782,306           Operating expenses         - (195,139)            • Srbijagas         - (195,139)            • Srbijagas         - (195,139)            Operating income         - (195,139)            • Srbijagas         - (144,182)           Operating income         - (144,182)           • HIP Petrohemija         - 13,847,087           • Srbijagas         - 1,284,610           Operating expenses         - HIP Petrohemija         - (195,479)           • HIP Petrohemija         - (195,479)           • Srbijagas         - (195,479)           • Srbijagas         - (195,479)  |  | -                                    |            |
| HIP Petrohemija  | • •  | -                                    | (141,195)  |
| Parent's subsidiaries and associates   Other   |  |                                      |            |
| Parent's subsidiaries and associates   Other   | <ul> <li>HIP Petrohemija</li> </ul>                      |                                      |            |
| As at 31 December 2017         Separating income         Strijagas         Coperating income         Strijagas         Coperating expenses         Coperating income         Coperating income         Coperating income         Coperating income         Coperating expenses         Coperating expens   |  | -                                    | 34,951,009 |
| Operating income       21,947,228       -         • Srbijagas       -       782,306         Operating expenses       (195,139)       -         • HIP Petrohemija       (195,139)       -         • Srbijagas       -       (926,488)         As at 31 December 2016         Operating income       -       13,847,087         • Srbijagas       -       1,284,610         Operating expenses       -       (195,479)         • Srbijagas       -       (1,123,794)   |  | subsidiaries and                     | Other      |
| Image: Petrohemija of the problem                                | As at 31 December 2017                                   |                                      |            |
| Image: Petrohemija of the problem                                | Operating income   |                                      |            |
| ● Srbijagas       -       782,306         Operating expenses       (195,139)       -         ● Srbijagas       -       (926,488)         21,752,089       (144,182)         As at 31 December 2016         Operating income       -       13,847,087         ● Srbijagas       -       1,284,610         Operating expenses       -       (195,479)         ● Srbijagas       -       (1,123,794)  | HIP Petrohemija  | 21,947,228                           | -          |
| <ul> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>1926,488)</li> <li>21,752,089</li> <li>144,182)</li> <li>As at 31 December 2016</li> <li>Operating income</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>13,847,087</li> <li>Srbijagas</li> <li>1,284,610</li> <li>Operating expenses</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>(195,479)</li> <li>Srbijagas</li> <li>(1,123,794)</li> </ul>   | Srbijagas  | <u>-</u>                             | 782,306    |
| Srbijagas       - (926,488)         21,752,089 (144,182)         As at 31 December 2016         Operating income       - (13,847,087)         • HIP Petrohemija       - 1,284,610         Operating expenses       - (195,479)         • Srbijagas       - (1,123,794)   | Operating expenses                                       |                                      |            |
| Srbijagas       - (926,488)         21,752,089 (144,182)         As at 31 December 2016         Operating income       - (13,847,087)         • HIP Petrohemija       - 1,284,610         Operating expenses       - (195,479)         • Srbijagas       - (1,123,794)   | HIP Petrohemija  | (195,139)                            | -          |
| As at 31 December 2016   Operating income  |  | -                                    | (926,488)  |
| As at 31 December 2016  Operating income   | . •  | 21.752.089                           |            |
| <ul> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>Operating expenses</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>(195,479)</li> <li>Srbijagas</li> <li>(1,123,794)</li> </ul>  | As at 31 December 2016                                   | ,,,                                  | (111,102)  |
| <ul> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>Operating expenses</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>(195,479)</li> <li>Srbijagas</li> <li>(1,123,794)</li> </ul>  | Operating income   |                                      |            |
| <ul> <li>Srbijagas</li> <li>Operating expenses</li> <li>HIP Petrohemija</li> <li>Srbijagas</li> <li>- (195,479)</li> <li>- (1,123,794)</li> </ul>  |  | -                                    | 13,847,087 |
| Operating expenses  • HIP Petrohemija - (195,479)  • Srbijagas - (1,123,794)   |  | -                                    |            |
| <ul> <li>HIP Petrohemija - (195,479)</li> <li>Srbijagas - (1,123,794)</li> </ul>   |  |                                      | , - ,      |
| • Srbijagas - (1,123,794)  |  | _                                    | (195.479)  |
|  | <del>-</del>   | _                                    |            |
|  | 7- 3   | -                                    | 13,812,424 |

Transactions with state controlled entities mainly relates to sales of petroleum products based on the price lists in force and terms that would be available to third parties.

## Transactions with Key Management Personnel

In the year ended 31 December 2017 and 2016 the Group recognized RSD 1,029,116 and RSD 864,392; respectively, as compensation for key management personnel (Chief Executive Officer, members of the Board of Directors and Advisory Board and Corporate Secretary). Key management remuneration includes salaries, bonuses and other contributions.

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